

**R-Ranch**

**Board of Director's General Meeting**

**September 15, 2012**

**Agenda**

- I. CALL TO ORDER- 9:30 A.M.- Alex Griffin, President**
- II. OPENING PRAYER-**
- III. PLEDGE OF ALLEGIANCE**
- IV. REVIEW/APPROVE/AMEND/ACCEPT AGENDA**
- V. SUSPEND READING PREVIOUS MONTH'S MEETING MINUTES**
  - a. July
  - b. August
- VI. APPROVE/AMEND/ACCEPT PREVIOUS MONTH'S MEETING MINUTES**
  - a. July
  - b. August
- VII. REPORTS**
  - a. Financial Report- Sharon Caldwell, Executive Director, and Lisa Richards
  - b. Director's Report-Sharon Caldwell
  - c. R-Ranch Grounds Report- Steve Corbin, Maintenance Manager
  - d. Stables Report- Kim Bruce, Stable Manager
  - e. Reservation Report -
  - f. Sales Report- Wendy Wood
  - g. Committee Reports:
    - 1. Accommodations – Richard Duceatt
    - 2. Covenants/Bylaws/Policy & Guidelines – Bill Poole
    - 3. Finance – Sue Burton
    - 4. Land Use – Tracy Hennessee
    - 5. Marketing – Rick Upton
    - 6. Owner's Concerns – Ellie McKinney
    - 7. Nominating Committee – Anita Curry
    - 8. Rainbow Lake Dam – Alex Griffin
    - 9. Rodeo – Monica Hill
    - 10. Fire Wise – Hal Barrineau
- VIII. Old Business**

- a. Craigslist ad verbiage as submitted by Mike Carbonara – Alex
- b. Update on Security company-Sharon
- c. Housekeeping-Chris McKemie
- d. Deed reduction – Alex Griffin
- e. Change of BOD every year – Brenda Harned

**IX. New Business**

- a. Job Description for Front Office Personnel Position-Alex

**X. MOTION TO ADJOURN GENERAL MEETING**

*(Motion to adjourn general meeting)*

*(2<sup>nd</sup> Motion to adjourn general meeting)*

**XI. CONVENE EXECUTIVE SESSION – Alex Griffin**

**XII. RECONVENE REGULAR MEETING (if needed)**

**XIII. ANNOUNCE DATE, TIME AND LOCATION OF NEXT GENERAL MEETING-Alex Griffin**

The next meeting of the R-Ranch Board of Directors will be the semi-annual meeting held on October 27, 2012 at 1:00 P.M. in the R-Ranch Lodge.

**XIV. ADJOURN GENERAL MEETING, DATE, TIME-Alex Griffin,**  
 September 15, 2012 2:30 A/P

## Owners Sign-in List

|     |                                           |      |
|-----|-------------------------------------------|------|
| 1.) | Bill Pook                                 | 1085 |
| 2.) | Monica Dell                               | 1094 |
| 3.) | Rick Upton                                | 1608 |
| 4.) | Larry Richards                            | 287  |
| 5   | Richard Duceas                            | 1301 |
|     | Barbara Brown                             | 0568 |
|     | Terre Roszel                              | 0603 |
|     | Hea Menereau                              | 0823 |
|     | Robert Siddith                            | 0662 |
|     | Lee Jones <sup>MK</sup> <del>Harvey</del> | 0227 |
|     | Katherine McHan                           |      |
|     | Debbie Walker                             | 0707 |
|     | Muhal Chibana                             | 0862 |
|     | GEORGE SHUMAN                             | 1212 |
|     | CHRISTY GRIFFIN                           | 1800 |

**R-Ranch  
Board of Director's General Meeting  
August 18, 2012  
Meeting Minutes**

- I. The monthly meeting of the R-Ranch Board of Directors was called to order on August 18, 2012 at 9:31 AM by Alex Griffin, President. Due to recent surgery Vice President Brenda Harned attended the meeting by conference call. All other Board members were present.
- II. Chris McKemie delivered the opening prayer.
- III. **REVIEW/APPROVE/AMEND/ACCEPT AGENDA**  
Katherine McCann requested we add the Pledge of Allegiance. Fawn Howell requested we amend the agenda and put the motion to adjourn after new business. Lisa Richards made a motion to accept the agenda as amended. Rich Miramonti 2<sup>nd</sup> the motion. The motion carried. See attached agenda.
- IV. **SUSPEND READING PREVIOUS MONTH'S MEETING MINUTES**  
Fawn Howell suggested the minutes needed further review.
- V. **APPROVE/AMEND/ACCEPT PREVIOUS MONTH'S MINUTES**  
Fawn Howell asked that we hold off on approving the minutes until the September meeting. She suggested they needed further review.
- VI. **REPORTS**
  - a. Financial Report- given by Sharon Caldwell. See attached.
  - b. Director's Report – Sharon Caldwell. See attached
  - c. R-Ranch Grounds Report- Steve Corbin, Maintenance Manager  
Steve Corbin reported the men were busy with routine maintenance, work orders and keeping the ranch cleaned up. He has the material to do the rv sites. They have completed 1 site and have completed 1 side of another. They will finish the 2<sup>nd</sup> one this week. He is going to try to dedicate 2 days a week to the rv sites. He needs 3 days for everything else.  
He has been informed that it is very common to have a scaling problem on the salt water canisters at the pool. There is a new chemical on the market. He is now working with the owner or president of the company, and hopes to know more this week on how to correct this problem.

The men have been doing odds and ends on the front entrance. They now have a direction and are ready to go.

They have been gaining on the electrical problems. Steve received compliments from both Alex and Barbara Poole.

- d. Stables Report- Kim Bruce, Stable Manager. See attached report. Kim was asked about the hay situation. She said we have gone through ½ the square bales. She cannot account for where they went. We need to replenish the hay, and she is placing a lock on the hay barn.
- e. Reservation Report-Michelle Colbert-Young. See attached report.
- f. Sales Report- Wendy Wood. See attached report.
- g. Committee Reports:

- 1. Accommodations-Richard Duceatt. No report
- 2. Covenants/Bylaws/Policy & Guidelines-Bill Poole.  
Bill proposed a change to Article VIII, Section 8.4 regarding the coggins test. Kim explained the reasons for this suggested change. After some discussion the consensus of the board was to send this back to the committee for clarification
- 3. Finance – Sue Burton. Report attached.
- 4. Land Use-Tracy Hennessee. No report
- 5. Marketing-Rick Upton. Report attached.
- 6. Owner's Concerns-Ellie McKinney. No report
- 7. Nominating –Anita Curry. No report
- 8. Rainbow Dam-Alex Griffin  
Larry Blaze is taking care of the report to the state. We currently have \$250,000 in the dam reserve account, and \$25,000 in the legal reserve account. Hal Barineau is working on a way to put some money from the reserve accounts into the dam account.
- 9. Rodeo-Monica Hill. No report

## **VII. Old Business**

### **a. Rodeo Profit**

There were 2 late corrections to the rodeo profit. The new amount is \$14,654. Karen made a motion to approve \$10,101.66 for the Rodeo Arena Upgrades/Repairs. Lisa 2<sup>nd</sup>. The motion carried 5 for, 3 opposed. Lisa made a 2<sup>nd</sup> motion that 15% of the remaining net rodeo profit, minus the \$10,101.06, go to operating – the remainder will go into an account, the use to be determined at a later date. Chris 2<sup>nd</sup>. The motion carried 6 for, 2 opposed.

- b. Housekeeping-Bryan. This will be covered under Sharon's presentation.
- c. Main Entrance Update-Sharon  
After Sharon's explanation and board discussion Cecil made a motion to spend up to \$3,000 for conduit, curbing and gravel to come from the infrastructure reserve account. Karen 2<sup>nd</sup>. Motion carried 7 to 1.
- d. Employee Bonding/Dishonesty Insurance-Sharon  
Tabled
- e. Security Company-Sharon  
Sharon met with the owner of the company. She explained that the guards had not had sufficient training, and we were not getting incident reports. She put them on a 30 day suspension. If they do not improve we will be looking for a new company. Fawn asked if owner incident reports were being followed up on. Sharon said she was working on it.
- f. Gate Security-Sharon and Michelle  
Sharon has determined the problem. Some of it was personnel, some is owners. Michelle researched solutions. This will be brought back to the board. Iris Koplin suggested the need for a gate at Rainbow. Alex said there is info from last year. Chris is working with Sharon on possible solutions with wi/fi.
- g. Cleaning-Sharon and Michelle  
Suzanne says she needs 2 full time and 2 part time employees for housekeeping. After much discussion Alex left the decision to the Executive Director.

#### **VIII. New Business**

- a. Reduction of Total Ownerships-Alex – Report from Bill Poole attached.
- b. Leased Site required stays-Karen  
Karen made a motion that at least 12 stays per year (one overnight constituting a stay) be required for all leased rv sites. Brenda 2<sup>nd</sup>. Motion failed 6-2.

#### **IX. MOTION TO ADJOURN GENERAL MEETING**

Rich Miramonti made a motion to adjourn. Fawn 2<sup>nd</sup>. General Meeting was adjourned.

#### **X. CONVENE EXECUTIVE SESSION-Alex Griffin**

#### **XI. RECONVENE REGULAR MEETING (if needed)**

**XII. ANNOUNCE DATE, TIME, LOCATION OF NEXT GENERAL MEETING-Alex Griffin**  
The next meeting of the R Ranch Board of Directors will be held on September 15, 2012 at 9:30 A.M. in the R-Ranch board room.

**XIII. MOTION TO ADJOURN GENERAL MEETING, DATE, TIME-Alex Griffin,**  
Rich Miramonti made the motion to adjourn the general meeting. Fawn Howell 2<sup>nd</sup> the motion. Meeting adjourned at 4:15 pm.

*The Board of Directors convened in Executive Session to discuss 2 issues, 1 brought forward by Sharon, 1 by Alex. Brenda was included in the discussion by conference call. No motions were made – nothing to report.*

Respectfully Submitted: \_\_\_\_\_  
Karen Meadows, Secretary

Date: \_\_\_\_\_

**PEACHTREE CUSTOMER ACCOUNT STATUS/ UNIT STATUS**

|                  |          |         |         |         |         |         |         |         |         |   |   |   |   |   |   |   |   |   |   |
|------------------|----------|---------|---------|---------|---------|---------|---------|---------|---------|---|---|---|---|---|---|---|---|---|---|
| Active           | 911      | 913     | 927     | 948     | 796     | 850     | 925     | 943     | 943     |   |   |   |   |   |   |   |   |   |   |
| Suspended        | 145      | 108     | 89      | 73      | 225     | 169     | 106     | 85      | 85      |   |   |   |   |   |   |   |   |   |   |
| Master Credit    | 25       | 33      | 42      | 53      | 52      | 52      | 52      | 59      | 58      |   |   |   |   |   |   |   |   |   |   |
| Howe             | 0        | 0       | 0       | 1       | 1       | 1       | 1       | 1       | 1       |   |   |   |   |   |   |   |   |   |   |
| R-Ranch/Invent   | 561      | 561     | 564     | 562     | 566     | 557     | 562     | 557     | 567     |   |   |   |   |   |   |   |   |   |   |
| BD W/O           | 134      | 165     | 155     | 140     | 137     | 148     | 147     | 147     | 145     |   |   |   |   |   |   |   |   |   |   |
| Bankruptcy       | 4        | 0       | 3       | 3       | 3       | 3       | 4       | 5       | 5       |   |   |   |   |   |   |   |   |   |   |
| To be Researched | 620      | 620     | 620     | 620     | 620     | 620     | 603     | 603     | 596     |   |   |   |   |   |   |   |   |   |   |
| TOTAL UNITS      | 2400     | 2400    | 2400    | 2400    | 2400    | 2400    | 2400    | 2400    | 2400    | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Status as of:    | 12/19/11 | 1/19/12 | 2/16/12 | 3/16/12 | 4/27/12 | 5/18/12 | 6/15/12 | 7/20/12 | 9/14/12 |   |   |   |   |   |   |   |   |   |   |



PEACHTREE CUSTOMER ACCOUNT STATUS/ UNIT STATUS

|               |          |         |         |         |         |         |         |         |         |         |          |          |          |         |         |
|---------------|----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|----------|---------|---------|
| Active        | 1033     | 1075    | 1107    | 1130    | 857     | 953     | 1056    | 1086    | 1082    | 1111    | 836      | 914      | 982      | 764     | 909     |
| Suspended     | 186      | 145     | 108     | 81      | 354     | 260     | 158     | 121     | 124     | 95      | 369      | 294      | 225      | 446     | 301     |
| Master Credit | 49       | 47      | 53      | 58      | 61      | 58      | 57      | 63      | 67      | 66      | 68       | 68       | 67       | 61      | 60      |
| Howe          | 26       | 25      | 23      | 23      | 23      | 22      | 22      | 22      | 22      | 22      | 21       | 21       | 21       | 21      | 21      |
| Resolutions   | 44       | 43      | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 0        | 0        | 0        | 0       | 0       |
| House         | 46       | 46      | 90      | 87      | 85      | 85      | 86      | 86      | 84      | 84      | 84       | 84       | 83       | 83      | 83      |
| R-Ranch       | 419      | 422     | 424     | 425     | 424     | 425     | 424     | 425     | 424     | 424     | 423      | 420      | 422      | 425     | 426     |
| Closed        | 50       | 50      | 50      | 51      | 51      | 52      | 52      | 52      | 52      | 53      | 54       | 54       | 55       | 55      | 55      |
| TOTAL UNITS   | 1853     | 1853    | 1855    | 1855    | 1855    | 1855    | 1855    | 1855    | 1855    | 1855    | 1855     | 1855     | 1855     | 1855    | 1855    |
| Status as of: | 12/13/06 | 1/12/07 | 2/21/07 | 3/17/07 | 4/21/07 | 5/18/07 | 6/14/07 | 7/20/07 | 8/17/07 | 9/13/07 | 10/26/07 | 11/16/07 | 12/14/07 | 1/25/08 | 2/14/08 |

|               |         |         |         |         |         |         |          |          |          |         |         |         |         |         |         |
|---------------|---------|---------|---------|---------|---------|---------|----------|----------|----------|---------|---------|---------|---------|---------|---------|
| Active        | 976     | 829     | 987     | 1033    | 1016    | 1019    | 828      | 907      | 942      | 968     | 1003    | 1031    | 872     | 921     | 973     |
| Suspended     | 241     | 385     | 225     | 179     | 197     | 181     | 369      | 292      | 246      | 224     | 192     | 164     | 324     | 286     | 239     |
| Master Credit | 52      | 43      | 43      | 43      | 39      | 49      | 51       | 49       | 53       | 51      | 46      | 46      | 45      | 43      | 41      |
| Howe          | 21      | 22      | 24      | 24      | 27      | 29      | 29       | 29       | 32       | 28      | 37      | 38      | 37      | 37      | 38      |
| House         | 83      | 93      | 92      | 92      | 91      | 93      | 94       | 94       | 87       | 88      | 85      | 85      | 85      | 85      | 85      |
| R-Ranch       | 427     | 428     | 429     | 429     | 430     | 429     | 429      | 429      | 430      | 431     | 427     | 425     | 426     | 417     | 412     |
| Bankruptcy    |         |         |         |         |         |         |          |          | 9        | 9       | 10      | 11      | 11      | 11      | 13      |
| Closed        | 55      | 55      | 55      | 55      | 55      | 55      | 55       | 55       | 56       | 56      | 55      | 55      | 55      | 55      | 54      |
| TOTAL UNITS   | 1855    | 1855    | 1855    | 1855    | 1855    | 1855    | 1855     | 1855     | 1855     | 1855    | 1855    | 1855    | 1855    | 1855    | 1855    |
| Status as of: | 3/14/08 | 4/25/08 | 6/27/08 | 7/18/08 | 8/15/08 | 9/19/08 | 10/23/08 | 11/19/08 | 12/19/08 | 1/16/09 | 2/20/09 | 3/20/09 | 4/24/09 | 5/15/09 | 6/19/09 |

|               |         |         |         |          |          |          |          |   |         |         |         |         |         |         |         |
|---------------|---------|---------|---------|----------|----------|----------|----------|---|---------|---------|---------|---------|---------|---------|---------|
| Active        | 1012    | 998     | 1036    | 827      | 862      | 861      | 949      |   | 961     | 987     | 802     | 851     | 920     | 935     | 969     |
| Suspended*    | 200     | 211     | 167     | 366      | 232      | 273      | 187      |   | 173     | 148     | 333     | 286     | 219     | 207     | 173     |
| Master Credit | 38      | 21      | 29      | 29       | 131      | 91       | 90       |   | 91      | 90      | 88      | 86      | 84      | 83      | 83      |
| Howe          | 39      | 37      | 36      | 0        |          |          |          |   |         |         |         |         |         |         |         |
| House         | 85      | 101     | 101     | 0        |          |          |          |   |         |         |         |         |         |         |         |
| R-Ranch       | 412     | 412     | 411     | 0        |          |          |          |   |         |         |         |         |         |         |         |
| Bankruptcy    | 15      | 19      | 19      | 0        |          |          |          |   |         |         |         |         |         |         |         |
| Closed        | 54      | 56      | 56      | 0        |          |          |          |   |         |         |         |         |         |         |         |
| TOTAL UNITS   | 1855    | 1855    | 1855    | 1222     | 1225     | 1225     | 1226     | 0 | 1225    | 1225    | 1223    | 1223    | 1223    | 1225    | 1225    |
| Status as of: | 7/17/09 | 8/14/09 | 9/18/09 | 10/23/09 | 10/31/09 | 11/13/09 | 12/31/09 |   | 2/18/10 | 3/19/10 | 4/23/10 | 5/14/10 | 6/18/10 | 7/30/10 | 8/20/10 |

|                  |         |          |          |         |        |         |         |         |         |         |         |         |         |          |          |
|------------------|---------|----------|----------|---------|--------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|
| Active           | 980     | 734      | 852      |         |        | 942     | 955     | 775     | 865     | 913     | 937     | 950     | 960     | 861      | 874      |
| Suspended        | 162     | 410      | 291      |         |        | 128     | 106     | 285     | 195     | 139     | 114     | 99      | 85      | 188      | 177      |
| Master Credit    | 83      | 81       | 82       |         |        | 8       | 17      | 15      | 15      | 20      | 23      | 26      | 30      | 29       | 28       |
| R-Ranch/Invent   |         |          |          |         |        | 3       | 7       | 13      | 13      | 560     | 563     | 563     | 563     | 565      | 562      |
| BD W/O           |         |          |          |         |        | 148     | 146     | 143     | 143     | 142     | 143     | 142     | 142     | 136      | 136      |
| Bankruptcy       |         |          |          |         |        |         |         |         |         |         |         |         |         | 1        | 3        |
| To be Researched |         |          |          |         |        |         |         |         |         | 626     | 620     | 620     | 620     | 620      | 620      |
| TOTAL UNITS      | 1225    | 1225     | 1225     | 0       | 0      | 1229    | 1231    | 1231    | 1231    | 2400    | 2400    | 2400    | 2400    | 2400     | 2400     |
| Status as of:    | 9/17/10 | 10/22/10 | 11/20/10 | 12/1/10 | 1/1/11 | 2/18/11 | 3/18/11 | 4/18/11 | 5/20/11 | 6/17/11 | 7/15/11 | 8/19/11 | 9/16/11 | 10/21/11 | 11/18/11 |

R-Ranch In The Mountains Association  
Book Balance  
September 14, 2012

ASSETS

|                                |    |                   |
|--------------------------------|----|-------------------|
| Current Assets                 |    |                   |
| Petty Cash                     | \$ | 200.00            |
| Register Cash                  |    | 300.00            |
| Operating Bank Account         |    | 83,460.59         |
| Lodge/Event Bank Account       |    | 51,362.14         |
| Cabin Project Bank Account     |    | 52,162.56         |
| Stable Project Bank Account    |    | 7,165.40          |
| Property Tax Escrow Bank Acct  |    | 63,828.82         |
| Payroll Bank Account           |    | 241.90            |
| Rodeo Project Bank Account     |    | 14,878.43         |
| Rainbow Dam/Legal Bank Account |    | 274,102.16        |
| Infrastructure MM Bank Account |    | 6,133.85          |
| RV Bank Account                |    | 66,253.61         |
| RV-6 Project Bank Account      |    | 62,748.65         |
|                                | \$ | <u>682,838.11</u> |

[Help](#) [Options](#)[Sign Out](#)Banking  
at your  
fingertips.[Summary](#) | [Accounts](#) | [Funds Management](#) | [Print](#)

Account Summary as of 09/14/2012 5:01 PM sorted by Group, Product Description

| Secure Mail                                                        |                  | Options         |                   |
|--------------------------------------------------------------------|------------------|-----------------|-------------------|
| <a href="#">Mailbox(0)</a> <a href="#">Compose</a>                 |                  |                 |                   |
| Checking Accounts sorted by Product Description In Ascending Order |                  |                 |                   |
| Product Description                                                | Account Nickname | Current Balance | Available Balance |
| BUSINESS IMMA 700000                                               | STABLE FUND      | 7,165.40        | 7,165.40          |
| BUSINESS IMMA 700000                                               | CABIN FUND       | 52,162.56       | 52,162.56         |
| BUSINESS IMMA 700000                                               | RV FUND          | 66,131.61       | 66,131.61         |
| BUSINESS IMMA 700000                                               | PROPERTY TAX     | 63,828.82       | 63,828.82         |
| BUSINESS IMMA 700000                                               | RAINBOW DAM ACCT | 274,102.16      | 274,102.16        |
| BUSINESS IMMA 700000                                               | INFRASTRUCTURE   | 6,133.85        | 6,133.85          |
| BUSINESS IMMA 700000                                               | RV PROJECT ACCT  | 62,748.65       | 62,748.65         |
| BUSINESS IMMA 700000                                               | LODGE EVENTS     | 51,868.25       | 51,868.25         |
| BUSINESS VALUE                                                     | PAYROLL          | 150.93          | 150.93            |
| BUSINESS VALUE                                                     | OPERATING        | 77,938.87       | 77,938.87         |
| PRESTIGE BUSINESS                                                  |                  | 662,231.10      | 662,231.10        |
| Total Checking Accounts:                                           |                  |                 |                   |

Rodeo Account

14,878.43

CHAT IS CLOSED

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Total Checking 677109.53

4

| DATE      | CURRENT<br>Assessments<br>Collected | PAST DUE<br>Assessments<br>& FC Collected | Prepays     | Totals    |
|-----------|-------------------------------------|-------------------------------------------|-------------|-----------|
| August    |                                     |                                           |             |           |
| 8/1/2012  | -                                   | 110.00                                    | 166.66      | 276.66    |
| 8/2/2012  | -                                   | -                                         | 83.33       | 83.33     |
| 8/3/2012  | -                                   | 1,066.64                                  | 85.00       | 1,151.64  |
| 8/4/2012  | -                                   | -                                         | 200.00      | 200.00    |
| 8/5/2012  | -                                   | -                                         | -           | -         |
| 8/6/2012  | -                                   | -                                         | 39.00       | 39.00     |
| 8/7/2012  | -                                   | 400.00                                    | -           | 400.00    |
| 8/8/2012  | -                                   | -                                         | -           | -         |
| 8/9/2012  | -                                   | -                                         | -           | -         |
| 8/10/2012 | 1,000.00                            | 2,075.00                                  | 235.15      | 3,310.15  |
| 8/11/2012 | 250.00                              | -                                         | -           | 250.00    |
| 8/12/2012 | -                                   | 480.00                                    | -           | 480.00    |
| 8/13/2012 | -                                   | -                                         | 100.00      | 100.00    |
| 8/14/2012 | 2,390.00                            | 700.00                                    | 80.00       | 3,170.00  |
| 8/15/2012 | -                                   | -                                         | -           | -         |
| 8/16/2012 | -                                   | -                                         | -           | -         |
| 8/17/2012 | 1,663.84                            | -                                         | (74,117.19) | 1,663.84  |
| 8/18/2012 | 951.00                              | -                                         | -           | 951.00    |
| 8/19/2012 | -                                   | -                                         | -           | -         |
| 8/20/2012 | 9,320.17                            | 121.46                                    | 41.67       | 9,483.30  |
| 8/21/2012 | 1,083.33                            | 574.32                                    | -           | 1,657.65  |
| 8/22/2012 | 183.33                              | -                                         | -           | 183.33    |
| 8/23/2012 | 1,500.00                            | -                                         | -           | 1,500.00  |
| 8/24/2012 | 1,000.00                            | -                                         | -           | 1,000.00  |
| 8/25/2012 | -                                   | -                                         | -           | -         |
| 8/26/2012 | -                                   | -                                         | -           | -         |
| 8/27/2012 | 5,301.68                            | -                                         | -           | 5,301.68  |
| 8/28/2012 | 183.50                              | -                                         | -           | 183.50    |
| 8/29/2012 | -                                   | -                                         | -           | -         |
| 8/30/2012 | 5,075.00                            | 674.32                                    | -           | 5,749.32  |
| 8/31/2012 | -                                   | -                                         | -           | -         |
| Totals    | 29,901.85                           | 6,201.74                                  | (73,086.38) | 37,134.40 |

R-Ranch In The Mountains Association  
Balance Sheet  
August 31, 2012

ASSETS

|                                |    |                            |
|--------------------------------|----|----------------------------|
| Current Assets                 |    |                            |
| Petty Cash                     | \$ | 200.00                     |
| Register Cash                  |    | 300.00                     |
| Operating Bank Account         |    | 108,574.85                 |
| Lodge/Event Bank Account       |    | 51,533.15                  |
| Cabin Project Bank Account     |    | 50,881.06                  |
| Stable Project Bank Account    |    | 7,045.40                   |
| Property Tax Escrow Bank Acct  |    | 78,707.25                  |
| Payroll Bank Account           |    | 222.34                     |
| Rainbow Dam/Legal Bank Account |    | 274,102.16                 |
| Infrastructure MM Bank Account |    | 6,133.85                   |
| RV Bank Account                |    | 62,541.61                  |
| RV-6 Project Bank Account      |    | 62,748.65                  |
| Accounts Receivable            |    | 887,417.59                 |
| Allowance for Doubtful Account |    | (236,000.00)               |
| Other Receivables              |    | 1,283.19                   |
| Prepaid Expenses               |    | 400.00                     |
|                                |    | <hr/>                      |
| Total Current Assets           |    | 1,356,091.10               |
| Property and Equipment         |    |                            |
| Furniture & Fixtures           |    | 82,992.71                  |
| Vehicles                       |    | 50,018.00                  |
| Machinery & Equipment          |    | 150,579.38                 |
| Horses & Sports Equipment      |    | 63,339.16                  |
| Buildings and Improvements     |    | 665,837.55                 |
| Fixed Assets - Cabin           |    | 28,960.77                  |
| Fixed Assets - Inf             |    | 3,596.90                   |
| Fixed Assets - Lodge           |    | 15,027.01                  |
| Fixed Assets - RV              |    | 74,719.25                  |
| Fixed Assets - RV6             |    | 13,211.60                  |
| Fixed Assets - Stable          |    | 5,143.57                   |
| Accumulated Depreciation       |    | (626,225.99)               |
|                                |    | <hr/>                      |
| Total Property and Equipment   |    | 527,199.91                 |
| Other Assets                   |    |                            |
| Unsold Ranch Memberships       |    | 90,000.00                  |
| Dam Consulting in Progress     |    | 27,737.35                  |
|                                |    | <hr/>                      |
| Total Other Assets             |    | 117,737.35                 |
|                                |    | <hr/>                      |
| Total Assets                   | \$ | <u><u>2,001,028.36</u></u> |

LIABILITIES AND CAPITAL

|                      |    |           |
|----------------------|----|-----------|
| Current Liabilities  | \$ | 61,575.86 |
| Accounts Payable     |    | 3,000.00  |
| Refundable Deposits  |    | 1,196.58  |
| Usage Fee Give Away  |    | 25.23     |
| Sales Tax Payable    |    | 70,000.00 |
| Accrued Property Tax |    | 19,437.18 |
| Accrued Expenses     |    | 3,782.10  |
| Prepaid Assessments  |    | 168.00    |
| Prepaid Electric     |    | 100.00    |
| Prepaid - Other      |    | 254.81    |
| Other Payables       |    |           |

Unaudited - For Management Purposes Only

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R-Ranch In The Mountains Association  
Balance Sheet  
August 31, 2012

|                                |            |              |
|--------------------------------|------------|--------------|
| Total Current Liabilities      |            | 159,539.76   |
| Long-Term Liabilities          |            |              |
| Total Long-Term Liabilities    |            | 0.00         |
| Total Liabilities              |            | 159,539.76   |
| Capital                        |            |              |
| Lodge Retained Earning         | 86,755.33  |              |
| RV Retained Earnings           | 124,934.06 |              |
| RV 6 Retained Earnings         | 73,712.76  |              |
| Cabin Retained Earning         | 77,364.20  |              |
| Stable Retained Earnings       | 12,679.59  |              |
| Infrastructure Retained Earn   | 13,216.28  |              |
| Legal Retained Earnings        | 23,995.81  |              |
| Dam Retained Earnings          | 251,020.62 |              |
| Undesignated Net Assets        | 825,586.06 |              |
| Current Year Net Assets Change | 352,223.89 |              |
| Total Capital                  |            | 1,841,488.60 |
| Total Liabilities & Capital    | \$         | 2,001,028.36 |

R-Ranch In The Mountains Association  
Summary Budget Comparison Report  
For the Eight Months Ending August 31, 2012

|                             | Month<br>Actual      | Month<br>Budget      | Month<br>Variance  | Year to Date<br>Actual | Year to Date<br>Budget | Year to Date<br>Variance |
|-----------------------------|----------------------|----------------------|--------------------|------------------------|------------------------|--------------------------|
| Operating Income            |                      |                      |                    |                        |                        |                          |
| Assessments                 | \$ 604,530.50        | \$ 605,500.00        | (969.50)           | \$ 1,216,507.0         | \$ 1,211,000.0         | 5,507.06                 |
| Children's Rights           | 350.00               | 0.00                 | 350.00             | 1,750.00               | 2,910.00               | (1,160.00)               |
| Electric Reimbursements     | 1,962.75             | 1,385.00             | 577.75             | 41,410.00              | 39,635.00              | 1,775.00                 |
| Interest Income             | 10.03                | 10.00                | 0.03               | 50.43                  | 80.00                  | (29.57)                  |
| Fines & Fees                | 325.00               | 50.00                | 275.00             | 665.00                 | 400.00                 | 265.00                   |
| Late Fees & Finance Charges | (57.63)              | 2,500.00             | (2,557.63)         | 34,079.03              | 22,200.00              | 11,879.03                |
| Ownership Sales & Transfers | 1,074.00             | 550.00               | 524.00             | 18,707.00              | 7,225.00               | 11,482.00                |
| Reserve Funding Operating   | 2,498.50             | 1,173.00             | 1,325.50           | 26,102.75              | 24,011.00              | 2,091.75                 |
| RV Moves, Pet & Day Use F   | 535.00               | 515.00               | 20.00              | 3,802.50               | 3,775.00               | 27.50                    |
| Sales                       | 861.35               | 900.00               | (38.65)            | 10,278.97              | 9,670.00               | 608.97                   |
| Vending Income              | 90.00                | 50.00                | 40.00              | 430.25                 | 400.00                 | 30.25                    |
| Recovery of Bad Debt        | 114.03               | 0.00                 | 114.03             | 7,307.94               | 0.00                   | 7,307.94                 |
| Miscellaneous Income        | 0.00                 | 100.00               | (100.00)           | 195.87                 | 800.00                 | (604.13)                 |
| Total Operating Income      | <u>612,293.53</u>    | <u>612,733.00</u>    | <u>(439.47)</u>    | <u>1,361,286.8</u>     | <u>1,322,106.0</u>     | <u>39,180.80</u>         |
| Operating Expenses          |                      |                      |                    |                        |                        |                          |
| Employee Expenses           | 40,683.06            | 37,869.00            | (2,814.06)         | 327,087.18             | 315,293.50             | (11,793.68)              |
| Administrative Expenses     | 5,627.64             | 6,612.00             | 984.36             | 50,808.68              | 58,551.00              | 7,742.32                 |
| Cabin Expenses              | 133.85               | 1,120.00             | 986.15             | 3,975.23               | 6,835.00               | 2,859.77                 |
| Cleaning Expenses           | 3,499.46             | 3,537.50             | 38.04              | 21,941.71              | 23,420.00              | 1,478.29                 |
| General Property Maintenan  | 11,727.86            | 13,645.92            | 1,918.06           | 97,465.67              | 91,761.59              | (5,704.08)               |
| Lodge Expenses              | 10,914.91            | 1,357.00             | (9,557.91)         | 9,457.27               | 9,161.00               | (296.27)                 |
| Owner Events                | 0.00                 | 200.00               | 200.00             | 2,604.67               | 3,250.00               | 645.33                   |
| Ownership Sales & Transfers | 234.91               | 400.00               | 165.09             | 3,767.11               | 2,850.00               | (917.11)                 |
| RV Expenses                 | 17.07                | 435.00               | 417.93             | 560.17                 | 3,520.00               | 2,959.83                 |
| Sales & Marketing Expense   | 681.62               | 150.00               | (531.62)           | 3,820.44               | 3,750.00               | (70.44)                  |
| Sales Expense               | 217.55               | 300.00               | 82.45              | 6,979.51               | 4,315.00               | (2,664.51)               |
| Stables Expense             | 3,250.33             | 3,497.00             | 246.67             | 24,547.92              | 29,554.00              | 5,006.08                 |
| Utilities Expense           | 17,454.90            | 17,470.00            | 15.10              | 123,806.15             | 119,244.35             | (4,561.80)               |
| Property Insurance Expense  | 3,585.80             | 5,200.00             | 1,614.20           | 25,708.60              | 41,600.00              | 15,891.40                |
| Property Taxes Expense      | 7,000.00             | 7,000.00             | 0.00               | 56,000.00              | 56,000.00              | 0.00                     |
| Bad Debt Expense            | 118,574.32           | 118,000.00           | (574.32)           | 242,106.03             | 236,000.00             | (6,106.03)               |
| Depreciation Expense        | 0.00                 | 0.00                 | 0.00               | 0.00                   | 0.00                   | 0.00                     |
| Miscellaneous Expense       | 959.39               | 150.00               | (809.39)           | 2,108.47               | 1,200.00               | (908.47)                 |
| Total Operating Expenses    | <u>224,562.67</u>    | <u>216,943.42</u>    | <u>(7,619.25)</u>  | <u>1,002,744.8</u>     | <u>1,006,305.4</u>     | <u>3,560.63</u>          |
| Net Operating Income        | <u>\$ 387,730.86</u> | <u>\$ 395,789.58</u> | <u>-(8,058.72)</u> | <u>\$ 358,541.99</u>   | <u>\$ 315,800.56</u>   | <u>+ 42,741.43</u>       |

**R-Ranch In The Mountains**  
**Operating Variance Report**  
**August 2012**

| <u>MTD Actual</u>                                                                                                                                                                                                                                                                                          | <u>MTD Budget</u> | <u>MTD Variance</u> | <u>YTD Actual</u> | <u>YTD Budget</u> | <u>YTD Variance</u> |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|---------------------|-------------------|-------------------|---------------------|
| <b>Children's Rights</b>                                                                                                                                                                                                                                                                                   |                   |                     |                   |                   |                     |
| 350                                                                                                                                                                                                                                                                                                        | 0                 | 350                 | 1,750             | 2,910             | (1,160)             |
| The year to date unfavorable variance is due to owners' children not renewing as expected.                                                                                                                                                                                                                 |                   |                     |                   |                   |                     |
| <b>Late Fees &amp; Finance Charge Income</b>                                                                                                                                                                                                                                                               |                   |                     |                   |                   |                     |
| (58)                                                                                                                                                                                                                                                                                                       | 2,500             | (2,558)             | 24,079            | 22,200            | 1,879               |
| The monthly unfavorable variance is due to Assessment billing interfering with this process. The year to date favorable variance is due to late fees being added to past due assessments and increased length of time of past due balances, finance charges are calculated on the number of days past due. |                   |                     |                   |                   |                     |
| <b>Ownership Sales and Transfers Income</b>                                                                                                                                                                                                                                                                |                   |                     |                   |                   |                     |
| 1,074                                                                                                                                                                                                                                                                                                      | 550               | 524                 | 18,707            | 7,225             | 11,482              |
| The year to date favorable variance is due to additional sales and more owner to owner transfers than budgeted.                                                                                                                                                                                            |                   |                     |                   |                   |                     |
| <b>Reserve Funding to Operating Income</b>                                                                                                                                                                                                                                                                 |                   |                     |                   |                   |                     |
| 2,499                                                                                                                                                                                                                                                                                                      | 1,173             | 1,326               | 26,103            | 24,011            | 2,092               |
| The monthly and year to date favorable variance is due to Lodge having no budgeted income this month.                                                                                                                                                                                                      |                   |                     |                   |                   |                     |
| <b>Recovery of Bad Debt Income</b>                                                                                                                                                                                                                                                                         |                   |                     |                   |                   |                     |
| 114                                                                                                                                                                                                                                                                                                        | 0                 | 114                 | 7,308             | 0                 | 7,308               |
| The year to date favorable variances are due to accounts getting caught up.                                                                                                                                                                                                                                |                   |                     |                   |                   |                     |
| <b>Employee Expenses</b>                                                                                                                                                                                                                                                                                   |                   |                     |                   |                   |                     |
| 40,683                                                                                                                                                                                                                                                                                                     | 37,869            | (2,814)             | 327,087           | 315,294           | (11,794)            |
| The monthly unfavorable variance is due to pay increases and overtime.                                                                                                                                                                                                                                     |                   |                     |                   |                   |                     |
| <b>Administrative Expenses</b>                                                                                                                                                                                                                                                                             |                   |                     |                   |                   |                     |
| 5,628                                                                                                                                                                                                                                                                                                      | 6,612             | 984                 | 50,809            | 58,551            | 7,742               |
| The monthly favorable variance is due to lower than expected printing, collection & shipping. The year to date favorable variance is due to the lower cost tax preparation being much less than anticipated and a credit in sales tax.                                                                     |                   |                     |                   |                   |                     |
| <b>Cleaning Expenses</b>                                                                                                                                                                                                                                                                                   |                   |                     |                   |                   |                     |
| 3,499                                                                                                                                                                                                                                                                                                      | 3,538             | 38                  | 21,942            | 23,420            | 1,478               |
| The year to date favorable variance is due to fewer cleaning personnel than budgeted.                                                                                                                                                                                                                      |                   |                     |                   |                   |                     |

*All variances in excess of \$500 and 5% are explained in this Variance Report.*

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**R-Ranch In The Mountains**  
**Operating Variance Report**  
**August 2012**

| <u>MTD Actual</u>                           | <u>MTD Budget</u> | <u>MTD Variance</u> | <u>YTD Actual</u> | <u>YTD Budget</u> | <u>YTD Variance</u> |
|---------------------------------------------|-------------------|---------------------|-------------------|-------------------|---------------------|
| <b>General Property Maintenance Expense</b> |                   |                     |                   |                   |                     |
| 11,728                                      | 13,646            | 1,918               | 97,466            | 91,762            | (5,704)             |

The monthly favorable variance is due to lower fence/pasture, fuel and road repair. The year to date unfavorable variance is due fuel expense and earlier than budgeted lawn care.

|                      |       |         |       |       |       |
|----------------------|-------|---------|-------|-------|-------|
| <b>Lodge Expense</b> |       |         |       |       |       |
| 10,915               | 1,357 | (9,558) | 9,457 | 9,161 | (296) |

The monthly unfavorable variance is due to reclassification of the carpet expense purchase in 2011.

|                                                |     |     |       |       |       |
|------------------------------------------------|-----|-----|-------|-------|-------|
| <b>Ownership Sales &amp; Transfers Expense</b> |     |     |       |       |       |
| 235                                            | 400 | 165 | 3,767 | 2,850 | (917) |

The year to date unfavorable variance is due to more new sales and owner to owner transfers which means more credit & background checks.

|                   |     |     |     |       |       |
|-------------------|-----|-----|-----|-------|-------|
| <b>RV Expense</b> |     |     |     |       |       |
| 17                | 435 | 418 | 560 | 3,520 | 2,960 |

The year to date favorable variance is due to lower than expected repair costs.

|                        |       |     |        |        |       |
|------------------------|-------|-----|--------|--------|-------|
| <b>Stables Expense</b> |       |     |        |        |       |
| 3,250                  | 3,497 | 247 | 24,548 | 29,554 | 5,006 |

The year to date favorable variance is due to feed being much less than budgeted.

|                                   |       |       |        |        |        |
|-----------------------------------|-------|-------|--------|--------|--------|
| <b>Property Insurance Expense</b> |       |       |        |        |        |
| 3,586                             | 5,200 | 1,614 | 25,709 | 41,600 | 15,891 |

The monthly and year to date favorable variances are due to not having final rates when budgeted.

|                          |        |       |         |         |         |
|--------------------------|--------|-------|---------|---------|---------|
| <b>Utilities Expense</b> |        |       |         |         |         |
| 15,757                   | 17,075 | 1,318 | 106,351 | 101,774 | (4,577) |

The monthly favorable variance is due to postponing work budgeted on the water treatment plant till a later time. The year to date unfavorable variance is due to additional trash pickups that were unbudgeted, an increase in the cost of propane, delivery of propane in on last day on December and invoiced in January and a repair of a pump in the water treatment plant.

|                              |     |       |       |       |       |
|------------------------------|-----|-------|-------|-------|-------|
| <b>Miscellaneous Expense</b> |     |       |       |       |       |
| 959                          | 150 | (809) | 2,108 | 1,200 | (908) |

The monthly and year to date unfavorable variances are due to the purchase of a defibrillator.

R-Ranch In The Mountains Association  
Budget Comparison Report  
For the Eight Months Ending August 31, 2012

|                               | Month<br>Actual   | Month<br>Budget   | Month<br>Variance | Year to Date<br>Actual | Year to Date<br>Budget | Year to Date<br>Variance |
|-------------------------------|-------------------|-------------------|-------------------|------------------------|------------------------|--------------------------|
| Operating Income              |                   |                   |                   |                        |                        | 5,507.06                 |
| Assessments                   | \$ 604,530.50     | \$ 605,500.00     | (969.50)          | \$ 1,216,507.0         | \$ 1,211,000.0         | (1,160.00)               |
| Childrens Rights              | 350.00            | 0.00              | 350.00            | 1,750.00               | 2,910.00               | 3,030.44                 |
| Electric - Usage Fees         | 1,962.75          | 1,385.00          | 577.75            | 13,715.44              | 10,685.00              | 1,224.88                 |
| Electric - Cabin Reimburse    | 0.00              | 0.00              | 0.00              | 5,174.88               | 3,950.00               | (2,480.32)               |
| Electric - RV Reimbursement   | 0.00              | 0.00              | 0.00              | 22,519.68              | 25,000.00              | (29.57)                  |
| Interest Income               | 10.03             | 10.00             | 0.03              | 50.43                  | 80.00                  | 265.00                   |
| Owner Fines & Fees            | 325.00            | 50.00             | 275.00            | 665.00                 | 400.00                 | 11,879.03                |
| Late Fees & Finance Charges   | (57.63)           | 2,500.00          | (2,557.63)        | 34,079.03              | 22,200.00              | 10,207.00                |
| Ownership Sales               | 374.00            | 0.00              | 374.00            | 11,707.00              | 1,500.00               | 1,275.00                 |
| Ownership Transfers           | 700.00            | 550.00            | 150.00            | 7,000.00               | 5,725.00               | 2,091.75                 |
| Reserve to Operating          | 2,498.50          | 1,173.00          | 1,325.50          | 26,102.75              | 24,011.00              | (532.50)                 |
| RV Moves                      | 325.00            | 400.00            | (75.00)           | 2,457.50               | 2,990.00               | (235.00)                 |
| Pet Fees                      | 70.00             | 115.00            | (45.00)           | 550.00                 | 785.00                 | 495.00                   |
| Day Use Income                | 40.00             | 0.00              | 40.00             | 495.00                 | 0.00                   | 300.00                   |
| Lumpkin County Election In    | 100.00            | 0.00              | 100.00            | 300.00                 | 0.00                   | 287.57                   |
| Sales - Ice                   | 293.01            | 500.00            | (206.99)          | 3,357.57               | 3,070.00               | (524.52)                 |
| Sales - Propane               | 296.50            | 200.00            | 96.50             | 4,025.48               | 4,550.00               | 865.55                   |
| Sales - Souvenirs             | 100.36            | 100.00            | 0.36              | 2,115.55               | 1,250.00               | 75.37                    |
| Sales - Firewood              | 71.48             | 50.00             | 21.48             | 475.37                 | 400.00                 | (95.00)                  |
| Sales - Gate Cards            | 100.00            | 50.00             | 50.00             | 305.00                 | 400.00                 | 30.25                    |
| Vending Income                | 90.00             | 50.00             | 40.00             | 430.25                 | 400.00                 | 7,307.94                 |
| Recovery of Bad Debt          | 114.03            | 0.00              | 114.03            | 7,307.94               | 0.00                   | (604.13)                 |
| Miscellaneous Income          | 0.00              | 100.00            | (100.00)          | 195.87                 | 800.00                 |                          |
| <b>Total Operating Income</b> | <b>612,293.53</b> | <b>612,733.00</b> | <b>(439.47)</b>   | <b>1,361,286.8</b>     | <b>1,322,106.0</b>     | <b>39,180.80</b>         |
| Operating Expenses            |                   |                   |                   |                        |                        | (13,338.20)              |
| Employee - Payroll/Salary Ex  | 32,948.66         | 29,480.00         | (3,468.66)        | 260,318.20             | 246,980.00             | (4,508.28)               |
| Employee - Payroll Tax Expe   | 2,886.33          | 2,907.00          | 20.67             | 28,875.78              | 24,367.50              | (734.57)                 |
| Employee - Payroll Fees & E   | 318.98            | 180.00            | (138.98)          | 2,264.57               | 1,530.00               | 4,064.72                 |
| Employee - Health Insurance   | 3,685.76          | 4,125.00          | 439.24            | 28,935.28              | 33,000.00              | 2,722.65                 |
| Employee - Workers Comp I     | 843.33            | 1,177.00          | 333.67            | 6,693.35               | 9,416.00               | 2,872.00                 |
| Admin - Accounting Fees       | 225.00            | 0.00              | (225.00)          | 7,478.00               | 10,350.00              | 21.57                    |
| Admin - Bank Fees             | 1.50              | 40.00             | 38.50             | 88.43                  | 110.00                 | 177.20                   |
| Admin - Business Fees         | 95.00             | 0.00              | (95.00)           | 1,812.80               | 1,990.00               | 1,832.83                 |
| Admin - Collection Expense    | 0.00              | 250.00            | 250.00            | 167.17                 | 2,000.00               | 556.10                   |
| Admin - Computer Expense      | 1,500.00          | 1,500.00          | 0.00              | 5,743.90               | 6,300.00               | 247.90                   |
| Admin - Dues & Subscriptio    | 13.45             | 12.00             | (1.45)            | 128.10                 | 376.00                 | 401.00                   |
| Admin - Emp Develop & Tra     | 49.00             | 75.00             | 26.00             | 199.00                 | 600.00                 | 144.90                   |
| Admin - Gifts                 | 180.10            | 50.00             | (130.10)          | 255.10                 | 400.00                 | (511.06)                 |
| Admin - Merchant Fees         | 658.84            | 800.00            | 141.16            | 7,111.06               | 6,600.00               | 584.73                   |
| Admin - Mileage Reimburse     | 0.00              | 155.00            | 155.00            | 475.27                 | 1,060.00               | (139.17)                 |
| Admin - Office Building Rep   | 0.00              | 50.00             | 50.00             | 2,989.17               | 2,850.00               | (839.37)                 |
| Admin - Office Expense        | 306.65            | 300.00            | (6.65)            | 4,139.37               | 3,300.00               | 617.71                   |
| Admin - Printing / Copying E  | 541.75            | 785.00            | 243.25            | 4,362.29               | 4,980.00               | 646.29                   |
| Admin - Radio Expense         | 320.07            | 400.00            | 79.93             | 2,553.71               | 3,200.00               | (966.17)                 |
| Admin - Shipping / Postage    | 568.31            | 950.00            | 381.69            | 5,291.17               | 4,325.00               | 902.35                   |
| Admin - Telephone / Cable E   | 1,167.97          | 1,245.00          | 77.03             | 9,207.65               | 10,110.00              | 1,193.51                 |
| Admin - Sales Tax Expense     | 0.00              | 0.00              | 0.00              | (1,193.51)             | 0.00                   | 245.82                   |
| Cabin - Bathhouse Repair Ex   | 17.06             | 40.00             | 22.94             | 34.18                  | 280.00                 | 2,470.40                 |
| Cabin - Cottage Repair & Ma   | 8.11              | 950.00            | 941.89            | 1,854.60               | 4,325.00               | 143.55                   |
| Cabin - Repair & Maintenan    | 108.68            | 130.00            | 21.32             | 2,086.45               | 2,230.00               | 1,247.51                 |
| Cleaning - Service Expense    | 2,696.35          | 2,737.50          | 41.15             | 16,272.49              | 17,520.00              | 230.78                   |
| Cleaning - Supply Expense     | 803.11            | 800.00            | (3.11)            | 5,669.22               | 5,900.00               | 2,421.40                 |
| GPM - Equip Rental Expense    | 708.13            | 1,000.00          | 291.87            | 2,178.60               | 4,600.00               | (2,618.85)               |
| GPM - Equip Repair Expense    | 36.31             | 0.00              | (36.31)           | 10,477.85              | 7,859.00               |                          |

For Management Purposes Only

R-Ranch In The Mountains Association  
Budget Comparison Report  
For the Eight Months Ending August 31, 2012

|                                | Month<br>Actual | Month<br>Budget | Month<br>Variance | Year to Date<br>Actual | Year to Date<br>Budget | Year to Date<br>Variance |
|--------------------------------|-----------------|-----------------|-------------------|------------------------|------------------------|--------------------------|
| GPM - Fence / Pasture Expen    | 223.16          | 1,100.00        | 876.84            | 5,801.56               | 10,200.00              | 4,398.44                 |
| GPM - Fuel Expense             | 1,713.26        | 2,610.00        | 896.74            | 13,768.99              | 5,760.00               | (8,008.99)               |
| GPM - General Maintenance      | 271.55          | 250.00          | (21.55)           | 1,102.93               | 2,000.00               | 897.07                   |
| GPM - Grounds/Property Re      | 15.92           | 250.00          | 234.08            | 5,469.01               | 2,000.00               | (3,469.01)               |
| GPM - Keys & Locks             | 461.51          | 25.00           | (436.51)          | 511.21                 | 200.00                 | (311.21)                 |
| GPM - Lawn Svc & Landsc        | 4,100.00        | 4,100.00        | 0.00              | 21,525.00              | 18,450.00              | (3,075.00)               |
| GPM - Pest Control Services    | 0.00            | 210.00          | 210.00            | 1,954.75               | 1,680.00               | (274.75)                 |
| GPM - Road Repair Expense      | 0.00            | 380.00          | 380.00            | 380.00                 | 3,040.00               | 2,660.00                 |
| GPM - Security Contract        | 3,826.15        | 3,020.92        | (805.23)          | 26,345.06              | 24,972.59              | (1,372.47)               |
| GPM - Supplies Expense         | 134.65          | 150.00          | 15.35             | 1,302.77               | 1,200.00               | (102.77)                 |
| GPM - Tools Expense            | 0.00            | 100.00          | 100.00            | 2,060.11               | 3,600.00               | 1,539.89                 |
| GPM - Vehicle Maint & Rep      | 237.22          | 450.00          | 212.78            | 4,587.83               | 6,200.00               | 1,612.17                 |
| Lodge - Pool Chemical Expe     | 228.84          | 1,157.00        | 928.16            | 2,704.49               | 5,785.00               | 3,080.51                 |
| Lodge - Pool Repair & Maint    | 12.00           | 150.00          | 138.00            | 4,147.69               | 2,976.00               | (1,171.69)               |
| Lodge - Repair & Maint Exp     | 10,674.07       | 50.00           | (10,624.07)       | 2,350.36               | 400.00                 | (1,950.36)               |
| Lodge - Kitchen Supplies       | 0.00            | 0.00            | 0.00              | 254.73                 | 0.00                   | (254.73)                 |
| Owner Events                   | 0.00            | 200.00          | 200.00            | 2,604.67               | 3,250.00               | 645.33                   |
| Ownership Sales & Transfers    | 234.91          | 400.00          | 165.09            | 3,767.11               | 2,850.00               | (917.11)                 |
| RV - Bathhouse Repair & Ex     | 17.07           | 85.00           | 67.93             | 118.30                 | 720.00                 | 601.70                   |
| RV - Repair & Maintenance      | 0.00            | 350.00          | 350.00            | 441.87                 | 2,800.00               | 2,358.13                 |
| Sales & Market Expense         | 681.62          | 150.00          | (531.62)          | 3,820.44               | 3,750.00               | (70.44)                  |
| Sales Expense - Ice            | 217.55          | 300.00          | 82.45             | 1,862.83               | 1,915.00               | 52.17                    |
| Sales Expense - Propane        | 0.00            | 0.00            | 0.00              | 2,671.82               | 1,400.00               | (1,271.82)               |
| Sales Expense - Souvenirs      | 0.00            | 0.00            | 0.00              | 1,579.00               | 1,000.00               | (579.00)                 |
| Sales Expense - Gate Cards     | 0.00            | 0.00            | 0.00              | 577.86                 | 0.00                   | (577.86)                 |
| Sales Expense - Firewood       | 0.00            | 0.00            | 0.00              | 288.00                 | 0.00                   | (288.00)                 |
| Stables - Feed                 | 933.88          | 1,620.00        | 686.12            | 6,589.40               | 12,640.00              | 6,050.60                 |
| Stables - Ferrier Expense      | 675.00          | 800.00          | 125.00            | 5,880.00               | 6,800.00               | 920.00                   |
| Stables - General Expense      | 417.47          | 300.00          | (117.47)          | 3,293.43               | 2,700.00               | (593.43)                 |
| Stables - Repair & Maintena    | 9.69            | 0.00            | (9.69)            | 904.26                 | 675.00                 | (229.26)                 |
| Stables - Tack & Equipment     | 30.94           | 200.00          | 169.06            | 1,018.80               | 1,600.00               | 581.20                   |
| Stables - Vet Fees / Medicine  | 1,183.35        | 577.00          | (606.35)          | 6,862.03               | 5,139.00               | (1,723.03)               |
| Utilities - Electricity        | 16,260.51       | 13,500.00       | (2,760.51)        | 91,334.57              | 94,950.00              | 3,615.43                 |
| Utilities - Propane            | 12.00           | 945.00          | 933.00            | 16,562.63              | 6,904.35               | (9,658.28)               |
| Utilities - Sewer Treat Plant  | 0.00            | 25.00           | 25.00             | 0.00                   | 200.00                 | 200.00                   |
| Utilities - Trash Removal      | 1,182.39        | 800.00          | (382.39)          | 8,385.36               | 6,900.00               | (1,485.36)               |
| Utilities - Water Testing Fees | 0.00            | 0.00            | 0.00              | 3,247.00               | 3,250.00               | 3.00                     |
| Utilities - Water Treatment R  | 0.00            | 2,200.00        | 2,200.00          | 4,276.59               | 7,040.00               | 2,763.41                 |
| Insurance - Property           | 3,585.80        | 5,200.00        | 1,614.20          | 25,708.60              | 41,600.00              | 15,891.40                |
| Property Taxes                 | 7,000.00        | 7,000.00        | 0.00              | 56,000.00              | 56,000.00              | 0.00                     |
| Bad Debt Expense               | 118,574.32      | 118,000.00      | (574.32)          | 242,106.03             | 236,000.00             | (6,106.03)               |
| Miscellaneous Expense          | 959.39          | 150.00          | (809.39)          | 2,108.47               | 1,200.00               | (908.47)                 |
| Total Operating Expenses       | 224,562.67      | 216,943.42      | (7,619.25)        | 1,002,744.8            | 1,006,305.4            | 3,560.63                 |
| Net Operating Income           | \$ 387,730.86   | \$ 395,789.58   | (8,058.72)        | \$ 358,541.99          | \$ 315,800.56          | 42,741.43                |

R-Ranch In The Mountains Association  
 Budget Comparison Report - Reserve Accounts  
 For the Eight Months Ending August 31, 2012

|                                   | Monthly<br>Actual | Monthly<br>Budget | Monthly<br>Variance | Year-To-Date<br>Actual | Year-To-Date<br>Budget | Year-To-Date<br>Variance |
|-----------------------------------|-------------------|-------------------|---------------------|------------------------|------------------------|--------------------------|
| Cabin Reserve Income              | \$ 3,546.11       | \$ 2,450.00       | 1,096.11            | \$ 42,754.28           | \$ 38,500.00           | 4,254.28                 |
| Cabin Reserve Expenses            | 490.82            | 471.63            | (19.19)             | 39,414.93              | 26,185.57              | (13,229.36)              |
| Net Cabin Reserve Income          | 3,055.29          | 1,978.37          | 1,076.92            | 3,339.35               | 12,314.43              | (8,975.08)               |
| RV Reserve Income                 | 7,391.47          | 5,370.00          | 2,021.47            | 41,074.26              | 38,480.00              | 2,594.26                 |
| RV Reserve Expenses               | 2,754.89          | 1,033.73          | (1,721.16)          | 41,096.10              | 31,018.86              | (10,077.24)              |
| Net RV Reserve Income             | 4,636.58          | 4,336.27          | 300.31              | (21.84)                | 7,461.14               | (7,482.98)               |
| RV 6 Reserve Income               | 7.99              | 0.00              | 7.99                | 24,054.78              | 6,000.00               | 18,054.78                |
| RV 6 Reserve Expenses             | 1.48              | 0.00              | (1.48)              | 21,810.91              | 9,735.29               | (12,075.62)              |
| Net RV6 Reserve Income            | 6.51              | 0.00              | 6.51                | 2,243.87               | (3,735.29)             | 5,979.16                 |
| Lodge Reserve Income              | 5,710.00          | 0.00              | 5,710.00            | 66,456.45              | 77,100.00              | (10,643.55)              |
| Lodge Reserve Expenses            | 3,148.27          | 4,565.00          | 1,416.73            | 88,368.84              | 73,996.31              | (14,372.53)              |
| Net Lodge Reserve Income          | 2,561.73          | (4,565.00)        | 7,126.73            | (21,912.39)            | 3,103.69               | (25,016.08)              |
| Stables Reserve Income            | 719.71            | 1,000.00          | (280.29)            | 6,351.44               | 6,650.00               | (298.56)                 |
| Stables Reserve Expenses          | 41.78             | 50.00             | 8.22                | 6,914.69               | 7,587.44               | 672.75                   |
| Net Stables Reserve Income        | 677.93            | 950.00            | (272.07)            | (563.25)               | (937.44)               | 374.19                   |
| Infrastructure Reserve Income     | 501.53            | 382.36            | 119.17              | 2,618.49               | 3,910.76               | (1,292.27)               |
| Infrastructure Reserve Expense    | 2,500.22          | 0.00              | (2,500.22)          | 5,726.92               | 1,900.30               | (3,826.62)               |
| Net Infrastructure Reserve Income | (1,998.69)        | 382.36            | (2,381.05)          | (3,108.43)             | 2,010.46               | (5,118.89)               |
| Dam/Legal Reserve Income          | 46.61             | 0.00              | 46.61               | 369.86                 | 0.00                   | 369.86                   |
| Dam/Legal Reserve Expense         | 275.00            | 0.00              | (275.00)            | 1,284.13               | 0.00                   | (1,284.13)               |
| Net Dam/Legal Reserve Income      | (228.39)          | 0.00              | (228.39)            | (914.27)               | 0.00                   | (914.27)                 |
| Total Net Reserve Income          | \$ 8,710.96       | \$ 3,082.00       | 5,628.96            | \$ (20,936.96)         | \$ 20,216.99           | *(41,153.95)             |

# R-Ranch In The Mountains Reserves Variance Report August 2012

|                               | <u>MTD Actual</u> | <u>MTD Budget</u> | <u>MTD Variance</u> | <u>YTD Actual</u> | <u>YTD Budget</u> | <u>YTD Variance</u> |
|-------------------------------|-------------------|-------------------|---------------------|-------------------|-------------------|---------------------|
| <b>Reserve - Cabin Income</b> |                   |                   |                     |                   |                   |                     |
|                               | 3,546             | 2,450             | 1,096               | 42,754            | 38,500            | 4,254               |

The monthly and year to date favorable variances are due to more cabin reservations than anticipated and unexpected cabin adoptions.

|                     |       |       |        |        |       |
|---------------------|-------|-------|--------|--------|-------|
| Reserve - RV Income |       |       |        |        |       |
| 7,391               | 5,370 | 2,021 | 41,074 | 38,480 | 2,594 |

The monthly favorable variance is due to additional guest and group fees. The year to date favorable variance is due to additional yearly adoption fees.

|                             |   |   |        |       |        |
|-----------------------------|---|---|--------|-------|--------|
| <b>Reserve - RV6 Income</b> |   |   |        |       |        |
| 8                           | 0 | 8 | 24,058 | 6,000 | 18,058 |

The year to date favorable variance is due to two unbudgeted adoptions and one that was budgeted in December, but not adopted until January.

|                        |   |       |        |        |          |
|------------------------|---|-------|--------|--------|----------|
| Reserve - Lodge Income |   |       |        |        |          |
| 5,710                  | 0 | 5,710 | 66,456 | 77,100 | (10,644) |

The monthly favorable variance is due to unbudgeted wedding fees. The year to date unfavorable variance is due to the cancellation of two weddings in July and lower than projected bookings.

|                         |     |      |        |        |          |
|-------------------------|-----|------|--------|--------|----------|
| Reserve - Cabin Expense |     |      |        |        |          |
| 491                     | 472 | (19) | 39,415 | 26,186 | (13,229) |

The year to date unfavorable variance is due to Rainbow Cabin and Owner Cottages renovations and gravel for parking area at Rainbow Cabins.

|                             |       |         |        |        |          |
|-----------------------------|-------|---------|--------|--------|----------|
| <b>Reserve - RV Expense</b> |       |         |        |        |          |
| 2,755                       | 1,034 | (1,721) | 41,096 | 31,019 | (10,077) |

The monthly unfavorable variance is due to amperage upgrades and timbers. The year to date unfavorable variance is due to the installation of handicapped access to bath house 3 and RV pad improvements.

**R-Ranch In The Mountains**  
**Reserves Variance Report**  
**August 2012**

| <u>MTD Actual</u> | <u>MTD Budget</u> | <u>MTD Variance</u> | <u>YTD Actual</u> | <u>YTD Budget</u> | <u>YTD Variance</u> |
|-------------------|-------------------|---------------------|-------------------|-------------------|---------------------|
|-------------------|-------------------|---------------------|-------------------|-------------------|---------------------|

**Reserve - RV6 Expense**

|   |   |     |        |       |          |
|---|---|-----|--------|-------|----------|
| 1 | 0 | (1) | 21,811 | 9,735 | (12,076) |
|---|---|-----|--------|-------|----------|

The year to date unfavorable variance is due to increased contributions to fencing, operating and infrastructure based on the three unbudgeted 5-year adoption income.

**Reserve - Lodge Expense**

|       |       |       |        |        |          |
|-------|-------|-------|--------|--------|----------|
| 3,148 | 4,565 | 1,417 | 88,369 | 73,996 | (14,373) |
|-------|-------|-------|--------|--------|----------|

The monthly favorable variance is due to cancellations of two wedding therefore less staff and event coordination fees and the pool vacuum purchase being held off till a later date. The year do date unfavorable variance is due to the purchase of the fans and a new salt cell generator for the pool.

**Reserve - Stables Expense**

|    |    |   |       |       |     |
|----|----|---|-------|-------|-----|
| 42 | 50 | 8 | 6,915 | 7,587 | 673 |
|----|----|---|-------|-------|-----|

The year to date favorable variance is due to less horses purchased than budgeted.

**Reserve - Infrastructure Expense**

|       |   |         |       |       |         |
|-------|---|---------|-------|-------|---------|
| 2,500 | 0 | (2,500) | 5,727 | 1,900 | (3,827) |
|-------|---|---------|-------|-------|---------|

The monthly unfavorable variance is due to the front entrance renovation. The year to date unfavorable variance is due to the aforementioned and repair of sanitation lines.

R-Ranch In The Mountains Association  
Budget Comparison Report - Reserve Accounts  
For the Eight Months Ending August 31, 2012

|                             | Monthly<br>Actual | Monthly<br>Budget | Monthly<br>Variance | Year-To-Date<br>Actual | Year-To-Date<br>Budget | Year-To-Date<br>Variance |
|-----------------------------|-------------------|-------------------|---------------------|------------------------|------------------------|--------------------------|
| Cabin Reserve               |                   |                   |                     |                        |                        |                          |
| Cabin RI - Adoption Fees    | \$ 1,091.44       | \$ 0.00           | 1,091.44            | \$ 16,479.20           | \$ 12,350.00           | 4,129.20                 |
| Cabin RI - Guest & Group Fe | 1,044.25          | 1,300.00          | (255.75)            | 11,641.75              | 14,950.00              | (3,308.25)               |
| Cabin RI - Cottage Fees     | 1,406.00          | 1,150.00          | 256.00              | 14,598.50              | 11,200.00              | 3,398.50                 |
| Cabin RI - Interest         | 4.42              | 0.00              | 4.42                | 34.83                  | 0.00                   | 34.83                    |
| Cabin RE - Bath Houses      | 94.16             | 0.00              | (94.16)             | 2,429.15               | 1,600.00               | (829.15)                 |
| Cabin RE - Rainbow Cabins   | 0.00              | 0.00              | 0.00                | 7,193.51               | 5,600.00               | (1,593.51)               |
| Cabin RE - Chapel Hill Cabi | (296.06)          | 0.00              | 296.06              | 867.73                 | 0.00                   | (867.73)                 |
| Cabin RE - Cottages         | 0.00              | 0.00              | 0.00                | 7,782.77               | 0.00                   | (7,782.77)               |
| Cabin RE - Roads            | 0.00              | 0.00              | 0.00                | 572.71                 | 0.00                   | (572.71)                 |
| Cabin RE - Repairs          | 0.00              | 0.00              | 0.00                | 843.65                 | 1,100.00               | 256.35                   |
| Cabin RE - Improvements     | 0.00              | 0.00              | 0.00                | 23.53                  | 0.00                   | (23.53)                  |
| Cabin RE - Ranch Cap Imp.   | 0.00              | 0.00              | 0.00                | 12,310.63              | 10,842.18              | (1,468.45)               |
| Cabin RE - Operating        | 531.92            | 367.50            | (164.42)            | 6,291.59               | 5,775.00               | (516.59)                 |
| Cabin RE - Infrastructure   | 160.80            | 104.13            | (56.67)             | 1,099.66               | 1,268.39               | 168.73                   |
| Net Cabin Reserve Income    | 3,055.29          | 1,978.37          | 1,076.92            | 3,339.35               | 12,314.43              | (8,975.08)               |
|                             |                   |                   |                     |                        |                        |                          |
| RV Reserve                  |                   |                   |                     |                        |                        |                          |
| RV RI - Monthly Adoption F  | 540.00            | 270.00            | 270.00              | 675.00                 | 1,080.00               | (405.00)                 |
| RV RI - Yearly Adoption Fee | 4,000.00          | 4,000.00          | 0.00                | 31,650.00              | 27,000.00              | 4,650.00                 |
| RV RI - Guest & Group Fees  | 2,844.00          | 1,100.00          | 1,744.00            | 8,686.50               | 10,400.00              | (1,713.50)               |
| RV RI - Interest            | 7.47              | 0.00              | 7.47                | 62.76                  | 0.00                   | 62.76                    |
| RV RE - Bath Houses         | 0.00              | 0.00              | 0.00                | 4,279.26               | 0.00                   | (4,279.26)               |
| RV RE - Pad Improvements    | 0.00              | 0.00              | 0.00                | 2,830.64               | 0.00                   | (2,830.64)               |
| RV RE - Grounds             | 0.00              | 0.00              | 0.00                | 47.94                  | 0.00                   | (47.94)                  |
| RV RE - Repairs             | 0.00              | 0.00              | 0.00                | 160.47                 | 0.00                   | (160.47)                 |
| RV RE - Improvements        | 1,482.84          | 0.00              | (1,482.84)          | 1,815.36               | 0.00                   | (1,815.36)               |
| RV RE - Ranch Cap Imp       | 0.00              | 0.00              | 0.00                | 24,978.34              | 24,015.19              | (963.15)                 |
| RV RE - Operating           | 1,108.72          | 805.50            | (303.22)            | 6,234.31               | 5,772.00               | (462.31)                 |
| RV RE - Infrastructure      | 163.33            | 228.23            | 64.90               | 749.78                 | 1,231.67               | 481.89                   |
| Net RV Reserve Income       | 4,636.58          | 4,336.27          | 300.31              | (21.84)                | 7,461.14               | (7,482.98)               |
|                             |                   |                   |                     |                        |                        |                          |
| RV 6 Reserve                |                   |                   |                     |                        |                        |                          |
| RV-6 RI - Adoption Fees     | 0.00              | 0.00              | 0.00                | 24,000.00              | 6,000.00               | 18,000.00                |
| RV 6 RI - Interest          | 7.99              | 0.00              | 7.99                | 54.78                  | 0.00                   | 54.78                    |
| RV-6 RE - Ranch Cap Imp     | 0.00              | 0.00              | 0.00                | 17,690.96              | 8,835.29               | (8,855.67)               |
| RV-6 RE - Operating         | 1.36              | 0.00              | (1.36)              | 3,608.38               | 900.00                 | (2,708.38)               |
| RV-6 RE - Infrastructure    | 0.12              | 0.00              | (0.12)              | 511.57                 | 0.00                   | (511.57)                 |
| Net RV6 Reserve Income      | 6.51              | 0.00              | 6.51                | 2,243.87               | (3,735.29)             | 5,979.16                 |
|                             |                   |                   |                     |                        |                        |                          |
| Lodge Reserve               |                   |                   |                     |                        |                        |                          |
| Lodge RI - EBD Event Fees   | 825.00            | 0.00              | 825.00              | 5,485.00               | 0.00                   | 5,485.00                 |
| Lodge RI - Wedding Fees     | 4,760.00          | 0.00              | 4,760.00            | 52,706.35              | 68,850.00              | (16,143.65)              |
| Lodge RI - Group Fees       | 125.00            | 0.00              | 125.00              | 8,265.10               | 8,250.00               | 15.10                    |
| Lodge RE - Event Employees  | 1,140.00          | 1,120.00          | (20.00)             | 9,555.00               | 9,520.00               | (35.00)                  |
| Lodge RE - Event Decoration | 125.00            | 0.00              | (125.00)            | 879.75                 | 140.00                 | (739.75)                 |
| Lodge RE - Event Staff      | 599.96            | 500.00            | (99.96)             | 5,625.93               | 4,500.00               | (1,125.93)               |
| Lodge RE - Event Cleaning   | 0.00              | 595.00            | 595.00              | 999.74                 | 2,560.00               | 1,560.26                 |
| Lodge RE - Event Coordinati | 0.00              | 2,000.00          | 2,000.00            | 11,335.87              | 12,150.00              | 814.13                   |
| Lodge RE - Event Breakage   | 0.00              | 0.00              | 0.00                | 33.11                  | 100.00                 | 66.89                    |
| Lodge RE - Event Improvem   | 0.00              | 0.00              | 0.00                | 4,338.71               | 5,236.00               | 897.29                   |
| Lodge RE - Event Linens     | 0.00              | 85.00             | 85.00               | 1,151.75               | 1,175.00               | 23.25                    |

For Management Purposes Only

R-Ranch In The Mountains Association  
Budget Comparison Report - Reserve Accounts  
For the Eight Months Ending August 31, 2012

|                                | Monthly<br>Actual | Monthly<br>Budget | Monthly<br>Variance | Year-To-Date<br>Actual | Year-To-Date<br>Budget | Year-To-Date<br>Variance |
|--------------------------------|-------------------|-------------------|---------------------|------------------------|------------------------|--------------------------|
| Lodge RE - Event Marketing     | 0.00              | 85.00             | 85.00               | 546.00                 | 1,930.00               | 1,384.00                 |
| Lodge RE - Event Security      | 71.50             | 180.00            | 108.50              | 1,028.50               | 1,640.00               | 611.50                   |
| Lodge RE - Event Catering      | 0.00              | 0.00              | 0.00                | 3,850.60               | 0.00                   | (3,850.60)               |
| Lodge RE - Pool/Deck           | 0.00              | 0.00              | 0.00                | 8,225.00               | 6,000.00               | (2,225.00)               |
| Lodge RE - Repairs             | 0.00              | 0.00              | 0.00                | 2,813.78               | 2,750.00               | (63.78)                  |
| Lodge RE - Improvements        | 0.00              | 0.00              | 0.00                | 0.00                   | 400.00                 | 400.00                   |
| Lodge RE - Ranch Cap Imp       | 0.00              | 0.00              | 0.00                | 25,959.66              | 13,074.61              | (12,885.05)              |
| Lodge RE - Operating           | 856.50            | 0.00              | (856.50)            | 9,968.47               | 11,565.00              | 1,596.53                 |
| Lodge RE - Infrastructure      | 134.83            | 0.00              | (134.83)            | 134.83                 | 1,155.70               | 1,020.87                 |
| Lodge RE - Lifeguards          | 193.73            | 0.00              | (193.73)            | 1,391.52               | 0.00                   | (1,391.52)               |
| Lodge RE - Miscellaneous       | 26.75             | 0.00              | (26.75)             | 530.62                 | 100.00                 | (430.62)                 |
| Net Lodge Reserve Income       | 2,561.73          | (4,565.00)        | 7,126.73            | (21,912.39)            | 3,103.69               | (25,016.08)              |
| Stables Reserve                |                   |                   |                     |                        |                        |                          |
| Stables RI - Riding Pass Fees  | 435.00            | 1,000.00          | (565.00)            | 4,922.50               | 6,650.00               | (1,727.50)               |
| Stables RI - Stall Fees        | 150.00            | 0.00              | 150.00              | 1,140.00               | 0.00                   | 1,140.00                 |
| Stables RI - Interest          | 0.56              | 0.00              | 0.56                | 4.79                   | 0.00                   | 4.79                     |
| Stables RI - Miscellaneous F   | 134.15            | 0.00              | 134.15              | 284.15                 | 0.00                   | 284.15                   |
| Stables RE - Horses            | 0.00              | 0.00              | 0.00                | 5,000.00               | 6,000.00               | 1,000.00                 |
| Stables RE - Repairs           | 0.00              | 0.00              | 0.00                | 274.37                 | 0.00                   | (274.37)                 |
| Stables RE - Ranch Cap Imp     | 0.00              | 0.00              | 0.00                | 1,498.77               | 1,332.44               | (166.33)                 |
| Stables RE - Infrastructure    | 41.78             | 50.00             | 8.22                | 116.55                 | 255.00                 | 138.45                   |
| Stables RE - Miscellaneous     | 0.00              | 0.00              | 0.00                | 25.00                  | 0.00                   | (25.00)                  |
| Net Stables Reserve Income     | 677.93            | 950.00            | (272.07)            | (563.25)               | (937.44)               | 374.19                   |
| Infrastructure Reserve         |                   |                   |                     |                        |                        |                          |
| Infrastructure RI - Cabin      | 160.80            | 104.13            | 56.67               | 1,162.99               | 1,268.39               | (105.40)                 |
| Infrastructure RI - RV         | 163.33            | 228.23            | (64.90)             | 686.45                 | 1,231.67               | (545.22)                 |
| Infrastructure RI - RV 6       | 0.12              | 0.00              | 0.12                | 511.57                 | 0.00                   | 511.57                   |
| Infrastructure RI - Lodge      | 134.83            | 0.00              | 134.83              | 134.83                 | 1,155.70               | (1,020.87)               |
| Infrastructure RI - Stables    | 41.78             | 50.00             | (8.22)              | 116.55                 | 255.00                 | (138.45)                 |
| Infrastructure RI - Interest   | 0.67              | 0.00              | 0.67                | 6.10                   | 0.00                   | 6.10                     |
| Infrastructure RE - Grounds    | 2,500.22          | 0.00              | (2,500.22)          | 2,500.22               | 0.00                   | (2,500.22)               |
| Infrastructure RE - Sanitation | 0.00              | 0.00              | 0.00                | 1,034.16               | 0.00                   | (1,034.16)               |
| Infrastructure RE - Repairs    | 0.00              | 0.00              | 0.00                | 27.14                  | 0.00                   | (27.14)                  |
| Infrastructure RE - Ranch Ca   | 0.00              | 0.00              | 0.00                | 2,165.40               | 1,900.30               | (265.10)                 |
| Net Infrastructure Reserve In  | (1,998.69)        | 382.36            | (2,381.05)          | (3,108.43)             | 2,010.46               | (5,118.89)               |
| Dam/Legal Reserve              |                   |                   |                     |                        |                        |                          |
| Dam/Legal RI - Interest        | 46.61             | 0.00              | 46.61               | 369.86                 | 0.00                   | 369.86                   |
| Dam / Legal Reserve Expens     | 0.00              | 0.00              | 0.00                | 225.00                 | 0.00                   | (225.00)                 |
| Dam/Legal RE - Dam             | 0.00              | 0.00              | 0.00                | 31.71                  | 0.00                   | (31.71)                  |
| Dam/Legal RE - Legal           | 275.00            | 0.00              | (275.00)            | 1,012.50               | 0.00                   | (1,012.50)               |
| Dam/Legal RE - Miscellaneo     | 0.00              | 0.00              | 0.00                | 14.92                  | 0.00                   | (14.92)                  |
| Net Dam/Legal Reserve Inco     | (228.39)          | 0.00              | (228.39)            | (914.27)               | 0.00                   | (914.27)                 |
| Net Reserve Income             | \$ 8,710.96       | \$ 3,082.00       | 5,628.96            | \$ (20,936.96)         | \$ 20,216.99           | (41,153.95)              |



R-Ranch In The Mountains Association  
Rodeo Budget Comparison Report  
For the Eight Months Ending August 31, 2012

|                             | Month<br>Actual | Month<br>Budget | Month<br>Variance | Year to Date<br>Actual | Year to Date<br>Budget | Year to Date<br>Variance |
|-----------------------------|-----------------|-----------------|-------------------|------------------------|------------------------|--------------------------|
| Operating Income            |                 |                 |                   |                        |                        |                          |
| Rodeo Income - Pre-Sale Tic | \$ (36.00)      | \$ 0.00         | (36.00)           | \$ 7,296.05            | \$ 0.00                | 7,296.05                 |
| Rodeo Income - Gate Tickets | 0.00            | 0.00            | 0.00              | 21,362.45              | 0.00                   | 21,362.45                |
| Rodeo Income - T Shirts     | 0.00            | 0.00            | 0.00              | 1,527.13               | 0.00                   | 1,527.13                 |
| Rodeo Income - Parking      | 0.00            | 0.00            | 0.00              | 1,479.25               | 0.00                   | 1,479.25                 |
| Rodeo Income - Vendors      | 0.00            | 0.00            | 0.00              | 3,666.65               | 0.00                   | 3,666.65                 |
| Rodeo Income - Sponsors     | 0.00            | 0.00            | 0.00              | 9,600.00               | 0.00                   | 9,600.00                 |
| Rodeo Income - Program Ad   | 0.00            | 0.00            | 0.00              | 1,000.00               | 0.00                   | 1,000.00                 |
| Rodeo Income - Poster Sales | 0.00            | 0.00            | 0.00              | 67.00                  | 0.00                   | 67.00                    |
| Rodeo Income - Pony Rides   | 0.00            | 0.00            | 0.00              | 132.50                 | 0.00                   | 132.50                   |
| Rodeo Income - Dunk Tank    | 0.00            | 0.00            | 0.00              | 384.00                 | 0.00                   | 384.00                   |
| Total Operating Income      | (36.00)         | 0.00            | (36.00)           | 46,515.03              | 0.00                   | 46,515.03                |
| Operating Expenses          |                 |                 |                   |                        |                        |                          |
| Rodeo Expense - Stock Contr | 0.00            | 0.00            | 0.00              | 15,305.00              | 5,000.00               | (10,305.00)              |
| Rodeo Expense - Prize Mone  | 0.00            | 0.00            | 0.00              | 4,000.00               | 4,000.00               | 0.00                     |
| Rodeo Expense - Advertising | 0.00            | 0.00            | 0.00              | 948.19                 | 8,600.00               | 7,651.81                 |
| Rodeo Expense - Security    | 0.00            | 0.00            | 0.00              | 600.00                 | 800.00                 | 200.00                   |
| Rodeo Expense - Seating     | 0.00            | 0.00            | 0.00              | 5,000.00               | 3,500.00               | (1,500.00)               |
| Rodeo Expense - Sanitation  | 0.00            | 0.00            | 0.00              | 904.00                 | 900.00                 | (4.00)                   |
| Rodeo Expense - EMT         | 0.00            | 0.00            | 0.00              | 500.00                 | 500.00                 | 0.00                     |
| Rodeo Expense - Personnel   | 0.00            | 0.00            | 0.00              | 164.30                 | 2,100.00               | 1,935.70                 |
| Rodeo Expense - T-Shirts    | 0.00            | 0.00            | 0.00              | 2,301.53               | 2,000.00               | (301.53)                 |
| Rodeo Expense - Free Cabins | 0.00            | 0.00            | 0.00              | 502.50                 | 1,000.00               | 497.50                   |
| Rodeo Expense - Sanction Fe | 0.00            | 0.00            | 0.00              | 0.00                   | 1,000.00               | 1,000.00                 |
| Rodeo Expense - Concession  | 0.00            | 0.00            | 0.00              | 425.00                 | 0.00                   | (425.00)                 |
| Rodeo Expense - Sponsors E  | 0.00            | 0.00            | 0.00              | 330.72                 | 0.00                   | (330.72)                 |
| Rodeo Expense - In-House Pr | 0.00            | 0.00            | 0.00              | 216.00                 | 0.00                   | (216.00)                 |
| Rodeo Expense - Miscellane  | 0.00            | 0.00            | 0.00              | 698.93                 | 600.00                 | (98.93)                  |
| Total Operating Expenses    | 0.00            | 0.00            | 0.00              | 31,896.17              | 30,000.00              | (1,896.17)               |
| Net Operating Income        | \$ (36.00)      | \$ 0.00         | (36.00)           | \$ 14,618.86           | \$ (30,000.00)         | 44,618.86                |

**Project Account Reconciliation**  
August 31, 2012

| <b>Lodge / Event</b>      |      |                  |
|---------------------------|------|------------------|
| Cash G/L Balance          | 1025 | 51,533.15        |
| Lodge Fixed Assets        | 1552 | 15,027.01        |
| Refundable Deposits       | 2100 | (3,000.00)       |
| Lodge Retained Earnings   | 3801 | (86,755.33)      |
| Lodge Income G/L Balance  | 8300 | (66,458.45)      |
| Lodge Expense G/L Balance | 9300 | <u>88,368.84</u> |
|                           |      | (1,282.78)       |

**Variances**

|                        |                 |                   |
|------------------------|-----------------|-------------------|
| Privacy Blinds         | (300.00)        | Accrual           |
| Water Heater           | (800.00)        | Accrual           |
| Round white tables     | (50.00)         | Accrual           |
| Lodge Employee         | (570.00)        | To Operating      |
| Lodge Employee         | (570.00)        | To Operating      |
| Carpet May entry fix   | 4,564.01        | From Operating    |
| Shorted from operating | 0.10            | From Operating    |
| August 5%              | (134.83)        | To Infrastructure |
| August 15%             | <u>(856.50)</u> | To Operating      |
|                        | 1,282.78        |                   |

Checks and Balances

**Cabin Reserve**

**Cabin Reserve**

|                         |      |                  |
|-------------------------|------|------------------|
| Cash G/L Balance        | 1030 | 50,881.06        |
| Cabin Fixed Assets      | 1550 | 28,960.77        |
| Cabin Retained Earnings | 3804 | (77,364.20)      |
| Reserve Income          | 8000 | (42,754.28)      |
| Reserve Expense         | 9000 | <u>39,414.93</u> |
|                         |      | (861.72)         |

**Variances**

|                             |           |                   |                       |
|-----------------------------|-----------|-------------------|-----------------------|
| Give Away                   | Gift Cert | (150.00)          | Do nothing            |
|                             |           | 650.00            | Receivable            |
|                             |           | 441.44            | Receivable            |
|                             |           | 162.50            | From Operating        |
|                             |           | 325.00            | From Operating        |
|                             |           | 325.00            | From Operating        |
|                             |           | 52.50             | From Operating        |
|                             |           | 47.25             | From Operating        |
|                             |           | 105.00            | From Operating        |
|                             |           | 47.25             | From Operating        |
|                             |           | 225.00            | From Operating        |
|                             |           | 75.00             | From Operating        |
|                             |           | 201.00            | From Operating        |
|                             |           | 75.00             | From Operating        |
|                             |           | 75.00             | From Operating        |
|                             |           | 75.00             | From Operating        |
|                             |           | (531.92)          | To Operating          |
| August 15%                  |           | (160.80)          | To Infrastructure     |
| August 5%                   |           | 422.50            | WAIT                  |
| Cabins / Rodeo              |           | <u>(1,600.00)</u> | To Operating - Future |
| Bath house painting accrual |           | 861.72            |                       |

Checks and balances

0.00

| RV                                      |           |                    |                       |
|-----------------------------------------|-----------|--------------------|-----------------------|
| Cash G/L Balance RV                     | 1065      | 62,541.61          |                       |
| RV Fixed Assets                         | 1553      | 74,719.25          |                       |
| RV Retained Earnings                    | 3802      | (124,934.06)       |                       |
| RV Income                               | 8100      | (41,074.26)        |                       |
| RV Expense                              | 9100      | 41,096.10          |                       |
|                                         |           | <u>12,348.64</u>   |                       |
| Variances                               |           |                    |                       |
| Site Comp                               | Gift Cert | (25.00)            | Do Nothing            |
|                                         |           | (246.00)           | To Operating          |
|                                         |           | (100.00)           | To Operating          |
|                                         |           | (705.59)           | To Operating          |
|                                         |           | (163.33)           | To Infrastructure     |
| August 5%                               |           | (1,108.72)         | To Operating          |
| August 15%                              |           | (10,000.00)        | To Operating - FUTURE |
| Bathhouse Retime accrual cash not moved |           | <u>(12,348.64)</u> |                       |
| Checks and Balances                     |           | (0.00)             |                       |

| RV6                    |      |               |                   |
|------------------------|------|---------------|-------------------|
| Cash G/L Balance RV    | 1070 | 62,748.65     |                   |
| RV 6 Fixed Assets      | 1554 | 13,211.60     |                   |
| RV 6 Retained Earnings | 3803 | (73,712.76)   |                   |
| RV 6 Income            | 8200 | (24,054.78)   |                   |
| RV 6 Expense           | 9200 | 21,810.91     |                   |
|                        |      | <u>3.62</u>   |                   |
| Variances              |      |               |                   |
|                        |      | (0.39)        | To Infrastructure |
| May 5%                 |      | (0.39)        | To Infrastructure |
| July 5%                |      | (1.36)        | To Operating      |
| July 15%               |      | (0.12)        |                   |
| August 5%              |      | (1.36)        |                   |
| August 15%             |      | <u>(3.62)</u> |                   |
| Checks and Balances    |      | 0.00          |                   |

| Stables                  |           |                |                   |
|--------------------------|-----------|----------------|-------------------|
| Cash G/L Balance         | 1035      | 7,045.40       |                   |
| Stables Fixed Assets     | 1555      | 5,143.57       |                   |
| Stable Retained Earnings | 3805      | (12,679.59)    |                   |
| Reserve Income           | 8400      | (6,357.29)     |                   |
| Reserve Expense          | 9400      | 6,914.69       |                   |
|                          |           | <u>66.78</u>   |                   |
| Variances                |           |                |                   |
| Give Away                | Gift Cert | (25.00)        | Do Nothing        |
| August 5%                |           | (41.78)        | To Infrastructure |
|                          |           | <u>(66.78)</u> |                   |
| Checks and Balances      |           | (0.00)         |                   |

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**Rainbow Dam Account**

|                            |      |                 |                    |
|----------------------------|------|-----------------|--------------------|
| Cash G/L Balance Dam       | 1055 | 274,102.16      |                    |
| Dam Retained Earnings      | 3808 | (251,020.62)    |                    |
| Legal Retained Earnings    | 3807 | (23,995.81)     |                    |
| Reserve Income Dam / Legal | 8600 | (369.86)        |                    |
| Reserve Legal Expense      | 9600 | <u>1,284.13</u> | Legal to Operating |
|                            |      | (0.00)          |                    |

Variances

Checks and Balances

(0.00)

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**Infrastructure Account**

|                                  |      |                 |
|----------------------------------|------|-----------------|
| Cash G/L Balance                 | 1060 | 6,133.85        |
| Infrastructure Fixed Assets      | 1551 | 3,596.90        |
| Infrastructure Retained Earnings | 3806 | (13,216.28)     |
| Reserve Income                   | 8500 | (2,618.49)      |
| Reserve Expense                  | 9500 | 5,726.92        |
|                                  |      | <u>(377.10)</u> |

Variances

|                     |              |
|---------------------|--------------|
| Sullens             | (100.00)     |
| Ace                 | (47.01)      |
| Cabin 5%            | 160.80       |
| Lodge 5%            | 134.83       |
| RV 5%               | 163.33       |
| RV 6 5%             | 0.39         |
| RV 6 5% August      | 0.12         |
| Stables 5% - August | 41.78        |
| Stables 5% - May    | <u>22.86</u> |
|                     | 377.10       |

Checks and Balances

**R-Ranch In The Mountains**  
**Accrual to Cash**  
**As of July 31, 2012**

**NOI** **352,223.89**

**ADJUSTMENTS\***

|                                    |              |
|------------------------------------|--------------|
| Less Ice Inventory on hand         | -            |
| Less Propane Inventory on hand     | -            |
| Less Souvenirs Inventory on hand   | -            |
| Less Accounts Receivables          | 887,417.59   |
| Allowance for Doubtful Accounting  | (236,000.00) |
| Less Other Receivables             | 1,283.19     |
| Less Prepaid Expenses              | 400.00       |
| Less Furniture & Fixtures          | 82,992.71    |
| Less Vehicles                      | 50,018.00    |
| Less Machinery & Equipment         | 150,579.38   |
| Less Horses & Sports Equipment     | 63,339.16    |
| Less Building & Land               | 665,837.55   |
| Less Fixed Assets - Cabin          | 28,960.77    |
| Less Fixed Assets - Infrastructure | 3,596.90     |
| Less Fixed Assets - Lodge          | 15,027.01    |
| Less Fixed Assets - RV             | 74,719.25    |
| Less Fixed Assets - RV 6           | 13,211.60    |
| Less Fixed Assets - Stables        | 5,143.57     |
| Depreciation                       | (626,225.99) |
| Less Unsold Ownerships             | 90,000.00    |
| Less Dam Consulting                | 27,737.35    |
|                                    | <hr/>        |
|                                    | 1,298,038.04 |

|                                   |            |
|-----------------------------------|------------|
| Plus Accounts Payable             | 61,575.86  |
| Plus Refundable Deposits          | 3,000.00   |
| Plus Usage Fee Giveaways          | 1,196.58   |
| Plus Sales Tax Payable            | 25.23      |
| Plus Accrued Property Insurance   | -          |
| Plus Accrued Property Tax         | 70,000.00  |
| Plus Accrued Expenses             | 19,437.18  |
| Plus Prepaid Assessments          | 3,782.10   |
| Plus Prepaid Electric             | 168.00     |
| Plus Prepaid - Other              | 100.00     |
| Plus Other Payable                | 254.81     |
| Plus Lodge Retained Earnings      | 86,755.33  |
| Plus RV Retained Earnings         | 124,934.06 |
| Plus RV 6 Retained Earnings       | 73,712.76  |
| Plus Cabin Retained Earnings      | 77,364.20  |
| Plus Stable Retained Earnings     | 12,679.59  |
| Plus Infrastructure Retained Earn | 13,216.28  |
| Plus Legal Retained Earnings      | 23,995.81  |
| Plus Dam Retained Earnings        | 251,020.62 |
| Plus Undesignated Net Assets      | 825,586.06 |
|                                   | <hr/>      |

Also called Prior Years Profit/Loss

1,648,804.47  


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**702,990.32**

**CASH FLOW**

**ACTUAL CASH BALANCE**

**702,990.32**  


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**Variance - NOI vs Actual Cash**

-

Total Assessments collected this month

9/14/12 at 19:23:30.26

**R-Ranch In The Mountains Association**  
**General Ledger Trial Balance**  
**As of Aug 31, 2012**

Filter Criteria includes: Report order is by ID. Report is printed in Detail Format.

| Account ID | Account Description              | Debit Amt  | Credit Amt   |
|------------|----------------------------------|------------|--------------|
| 1000       | Petty Cash                       | 200.00     |              |
| 1010       | Register Cash                    | 300.00     |              |
| 1020       | Operating Bank Account           | 108,574.85 |              |
| 1025       | Lodge/Event Bank Account         | 51,533.15  |              |
| 1030       | Cabin Project Bank Account       | 50,881.06  |              |
| 1035       | Stable Project Bank Account      | 7,045.40   |              |
| 1040       | Property Tax Escrow Bank         | 78,707.25  |              |
| 1045       | Payroll Bank Account             | 222.34     |              |
| 1055       | Rainbow Dam/Legal Bank           | 274,102.16 |              |
| 1060       | Infrastructure MM Bank Account   | 6,133.85   |              |
| 1065       | RV Bank Account                  | 62,541.61  |              |
| 1070       | RV-6 Project Bank Account        | 62,748.65  |              |
| 1100       | Accounts Receivable              | 887,417.59 |              |
| 1150       | Allowance for Doubtful Account   |            | 236,000.00   |
| 1160       | Other Receivables                | 1,283.19   |              |
| 1400       | Prepaid Expenses                 | 400.00     |              |
| 1500       | Furniture & Fixtures             | 82,992.71  |              |
| 1530       | Vehicles                         | 50,018.00  |              |
| 1535       | Machinery & Equipment            | 150,579.38 |              |
| 1540       | Horses & Sports Equipment        | 63,339.16  |              |
| 1545       | Buildings and Improvement        | 665,837.55 |              |
| 1550       | Fixed Assets - Cabin             | 28,960.77  |              |
| 1551       | Fixed Assets - Inf               | 3,596.90   |              |
| 1552       | Fixed Assets - Lodge             | 15,027.01  |              |
| 1553       | Fixed Assets - RV                | 74,719.25  |              |
| 1554       | Fixed Assets - RV6               | 13,211.60  |              |
| 1555       | Fixed Assets - Stable            | 5,143.57   |              |
| 1700       | Accumulated Depreciation         |            | 626,225.99   |
| 1900       | Unsold Ranch Membership          | 90,000.00  |              |
| 1910       | Dam Consulting in Progress       | 27,737.35  |              |
| 2000       | Accounts Payable                 |            | 61,575.86    |
| 2100       | Refundable Deposits              |            | 3,000.00     |
| 2150       | Usage Fee Give Away              |            | 1,196.58     |
| 2210       | Sales Tax Payable                |            | 25.23        |
| 2390       | Accrued Property Tax             |            | 70,000.00    |
| 2410       | Accrued Expenses                 |            | 19,437.18    |
| 2450       | Prepaid Assessments              |            | 3,782.10     |
| 2460       | Prepaid Electric                 |            | 168.00       |
| 2470       | Prepaid - Other                  |            | 100.00       |
| 2480       | Other Payables                   |            | 254.81       |
| 3801       | Lodge Retained Earnings          |            | 86,755.33    |
| 3802       | RV Retained Earnings             |            | 124,934.06   |
| 3803       | RV 6 Retained Earnings           |            | 73,712.76    |
| 3804       | Cabin Retained Earnings          |            | 77,364.20    |
| 3805       | Stable Retained Earnings         |            | 12,679.59    |
| 3806       | Infrastructure Retained Earnings |            | 13,216.28    |
| 3807       | Legal Retained Earnings          |            | 23,995.81    |
| 3808       | Dam Retained Earnings            |            | 251,020.62   |
| 3905       | Undesignated Net Assets          |            | 825,586.06   |
| 400005     | Rodeo Income - Pre-Sale T        |            | 7,296.05     |
| 400006     | Rodeo Income - Gate Tickets      |            | 21,362.45    |
| 400010     | Rodeo Income - T Shirts          |            | 1,527.13     |
| 400015     | Rodeo Income - Parking           |            | 1,479.25     |
| 400020     | Rodeo Income - Vendors           |            | 3,666.65     |
| 400025     | Rodeo Income - Sponsors          |            | 9,600.00     |
| 400030     | Rodeo Income - Program A         |            | 1,000.00     |
| 400035     | Rodeo Income - Poster Sale       |            | 67.00        |
| 400040     | Rodeo Income - Pony Ride         |            | 132.50       |
| 400050     | Rodeo Income - Dunk Tank         |            | 384.00       |
| 4010       | Assessments                      |            | 1,216,507.06 |
| 4020       | Childrens Rights                 |            | 1,750.00     |
| 4100       | Electric - Usage Fees            |            | 13,715.44    |
| 4115       | Electric - Cabin Reimburse       |            | 5,174.88     |

**R-Ranch In The Mountains Association**  
**General Ledger Trial Balance**  
**As of Aug 31, 2012**

Filter Criteria includes: Report order is by ID. Report is printed in Detail Format.

| Account ID | Account Description         | Debit Amt  | Credit Amt |
|------------|-----------------------------|------------|------------|
| 4120       | Electric - RV Reimburseme   |            | 22,519.68  |
| 4200       | Interest Income             |            | 50.43      |
| 4210       | Owner Fines & Fees          |            | 665.00     |
| 4220       | Late Fees & Finance Charg   |            | 34,079.03  |
| 4400       | Ownership Sales             |            | 11,707.00  |
| 4410       | Ownership Transfers         |            | 7,000.00   |
| 4550       | Reserve to Operating        |            | 26,102.75  |
| 4600       | RV Moves                    |            | 2,457.50   |
| 4650       | Pet Fees                    |            | 550.00     |
| 4670       | Day Use Income              |            | 495.00     |
| 4680       | Lumpkin County Election In  |            | 300.00     |
| 4690       | Sales & Marketing Income    |            | 25.00      |
| 4700       | Sales - Ice                 |            | 3,357.57   |
| 4710       | Sales - Propane             |            | 4,025.48   |
| 4715       | Sales - Souvenirs           |            | 2,115.55   |
| 4720       | Sales - Firewood            |            | 475.37     |
| 4725       | Sales - Gate Cards          |            | 305.00     |
| 4800       | Vending Income              |            | 430.25     |
| 4850       | Recovery of Bad Debt        |            | 7,307.94   |
| 4900       | Miscellaneous Income        |            | 195.87     |
| 600005     | Rodeo Expense - Stock Co    | 15,305.00  |            |
| 600010     | Rodeo Expense - Prize Mo    | 4,000.00   |            |
| 600015     | Rodeo Expense - Advertisi   | 948.19     |            |
| 600025     | Rodeo Expense - Security    | 600.00     |            |
| 600030     | Rodeo Expense - Seating     | 5,000.00   |            |
| 600035     | Rodeo Expense - Sanitatio   | 904.00     |            |
| 600040     | Rodeo Expense - EMT         | 500.00     |            |
| 600045     | Rodeo Expense - Personne    | 164.30     |            |
| 600050     | Rodeo Expense - T-Shirts    | 2,301.53   |            |
| 600055     | Rodeo Expense - Free Cab    | 502.50     |            |
| 600065     | Rodeo Expense - Concessi    | 425.00     |            |
| 600070     | Rodeo Expense - Sponsors    | 330.72     |            |
| 600075     | Rodeo Expense - In-House    | 216.00     |            |
| 600095     | Rodeo Expense - Miscellan   | 698.93     |            |
| 6010       | Employee - Payroll/Salary   | 260,318.20 |            |
| 6015       | Employee - Payroll Tax Exp  | 28,875.78  |            |
| 6020       | Employee - Payroll Fees &   | 2,264.57   |            |
| 6030       | Employee - Health Insuran   | 28,935.28  |            |
| 6040       | Employee - Workers Comp     | 6,693.35   |            |
| 6100       | Admin - Accounting Fees     | 7,478.00   |            |
| 6110       | Admin - Bank Fees           | 88.43      |            |
| 6115       | Admin - Business Fees       | 1,812.80   |            |
| 6120       | Admin - Collection Expense  | 167.17     |            |
| 6125       | Admin - Computer Expense    | 5,743.90   |            |
| 6130       | Admin - Dues & Subscriptio  | 128.10     |            |
| 6132       | Admin - Emp Develop & Tr    | 199.00     |            |
| 6135       | Admin - Gifts               | 255.10     |            |
| 6145       | Admin - Merchant Fees       | 7,111.06   |            |
| 6150       | Admin - Mileage Reimburs    | 475.27     |            |
| 6155       | Admin - Office Building Rep | 2,989.17   |            |
| 6160       | Admin - Office Expense      | 4,139.37   |            |
| 6165       | Admin - Printing / Copying  | 4,362.29   |            |
| 6170       | Admin - Radio Expense       | 2,553.71   |            |
| 6175       | Admin - Shipping / Postage  | 5,291.17   |            |
| 6180       | Admin - Telephone / Cable   | 9,207.65   |            |
| 6190       | Admin - Sales Tax Expense   |            | 1,193.51   |
| 6200       | Cabin - Bathhouse Repair    | 34.18      |            |
| 6210       | Cabin - Cottage Repair & M  | 1,854.60   |            |
| 6215       | Cabin - Repair & Maintena   | 2,086.45   |            |
| 6300       | Cleaning - Service Expense  | 16,272.49  |            |
| 6310       | Cleaning - Supply Expense   | 5,669.22   |            |
| 6400       | GPM - Equip Rental Expen    | 2,178.60   |            |
| 6415       | GPM - Equip Repair Expen    | 10,477.85  |            |
| 6420       | GPM - Fence / Pasture Exp   | 5,801.56   |            |

**R-Ranch In The Mountains Association**  
**General Ledger Trial Balance**  
**As of Aug 31, 2012**

Filter Criteria includes: Report order is by ID. Report is printed in Detail Format.

| Account ID | Account Description          | Debit Amt  | Credit Amt |
|------------|------------------------------|------------|------------|
| 6425       | GPM - Fuel Expense           | 13,768.99  |            |
| 6430       | GPM - General Maintenanc     | 1,102.93   |            |
| 6435       | GPM - Grounds/Property R     | 5,469.01   |            |
| 6440       | GPM - Keys & Locks           | 511.21     |            |
| 6445       | GPM - Lawn Svc & Landsc      | 21,525.00  |            |
| 6450       | GPM - Pest Control Service   | 1,954.75   |            |
| 6455       | GPM - Road Repair Expen      | 380.00     |            |
| 6460       | GPM - Security Contract      | 26,345.06  |            |
| 6465       | GPM - Supplies Expense       | 1,302.77   |            |
| 6470       | GPM - Tools Expense          | 2,060.11   |            |
| 6480       | GPM - Vehicle Maint & Rep    | 4,587.83   |            |
| 6500       | Lodge - Pool Chemical Exp    | 2,704.49   |            |
| 6505       | Lodge - Pool Repair & Main   | 4,147.69   |            |
| 6510       | Lodge - Repair & Maint Exp   | 2,350.36   |            |
| 6515       | Lodge - Kitchen Supplies     | 254.73     |            |
| 6530       | Owner Events                 | 2,604.67   |            |
| 6540       | Ownership Sales & Transfe    | 3,767.11   |            |
| 7000       | RV - Bathhouse Repair & E    | 118.30     |            |
| 7010       | RV - Repair & Maintenance    | 441.87     |            |
| 7100       | Sales & Market Expense       | 3,845.44   |            |
| 7105       | Sales Expense - Ice          | 1,862.83   |            |
| 7210       | Sales Expense - Propane      | 2,671.82   |            |
| 7215       | Sales Expense - Souvenirs    | 1,579.00   |            |
| 7220       | Sales Expense - Gate Card    | 577.86     |            |
| 7225       | Sales Expense - Firewood     | 288.00     |            |
| 7300       | Stables - Feed               | 6,589.40   |            |
| 7310       | Stables - Ferrier Expense    | 5,880.00   |            |
| 7315       | Stables - General Expense    | 3,293.43   |            |
| 7320       | Stables - Repair & Mainten   | 904.26     |            |
| 7325       | Stables - Tack & Equipmen    | 1,018.80   |            |
| 7330       | Stables - Vet Fees / Medici  | 6,862.03   |            |
| 7400       | Utilities - Electricity      | 91,334.57  |            |
| 7410       | Utilities - Propane          | 16,562.63  |            |
| 7420       | Utilities - Trash Removal    | 8,385.36   |            |
| 7425       | Utilities - Water Testing Fe | 3,247.00   |            |
| 7430       | Utilities - Water Treatment  | 4,276.59   |            |
| 7500       | Insurance - Property         | 25,708.60  |            |
| 7550       | Property Taxes               | 56,000.00  |            |
| 7600       | Bad Debt Expense             | 242,106.03 |            |
| 7999       | Miscellaneous Expense        | 2,108.47   |            |
| 8001       | Cabin RI - Adoption Fees     |            | 16,479.20  |
| 8002       | Cabin RI - Guest & Group     |            | 11,641.75  |
| 8003       | Cabin RI - Cottage Fees      |            | 14,598.50  |
| 8080       | Cabin RI - Interest          |            | 34.83      |
| 8101       | RV RI - Monthly Adoption F   |            | 675.00     |
| 8102       | RV RI - Yearly Adoption Fe   |            | 31,650.00  |
| 8103       | RV RI - Guest & Group Fee    |            | 8,686.50   |
| 8180       | RV RI - Interest             |            | 62.76      |
| 8201       | RV-6 RI - Adoption Fees      |            | 24,000.00  |
| 8280       | RV 6 RI - Interest           |            | 54.78      |
| 8301       | Lodge RI - EBD Event Fees    |            | 5,485.00   |
| 8302       | Lodge RI - Wedding Fees      |            | 52,706.35  |
| 8303       | Lodge RI - Group Fees        |            | 8,265.10   |
| 8401       | Stables RI - Riding Pass Fe  |            | 4,922.50   |
| 8402       | Stables RI - Stall Fees      |            | 1,140.00   |
| 8480       | Stables RI - Interest        |            | 4.79       |
| 8499       | Stables RI - Miscellaneous   |            | 284.15     |
| 8501       | Infrastructure RI - Cabin    |            | 1,162.99   |
| 8502       | Infrastructure RI - RV       |            | 686.45     |
| 8503       | Infrastructure RI - RV 6     |            | 511.57     |
| 8504       | Infrastructure RI - Lodge    |            | 134.83     |
| 8505       | Infrastructure RI - Stables  |            | 116.55     |
| 8580       | Infrastructure RI - Interest |            | 6.10       |
| 8680       | Dam/Legal RI - Interest      |            | 369.86     |



**R-Ranch In The Mountains Association**  
**General Ledger Trial Balance**  
**As of Aug 31, 2012**

Filter Criteria includes: Report order is by ID. Report is printed in Detail Format.

| Account ID    | Account Description          | Debit Amt           | Credit Amt          |
|---------------|------------------------------|---------------------|---------------------|
| 9001          | Cabin RE - Bath Houses       | 2,429.15            |                     |
| 9002          | Cabin RE - Rainbow Cabin     | 7,193.51            |                     |
| 9003          | Cabin RE - Chapel Hill Cab   | 867.73              |                     |
| 9004          | Cabin RE - Cottages          | 7,782.77            |                     |
| 9006          | Cabin RE - Roads             | 572.71              |                     |
| 9007          | Cabin RE - Repairs           | 843.65              |                     |
| 9008          | Cabin RE - Improvements      | 23.53               |                     |
| 9060          | Cabin RE - Ranch Cap Imp     | 12,310.63           |                     |
| 9070          | Cabin RE - Operating         | 6,291.59            |                     |
| 9080          | Cabin RE - Infrastructure    | 1,099.66            |                     |
| 9101          | RV RE - Bath Houses          | 4,279.26            |                     |
| 9102          | RV RE - Pad Improvements     | 2,830.64            |                     |
| 9104          | RV RE - Grounds              | 47.94               |                     |
| 9106          | RV RE - Repairs              | 160.47              |                     |
| 9107          | RV RE - Improvements         | 1,815.36            |                     |
| 9160          | RV RE - Ranch Cap Imp        | 24,978.34           |                     |
| 9170          | RV RE - Operating            | 6,234.31            |                     |
| 9180          | RV RE - Infrastructure       | 749.78              |                     |
| 9260          | RV-6 RE - Ranch Cap Imp      | 17,690.96           |                     |
| 9270          | RV-6 RE - Operating          | 3,608.38            |                     |
| 9280          | RV-6 RE - Infrastructure     | 511.57              |                     |
| 9301          | Lodge RE - Event Employe     | 9,555.00            |                     |
| 9302          | Lodge RE - Event Decorati    | 879.75              |                     |
| 9303          | Lodge RE - Event Staff       | 5,625.93            |                     |
| 9304          | Lodge RE - Event Cleaning    | 999.74              |                     |
| 9305          | Lodge RE - Event Coordina    | 11,335.87           |                     |
| 9306          | Lodge RE - Event Breakag     | 33.11               |                     |
| 9307          | Lodge RE - Event Improve     | 4,338.71            |                     |
| 9308          | Lodge RE - Event Linens      | 1,151.75            |                     |
| 9309          | Lodge RE - Event Marketin    | 546.00              |                     |
| 9310          | Lodge RE - Event Security    | 1,028.50            |                     |
| 9320          | Lodge RE - Event Catering    | 3,850.60            |                     |
| 9340          | Lodge RE - Pool/Deck         | 8,225.00            |                     |
| 9350          | Lodge RE - Repairs           | 2,813.78            |                     |
| 9360          | Lodge RE - Ranch Cap Imp     | 25,959.66           |                     |
| 9370          | Lodge RE - Operating         | 9,968.47            |                     |
| 9380          | Lodge RE - Infrastructure    | 134.83              |                     |
| 9395          | Lodge RE - Lifeguards        | 1,391.52            |                     |
| 9399          | Lodge RE - Miscellaneous     | 530.62              |                     |
| 9401          | Stables RE - Horses          | 5,000.00            |                     |
| 9406          | Stables RE - Repairs         | 274.37              |                     |
| 9460          | Stables RE - Ranch Cap Im    | 1,498.77            |                     |
| 9480          | Stables RE - Infrastructure  | 116.55              |                     |
| 9499          | Stables RE - Miscellaneous   | 25.00               |                     |
| 9502          | Infrastructure RE - Grounds  | 2,500.22            |                     |
| 9503          | Infrastructure RE - Sanitati | 1,034.16            |                     |
| 9506          | Infrastructure RE - Repairs  | 27.14               |                     |
| 9560          | Infrastructure RE - Ranch    | 2,165.40            |                     |
| 9600          | Dam / Legal Reserve Expe     | 225.00              |                     |
| 9601          | Dam/Legal RE - Dam           | 31.71               |                     |
| 9602          | Dam/Legal RE - Legal         | 1,012.50            |                     |
| 9699          | Dam/Legal RE - Miscellane    | 14.92               |                     |
| <b>Total:</b> |                              | <b>4,103,730.36</b> | <b>4,103,730.36</b> |

**R Ranch In The Mountains**  
**Cash Balances - Reserve Accounts**

|                | <u>As Of</u><br><u>12/31/2011</u> | <u>As Of</u><br><u>8/31/2012</u> | <u>Difference</u> |
|----------------|-----------------------------------|----------------------------------|-------------------|
| Cabin          | 48,731.61                         | 50,881.06                        | 2,149.45          |
| Dam            | 275,016.43                        | 274,102.16                       | (914.27)          |
| Infrastructure | 8,480.13                          | 6,133.85                         | (2,346.28)        |
| Lodge          | 64,754.44                         | 51,533.15                        | (13,221.29)       |
| RV             | 51,926.24                         | 62,541.61                        | 10,615.37         |
| RV-6           | 59,805.87                         | 62,748.65                        | 2,942.78          |
| Stables        | 7,763.79                          | 7,045.40                         | (718.39)          |
| <b>Totals</b>  | <b>516,478.51</b>                 | <b>514,985.88</b>                | <b>(1,492.63)</b> |

**R Ranch In The Mountains Owners Association, Inc.**  
**2012 Reserve Income/Expense Analysis**  
**January - August Actual - September - December Budgeted**

|                                                 | Actual     |             |            |            |            | Budgeted    |            |            |           |           | Original Budget | Difference |             |            |             |
|-------------------------------------------------|------------|-------------|------------|------------|------------|-------------|------------|------------|-----------|-----------|-----------------|------------|-------------|------------|-------------|
|                                                 | Jan        | Feb         | March      | April      | May        | June        | July       | Aug        | Sept      | Oct       |                 |            | Nov         | Dec        | Total       |
| Cabin Income                                    | 805.76     | 1,197.61    | 3,098.89   | 14,571.49  | 5,743.09   | 6,242.98    | 7,548.35   | 3,546.11   | 3,700.00  | 2,975.00  | 2,300.00        | 2,350.00   | 54,079.28   | 49,825.00  | 4,254.28    |
| Cabin Expenses                                  | 3,097.41   | 4,632.74    | 7,041.81   | 5,083.77   | 2,593.52   | 14,128.10   | 2,346.76   | 490.82     | 7,12.25   | 572.69    | 442.75          | 452.38     | 41,594.99   | 28,325.61  | (13,269.38) |
| Net Cabin Income                                | (2,291.65) | (3,435.13)  | (3,942.92) | 9,487.72   | 3,149.57   | (7,885.12)  | 5,201.59   | 3,055.29   | 2,987.75  | 2,402.31  | 1,857.25        | 1,897.63   | 12,484.29   | 21,499.39  | (9,015.10)  |
| Infrastructure Income                           | 338.34     | 71.99       | 0.77       | 950.27     | 230.28     | 23.25       | 502.06     | 501.53     | 944.99    | 730.74    | 294.63          | 250.50     | 4,839.34    | 5,749.08   | (909.74)    |
| Infrastructure Expenses                         | 0.00       | 537.14      | 160.36     | 363.80     | 0.00       | 2,165.40    | 0.00       | 2,500.22   | 0.00      | 0.00      | 0.00            | 0.00       | 5,726.92    | 1,900.30   | (3,826.62)  |
| Net Infrastructure Income                       | 338.34     | (465.15)    | (159.59)   | 586.47     | 230.28     | (2,142.15)  | 502.06     | (1,998.69) | 944.99    | 730.74    | 294.63          | 250.50     | (887.58)    | 3,848.77   | (4,736.35)  |
| Lodge Income                                    | 2,345.00   | 2,200.00    | 4,715.00   | 12,748.50  | 18,396.95  | 16,063.00   | 4,278.00   | 5,710.00   | 14,175.00 | 5,188.00  | 6,000.00        | 3,000.00   | 94,819.45   | 105,463.00 | (10,643.55) |
| Lodge Expenses                                  | 3,854.15   | 3,395.23    | 11,465.14  | 14,732.12  | 21,361.19  | 24,599.61   | 5,813.13   | 3,148.27   | 6,248.44  | 5,383.20  | 4,503.75        | 2,643.75   | 107,147.98  | 93,675.44  | (13,472.53) |
| Net Lodge Income                                | (1,509.15) | (1,195.23)  | (6,750.14) | (1,983.62) | (2,964.24) | (8,536.61)  | (1,535.13) | 2,561.73   | 7,926.56  | (195.20)  | 1,496.25        | 356.25     | (12,328.53) | 11,787.56  | (24,116.08) |
| RV Income                                       | 2,761.74   | 3,031.53    | 3,526.88   | 10,573.58  | 1,924.39   | 7,462.36    | 4,402.31   | 7,391.47   | 7,660.00  | 13,160.00 | 2,250.00        | 2,750.00   | 66,894.26   | 133,788.52 | (66,894.26) |
| RV Expenses                                     | 1,395.58   | 11,680.64   | 594.70     | 6,873.31   | 721.10     | 16,145.63   | 930.25     | 2,754.89   | 1,474.55  | 2,533.30  | 433.13          | 529.38     | 46,066.45   | 92,132.90  | 46,066.45   |
| Net RV Income                                   | 1,366.16   | (8,649.11)  | 2,932.18   | 3,700.27   | 1,203.29   | (8,683.27)  | 3,472.06   | 4,636.58   | 6,185.45  | 10,626.70 | 1,816.88        | 2,220.63   | 20,827.81   | 41,655.62  | (20,827.81) |
| RV 6 Income                                     | 6,003.75   | 3.40        | 6,003.52   | 6,008.79   | 9.25       | 6,009.00    | 9.08       | 7.99       | 0.00      | 0.00      | 0.00            | 0.00       | 23,945.22   | 6,000.00   | 17,945.22   |
| RV 6 Expenses                                   | 1,155.72   | 0.65        | 900.53     | 1,156.69   | 1.78       | 18,592.31   | 1.75       | 1.48       | 0.00      | 0.00      | 0.00            | 0.00       | 21,810.91   | 9,735.29   | (12,075.62) |
| Net RV6 Income                                  | 4,848.03   | 2.75        | 5,102.99   | 4,852.10   | 7.47       | (12,583.31) | 7.33       | 6.51       | 0.00      | 0.00      | 0.00            | 0.00       | 2,134.31    | (3,735.29) | 5,869.60    |
| Stables Income                                  | 210.69     | 1,450.64    | 515.68     | 825.59     | 445.56     | 1,348.04    | 835.53     | 719.71     | 900.00    | 900.00    | 450.00          | 300.00     | 8,901.44    | 9,200.00   | (298.56)    |
| Stables Expenses                                | 10.53      | 2,274.37    | 2,000.00   | 625.00     | 1,000.00   | 921.23      | 41.78      | 41.78      | 45.00     | 45.00     | 22.50           | 15.00      | 7,042.19    | 7,714.94   | 672.75      |
| Net Stables Income                              | 200.16     | (823.73)    | (1,484.32) | 200.59     | (554.44)   | 426.81      | 793.75     | 677.93     | 855.00    | 855.00    | 427.50          | 285.00     | 1,859.25    | 1,485.06   | 374.19      |
| Grand Total Reserve Income                      | 2,951.89   | (14,565.60) | (4,301.80) | 16,843.53  | 1,071.93   | (39,403.65) | 8,441.66   | 8,939.35   | 18,899.75 | 14,419.55 | 5,892.50        | 5,010.00   | 24,089.55   | 76,541.11  | (52,451.56) |
| Total Reserve Income                            | 12,465.28  | 7,955.17    | 17,860.74  | 45,678.22  | 26,749.52  | 37,148.63   | 17,575.33  | 17,876.81  | 27,379.99 | 22,953.74 | 11,294.63       | 8,650.50   | 253,478.99  | 240,537.08 | 12,941.92   |
| Total Reserve Expenses                          | 9,513.39   | 22,520.77   | 22,162.54  | 28,834.69  | 25,677.59  | 76,552.28   | 9,133.67   | 8,937.46   | 8,480.24  | 8,534.19  | 5,402.13        | 3,640.50   | 229,389.44  | 177,340.78 | (52,048.67) |
| Grand Total Reserve Income                      | 2,951.89   | (14,565.60) | (4,301.80) | 16,843.53  | 1,071.93   | (39,403.65) | 8,441.66   | 8,939.35   | 18,899.75 | 14,419.55 | 5,892.50        | 5,010.00   | 24,089.55   | 63,196.30  | (39,106.75) |
| Contributions to Operating Expenses             |            |             |            |            |            |             |            |            |           |           |                 |            |             |            |             |
| Cabin                                           | 128.36     | 179.64      | 399.17     | 2,185.72   | 861.46     | 873.07      | 1,132.25   | 531.92     | 555.00    | 446.25    | 345.00          | 352.50     | 7,990.34    | 7,473.75   | 516.59      |
| Lodge                                           | 351.75     | 330.00      | 707.25     | 1,912.28   | 2,759.54   | 2,409.45    | 641.70     | 856.50     | 2,126.25  | 778.20    | 900.00          | 450.00     | 14,222.92   | 15,819.45  | (1,596.53)  |
| RV                                              | 414.26     | 454.73      | 594.70     | 1,586.04   | 288.66     | 1,119.35    | 667.85     | 1,108.72   | 1,149.00  | 1,974.00  | 337.50          | 412.50     | 10,107.31   | 9,645.00   | 462.31      |
| RV6                                             | 900.56     | 0.51        | 900.53     | 901.32     | 1.39       | 901.35      | 1.36       | 1.36       | 0.00      | 0.00      | 0.00            | 0.00       | 3,608.38    | 900.00     | 2,708.38    |
| Total Reserve to Operating                      | 1,794.93   | 964.88      | 2,601.65   | 6,585.36   | 3,911.05   | 5,303.22    | 2,443.16   | 2,498.50   | 3,830.25  | 3,198.45  | 1,582.50        | 1,215.00   | 35,928.95   | 33,838.20  | 2,090.75    |
| Contributions to Infrastructure Reserve Account |            |             |            |            |            |             |            |            |           |           |                 |            |             |            |             |
| Cabin                                           | 0.00       | 0.00        | 0.00       | 499.35     | 165.74     | 0.00        | 273.77     | 160.80     | 157.25    | 126.44    | 97.75           | 99.88      | 1,580.97    | 1,749.69   | (168.72)    |
| Lodge                                           | 0.00       | 0.00        | 0.00       | 0.00       | 0.00       | 0.00        | 0.00       | 134.83     | 417.19    | 0.00      | 78.75           | 18.75      | 649.52      | 1,670.39   | (1,020.87)  |
| RV                                              | 71.90      | 71.10       | 0.00       | 194.75     | 63.33      | 0.00        | 185.37     | 163.33     | 325.55    | 559.30    | 95.63           | 116.88     | 1,847.13    | 2,329.00   | (481.87)    |
| RV6                                             | 255.16     | 0.14        | 0.00       | 255.37     | 0.39       | 0.00        | 0.39       | 0.12       | 0.00      | 0.00      | 0.00            | 0.00       | 511.57      | 0.00       | 511.57      |
| Stables                                         | 10.53      | 0.00        | 0.00       | 0.00       | 0.00       | 22.46       | 41.78      | 41.78      | 45.00     | 45.00     | 22.50           | 15.00      | 244.05      | 382.50     | (138.45)    |
| Total Reserve to Operating                      | 337.59     | 71.24       | 0.00       | 949.47     | 229.46     | 22.46       | 501.31     | 500.86     | 944.99    | 730.74    | 294.63          | 250.50     | 4,833.24    | 6,131.58   | (1,298.34)  |

R Ranch In The Mountains Owners Association, Inc.  
2012 Cabin Reserve - Income & Expenses  
January - August Actual - September - December Budgeted

|                               | January           | February          | March             | Actual           |                 |                    | June            | July            | August   | September       | Budgeted        |                 | TOTAL           |
|-------------------------------|-------------------|-------------------|-------------------|------------------|-----------------|--------------------|-----------------|-----------------|----------|-----------------|-----------------|-----------------|-----------------|
|                               |                   |                   |                   | April            | May             |                    |                 |                 |          |                 | October         | November        | December        |
| <b>Income</b>                 |                   |                   |                   |                  |                 |                    |                 |                 |          |                 |                 |                 |                 |
| Adoption Fees                 | 326.50            | 669.00            | 1,087.76          | 12,350.00        | 1,300.00        | 650.00             | 0.00            | 0.00            | 1,091.44 | 650.00          | 0.00            | 0.00            | 650.00          |
| Guest & Group Fees            | 475.00            | 525.00            | 1,001.00          | 1,143.00         | 1,812.50        | 2,250.25           | 3,395.25        | 3,395.25        | 1,044.25 | 900.00          | 1,800.00        | 950.00          | 450.00          |
| Cottage Fees                  | 4.26              | 3.61              | 1,006.50          | 1,075.00         | 2,626.50        | 3,336.50           | 4,148.00        | 4,148.00        | 1,406.00 | 2,150.00        | 1,175.00        | 1,350.00        | 1,250.00        |
| Interest                      |                   |                   | 3.63              | 3.49             | 4.09            | 6.23               | 5.10            | 4.42            |          | 0.00            | 0.00            | 0.00            | 0.00            |
| <b>Total Cabin Income</b>     | <b>805.76</b>     | <b>1,197.61</b>   | <b>3,098.89</b>   | <b>14,571.49</b> | <b>5,743.09</b> | <b>6,242.98</b>    | <b>7,548.35</b> | <b>3,546.11</b> |          | <b>3,700.00</b> | <b>2,975.00</b> | <b>2,300.00</b> | <b>2,350.00</b> |
| <b>Expenses</b>               |                   |                   |                   |                  |                 |                    |                 |                 |          |                 |                 |                 |                 |
| Cabin RE - Bath Houses        | 94.16             | 1,694.16          | 0.00              | 94.16            | 177.62          | 0.00               | 274.89          | 94.16           |          | 0.00            | 0.00            | 0.00            | 0.00            |
| Cabin RE - Rainbow Cabins     | 0.00              | 2,352.69          | 2,640.37          | 930.52           | (26.86)         | 1,219.60           | 77.19           | 0.00            |          | 0.00            | 0.00            | 0.00            | 0.00            |
| Cabin RE - Chapel Hill Cabins | 2,874.89          | 92.77             | 3,776.92          | 63.10            | 855.44          | 49.40              | 195.85          | (296.06)        |          | 0.00            | 0.00            | 0.00            | 0.00            |
| Cabin RE - Cottages           |                   |                   |                   | 960.04           | 33.47           | (324.60)           | 369.28          | 0.00            |          | 0.00            | 0.00            | 0.00            | 0.00            |
| Cabin RE - Roads              |                   |                   |                   | 347.36           | 0.00            | 0.00               | 0.00            | 0.00            |          | 0.00            | 0.00            | 0.00            | 0.00            |
| Cabin RE - Repairs            | 313.48            |                   | 0.00              | 3.52             | 526.65          | 0.00               | 0.00            | 23.53           |          | 0.00            | 0.00            | 0.00            | 0.00            |
| Cabin RE - Improvements       |                   |                   |                   | 0.00             | 0.00            | 12,310.63          | 0.00            | 0.00            |          | 0.00            | 0.00            | 0.00            | 0.00            |
| Cabin RE - Ranch Cap Imp.     | 128.36            | 179.64            | 399.17            | 2,185.72         | 861.46          | 873.07             | 1,132.25        | 531.92          |          | 555.00          | 446.25          | 345.00          | 352.50          |
| Cabin RE - Operating          | 0.00              | 0.00              | 0.00              | 499.35           | 165.74          | 0.00               | 273.77          | 160.80          |          | 157.25          | 126.44          | 97.75           | 99.88           |
| Cabin RE - Infrastructure     |                   |                   |                   |                  |                 |                    |                 |                 |          |                 |                 |                 |                 |
| <b>Total Cabin Expenses</b>   | <b>3,097.41</b>   | <b>4,632.74</b>   | <b>7,041.81</b>   | <b>5,083.77</b>  | <b>2,593.52</b> | <b>14,128.10</b>   | <b>2,346.76</b> | <b>490.82</b>   |          | <b>712.25</b>   | <b>572.69</b>   | <b>442.75</b>   | <b>452.38</b>   |
| <b>Cabin Net Income</b>       | <b>(2,291.65)</b> | <b>(3,435.13)</b> | <b>(3,942.92)</b> | <b>9,487.72</b>  | <b>3,149.57</b> | <b>(7,885.12)</b>  | <b>5,201.59</b> | <b>3,055.29</b> |          | <b>2,987.75</b> | <b>2,402.31</b> | <b>1,857.25</b> | <b>1,897.63</b> |
| <b>Budgeted Net Income</b>    | <b>693.50</b>     | <b>(2,248.75)</b> | <b>(9,495.93)</b> | <b>9,353.94</b>  | <b>2,934.31</b> | <b>4,932.88</b>    | <b>4,206.13</b> | <b>1,978.38</b> |          | <b>2,987.75</b> | <b>2,402.31</b> | <b>1,857.25</b> | <b>1,897.63</b> |
| <b>Difference</b>             | <b>(2,985.15)</b> | <b>(1,186.38)</b> | <b>5,553.01</b>   | <b>133.78</b>    | <b>215.26</b>   | <b>(12,818.00)</b> | <b>995.47</b>   | <b>1,076.92</b> |          | <b>0.00</b>     | <b>0.00</b>     | <b>0.00</b>     | <b>0.00</b>     |

R Ranch in The Mountains Owners Association, Inc.  
2012 Infrastructure Reserve - Income & Expenses  
January - August Actual - September - December Budgeted

|                            | Actual  |          |            |          |          |            |          |            | Budgeted  |         |          |          | TOTAL      |
|----------------------------|---------|----------|------------|----------|----------|------------|----------|------------|-----------|---------|----------|----------|------------|
|                            | January | February | March      | April    | May      | June       | July     | August     | September | October | November | December |            |
| Income                     |         |          |            |          |          |            |          |            |           |         |          |          |            |
| Cabin                      | 0.00    | 0.00     | 0.00       | 499.35   | 165.74   | 0.00       | 273.77   | 160.80     | 157.25    | 126.44  | 97.75    | 99.88    | 1,580.97   |
| Lodge                      | 0.00    | 0.00     | 0.00       | 0.00     | 0.00     | 0.00       | 0.00     | 134.83     | 417.19    | 0.00    | 78.75    | 18.75    | 649.52     |
| RV                         | 71.90   | 71.10    | 0.00       | 194.75   | 63.33    | 0.00       | 165.37   | 163.33     | 325.55    | 559.30  | 95.63    | 116.88   | 1,847.13   |
| RV6                        | 255.16  | 0.14     | 0.00       | 255.37   | 0.39     | 0.00       | 0.39     | 0.12       | 0.00      | 0.00    | 0.00     | 0.00     | 511.57     |
| Stables                    | 10.53   | 0.00     | 0.00       | 0.00     | 0.00     | 22.46      | 41.78    | 41.78      | 45.00     | 45.00   | 22.50    | 15.00    | 244.05     |
| Interest                   | 0.75    | 0.75     | 0.77       | 0.80     | 0.82     | 0.79       | 0.75     | 0.67       | 0.00      | 0.00    | 0.00     | 0.00     | 6.10       |
| Total Inf. Income          | 338.34  | 71.99    | 0.77       | 950.27   | 230.28   | 23.25      | 502.06   | 501.53     | 944.99    | 730.74  | 294.63   | 250.50   | 4,839.34   |
| Expenses                   |         |          |            |          |          |            |          |            |           |         |          |          |            |
| Sanitation                 |         | 510.00   | 160.36     | 363.80   |          |            |          | 0.00       | 0.00      | 0.00    | 0.00     | 0.00     | 1,034.16   |
| Repairs                    |         | 27.14    | 0.00       | 0.00     |          |            |          | 0.00       | 0.00      | 0.00    | 0.00     | 0.00     | 27.14      |
| Ranch Capital Improvements |         |          | 0.00       | 0.00     |          | 2,165.40   |          | 0.00       | 0.00      | 0.00    | 0.00     | 0.00     | 2,165.40   |
| Grounds                    |         |          |            |          |          |            |          | 2,500.22   | 0.00      | 0.00    | 0.00     | 0.00     | 2,500.22   |
| Total Inf. Expenses        | 0.00    | 537.14   | 160.36     | 363.80   | 0.00     | 2,165.40   | 0.00     | 2,500.22   | 0.00      | 0.00    | 0.00     | 0.00     | 5,726.92   |
| Infrastructure Net Income  | 338.34  | (465.15) | (159.59)   | 586.47   | 230.28   | (2,142.15) | 502.06   | (1,998.69) | 944.99    | 730.74  | 294.63   | 250.50   | (837.58)   |
| Budgeted Net Income        | 74.56   | 0.00     | (1,900.30) | 1,203.75 | 495.01   | 981.60     | 773.45   | 382.35     | 944.99    | 730.74  | 294.63   | 250.50   | 4,231.27   |
| Difference                 | 263.78  | (465.15) | 1,740.71   | (617.28) | (264.73) | (3,123.75) | (271.39) | (2,381.04) | 0.00      | 0.00    | 0.00     | 0.00     | (5,118.85) |

**R Ranch In The Mountains Owners Association, Inc.**  
**2012 Lodge Reserve Income & Expenses**  
**January - August Actual - September - December Budgeted**

|                                     | January           | February          | March              | Actual            |                   | May                | June              | July              | August   | September        | Budgeted        |                 | December        | TOTAL              |
|-------------------------------------|-------------------|-------------------|--------------------|-------------------|-------------------|--------------------|-------------------|-------------------|----------|------------------|-----------------|-----------------|-----------------|--------------------|
| <b>Income</b>                       |                   |                   |                    |                   |                   |                    |                   |                   |          |                  |                 |                 |                 |                    |
| EBD Event Fees                      | 1,845.00          | 2,200.00          | 4,715.00           | 2,635.00          | 0.00              | 0.00               | 0.00              | 2,025.00          | 825.00   | 14,175.00        | 5,188.00        | 6,000.00        | 3,000.00        | 42,608.00          |
| Wedding Fees                        | 500.00            | 0.00              | 0.00               | 8,991.00          | 12,504.35         | 16,063.00          | 1,628.00          | 4,760.00          | 4,760.00 | 0.00             | 0.00            | 0.00            | 0.00            | 44,446.35          |
| Group Fees                          | 0.00              | 0.00              | 0.00               | 1,122.50          | 5,892.60          | 0.00               | 625.00            | 125.00            | 125.00   | 0.00             | 0.00            | 0.00            | 0.00            | 7,765.10           |
| <b>Total Lodge Income</b>           | <b>2,345.00</b>   | <b>2,200.00</b>   | <b>4,715.00</b>    | <b>12,748.50</b>  | <b>18,396.95</b>  | <b>16,063.00</b>   | <b>4,278.00</b>   | <b>5,710.00</b>   |          | <b>14,175.00</b> | <b>5,188.00</b> | <b>6,000.00</b> | <b>3,000.00</b> | <b>94,819.45</b>   |
| <b>Expenses</b>                     |                   |                   |                    |                   |                   |                    |                   |                   |          |                  |                 |                 |                 |                    |
| Event Employees                     | 1,120.00          | 1,120.00          | 1,120.00           | 1,120.00          | 1,120.00          | 1,685.00           | 1,130.00          | 1,140.00          | 1,140.00 | 1,120.00         | 1,120.00        | 1,680.00        | 1,120.00        | 14,595.00          |
| Event Decorations                   | 0.00              | 0.00              | 234.71             | 126.88            | 108.07            | 0.00               | 285.09            | 125.00            | 125.00   | 0.00             | 0.00            | 0.00            | 0.00            | 879.75             |
| Event Staff                         | 19.28             | 120.00            | 364.71             | 1,433.21          | 1,091.77          | 1,764.76           | 232.24            | 599.96            | 599.96   | 900.00           | 600.00          | 400.00          | 200.00          | 7,725.93           |
| Event Cleaning                      | 0.00              | 125.00            | 595.00             | 55.00             | 0.00              | 150.00             | 74.74             | 0.00              | 0.00     | 95.00            | 695.00          | 95.00           | 95.00           | 1,979.74           |
| Event Coordination                  | 2,285.12          | 200.00            | 550.75             | 700.00            | 2,950.00          | 2,500.00           | 2,150.00          | 0.00              | 0.00     | 1,000.00         | 1,500.00        | 1,000.00        | 500.00          | 15,335.87          |
| Event Breakage                      | 0.00              | 0.00              | 0.00               | 0.00              | 33.11             | 0.00               | 0.00              | 0.00              | 0.00     | 0.00             | 0.00            | 0.00            | 0.00            | 33.11              |
| Event Improvements                  | 0.00              | 50.00             | 0.00               | 228.71            | 4,060.00          | 0.00               | 0.00              | 0.00              | 0.00     | 0.00             | 0.00            | 0.00            | 0.00            | 4,338.71           |
| Event Linens                        | 0.00              | 272.23            | 167.40             | 260.84            | 227.18            | 166.00             | 58.10             | 0.00              | 0.00     | 120.00           | 85.00           | 60.00           | 85.00           | 1,501.75           |
| Event Marketing                     | 78.00             | 78.00             | 78.00              | 78.00             | 78.00             | 78.00              | 78.00             | 0.00              | 0.00     | 85.00            | 335.00          | 85.00           | 85.00           | 1,136.00           |
| Event Security                      | 0.00              | 0.00              | 0.00               | 307.00            | 162.50            | 422.50             | 65.00             | 71.50             | 71.50    | 360.00           | 270.00          | 180.00          | 90.00           | 1,928.50           |
| Event Catering                      | 0.00              | 0.00              | 0.00               | 0.00              | 3,850.60          | 0.00               | 0.00              | 0.00              | 0.00     | 0.00             | 0.00            | 0.00            | 0.00            | 3,850.60           |
| Pool/Deck                           | 0.00              | 0.00              | 0.00               | 8,225.00          | 0.00              | 0.00               | 0.00              | 0.00              | 0.00     | 0.00             | 0.00            | 0.00            | 0.00            | 8,225.00           |
| Repairs                             | 0.00              | 1,100.00          | 41.33              | 101.77            | 1,148.07          | 215.97             | 206.64            | 0.00              | 0.00     | 0.00             | 0.00            | 0.00            | 0.00            | 2,813.78           |
| Ranch Cap Imp                       | 0.00              | 0.00              | 7,591.00           | 0.00              | 3,466.90          | 14,901.76          | 0.00              | 0.00              | 0.00     | 0.00             | 0.00            | 0.00            | 0.00            | 25,959.66          |
| Operating                           | 351.75            | 330.00            | 707.25             | 1,912.28          | 2,759.54          | 2,409.45           | 641.70            | 856.50            | 856.50   | 2,126.25         | 778.20          | 900.00          | 450.00          | 14,222.92          |
| Infrastructure                      | 0.00              | 0.00              | 0.00               | 0.00              | 0.00              | 0.00               | 0.00              | 134.83            | 134.83   | 417.19           | 0.00            | 0.00            | 18.75           | 649.52             |
| Lifeguards                          | 0.00              | 0.00              | 0.00               | 0.00              | 0.00              | 306.17             | 891.62            | 193.73            | 193.73   | 0.00             | 0.00            | 0.00            | 0.00            | 1,391.52           |
| Miscellaneous                       | 0.00              | 0.00              | 14.99              | 183.43            | 305.45            | 0.00               | 0.00              | 26.75             | 26.75    | 25.00            | 0.00            | 25.00           | 0.00            | 580.62             |
| <b>Total Lodge Expenses</b>         | <b>3,854.15</b>   | <b>3,395.23</b>   | <b>11,465.14</b>   | <b>14,732.12</b>  | <b>21,361.19</b>  | <b>24,599.61</b>   | <b>5,813.13</b>   | <b>3,148.27</b>   |          | <b>6,248.44</b>  | <b>5,383.20</b> | <b>4,503.75</b> | <b>2,643.75</b> | <b>107,147.98</b>  |
| <b>Net Lodge Income</b>             | <b>(1,509.15)</b> | <b>(1,195.23)</b> | <b>(6,750.14)</b>  | <b>(1,983.62)</b> | <b>(2,964.24)</b> | <b>(8,536.61)</b>  | <b>(1,535.13)</b> | <b>2,561.73</b>   |          | <b>7,926.56</b>  | <b>(195.20)</b> | <b>1,496.25</b> | <b>356.25</b>   | <b>(12,328.53)</b> |
| <b>Original Budgeted Net Income</b> | <b>(2,375.00)</b> | <b>(40.00)</b>    | <b>(12,774.61)</b> | <b>7,352.05</b>   | <b>2,453.85</b>   | <b>8,607.00</b>    | <b>3,545.40</b>   | <b>(4,565.00)</b> |          | <b>7,926.56</b>  | <b>(195.20)</b> | <b>1,496.25</b> | <b>356.25</b>   | <b>11,787.56</b>   |
| <b>Difference</b>                   | <b>865.85</b>     | <b>(1,155.23)</b> | <b>6,024.47</b>    | <b>(9,335.67)</b> | <b>(5,418.09)</b> | <b>(17,143.61)</b> | <b>(5,080.53)</b> | <b>7,126.73</b>   |          | <b>0.00</b>      | <b>0.00</b>     | <b>0.00</b>     | <b>0.00</b>     | <b>(24,116.08)</b> |

R Ranch In The Mountains Owners Association, Inc.  
2012 RV Reserve - Income & Expenses  
January - August Actual - September - December Budgeted

|                                 | January         | February          | March             | April             | May               | June               | July              | August          | September       | October          | November        | December        | TOTAL             |
|---------------------------------|-----------------|-------------------|-------------------|-------------------|-------------------|--------------------|-------------------|-----------------|-----------------|------------------|-----------------|-----------------|-------------------|
| <b>Income</b>                   |                 |                   |                   |                   |                   |                    |                   |                 |                 |                  |                 |                 |                   |
| Annual Adoptions                | 2,650.00        | 2,000.00          | 3,000.00          | 10,000.00         | 1,000.00          | 6,000.00           | 3,000.00          | 4,000.00        | 6,000.00        | 11,000.00        | 1,000.00        | 2,000.00        | 51,650.00         |
| Monthly Adoptions               | 0.00            | 0.00              | 0.00              | 0.00              | 0.00              | 0.00               | 135.00            | 540.00          | 135.00          | 135.00           | 0.00            | 0.00            | 945.00            |
| Guest Fees                      | 102.50          | 1,023.25          | 518.00            | 566.00            | 917.25            | 1,456.00           | 1,259.50          | 2,844.00        | 1,525.00        | 2,025.00         | 1,250.00        | 750.00          | 14,236.50         |
| Interest Income                 | 9.24            | 8.28              | 8.88              | 7.58              | 7.14              | 6.36               | 7.81              | 7.47            | 0.00            | 0.00             | 0.00            | 0.00            | 62.76             |
| <b>Total RV Income</b>          | <b>2,761.74</b> | <b>3,031.53</b>   | <b>3,526.88</b>   | <b>10,573.58</b>  | <b>1,924.39</b>   | <b>7,462.36</b>    | <b>4,402.31</b>   | <b>7,391.47</b> | <b>7,660.00</b> | <b>13,160.00</b> | <b>2,250.00</b> | <b>2,750.00</b> | <b>66,894.26</b>  |
| <b>Expenses</b>                 |                 |                   |                   |                   |                   |                    |                   |                 |                 |                  |                 |                 |                   |
| Bathroom Improvements           | (9.58)          | 1,154.81          | 0.00              | 3,057.00          | 0.00              | 0.00               | 77.03             | 0.00            | 0.00            | 0.00             | 0.00            | 0.00            | 4,279.26          |
| Pad Improvements                | 919.00          | 0.00              | 0.00              | 1,911.64          | 0.00              | 0.00               | 0.00              | 0.00            | 0.00            | 0.00             | 0.00            | 0.00            | 2,830.64          |
| Grounds                         | 0.00            | 0.00              | 0.00              | 0.00              | 160.47            | 47.94              | 0.00              | 0.00            | 0.00            | 0.00             | 0.00            | 0.00            | 208.41            |
| Repairs                         | 0.00            | 0.00              | 0.00              | 123.88            | 208.64            | 0.00               | 0.00              | 0.00            | 0.00            | 0.00             | 0.00            | 0.00            | 332.52            |
| Improvements                    | 0.00            | 0.00              | 0.00              | 0.00              | 0.00              | 0.00               | 0.00              | 1,482.84        | 0.00            | 0.00             | 0.00            | 0.00            | 1,482.84          |
| Ranch Capital Improvements      | 0.00            | 10,000.00         | 0.00              | 0.00              | 0.00              | 14,978.34          | 0.00              | 0.00            | 0.00            | 0.00             | 0.00            | 0.00            | 24,978.34         |
| Contributions to Operating      | 414.26          | 454.73            | 594.70            | 1,586.04          | 288.66            | 1,119.35           | 667.85            | 1,108.72        | 1,149.00        | 1,974.00         | 337.50          | 412.50          | 10,107.31         |
| Contributions to Infrastructure | 71.90           | 71.10             | 0.00              | 194.75            | 63.33             | 0.00               | 185.37            | 163.33          | 325.55          | 559.30           | 95.63           | 116.88          | 1,847.13          |
| <b>Total RV Expenses</b>        | <b>1,395.58</b> | <b>11,680.64</b>  | <b>594.70</b>     | <b>6,873.31</b>   | <b>721.10</b>     | <b>16,145.63</b>   | <b>930.25</b>     | <b>2,754.89</b> | <b>1,474.55</b> | <b>2,533.30</b>  | <b>433.13</b>   | <b>529.38</b>   | <b>46,066.45</b>  |
| <b>Net RV Income</b>            | <b>1,366.16</b> | <b>(8,649.11)</b> | <b>2,932.18</b>   | <b>3,700.27</b>   | <b>1,203.29</b>   | <b>(8,683.27)</b>  | <b>3,472.06</b>   | <b>4,636.58</b> | <b>6,185.45</b> | <b>10,626.70</b> | <b>1,816.88</b> | <b>2,220.63</b> | <b>20,827.81</b>  |
| <b>Budgeted Net Income</b>      | <b>343.19</b>   | <b>(7,747.50)</b> | <b>(8,192.69)</b> | <b>6,165.26</b>   | <b>2,592.08</b>   | <b>4,255.53</b>    | <b>5,709.03</b>   | <b>4,336.28</b> | <b>6,185.45</b> | <b>10,626.70</b> | <b>1,816.88</b> | <b>2,220.63</b> | <b>28,310.81</b>  |
| <b>Difference</b>               | <b>1,022.97</b> | <b>(901.61)</b>   | <b>11,124.87</b>  | <b>(2,464.99)</b> | <b>(1,388.79)</b> | <b>(12,938.80)</b> | <b>(2,236.97)</b> | <b>300.31</b>   | <b>0.00</b>     | <b>0.00</b>      | <b>0.00</b>     | <b>0.00</b>     | <b>(7,483.00)</b> |

R Ranch In The Mountains Owners Association, Inc.  
2012 RV 6 Reserve - Income & Expenses  
January - August Actual - September - December Budgeted

|                            | January         | February    | March           | Actual          |             |                    | May         | June               | July        | August      | September   | Budgeted    | October     | November    | December    | TOTAL            |
|----------------------------|-----------------|-------------|-----------------|-----------------|-------------|--------------------|-------------|--------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|------------------|
| Income                     |                 |             |                 |                 |             |                    |             |                    |             |             |             |             |             |             |             |                  |
| Adoptions                  | 6,000.00        | 0.00        | 6,000.00        | 6,000.00        | 0.00        | 0.00               | 0.00        | 6,000.00           | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 24,000.00        |
| Interest                   | 3.75            | 3.40        | 3.52            | 8.79            | 9.25        | 9.08               | 7.99        | 9.00               | 9.08        | 7.99        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 54.78            |
| <b>Total RV 6 Income</b>   | <b>6,003.75</b> | <b>3.40</b> | <b>6,003.52</b> | <b>6,008.79</b> | <b>9.25</b> | <b>6,009.00</b>    | <b>7.99</b> | <b>6,009.00</b>    | <b>9.08</b> | <b>7.99</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>23,945.22</b> |
| Expenses                   |                 |             |                 |                 |             |                    |             |                    |             |             |             |             |             |             |             |                  |
| Capital Improvements       |                 |             | 0.00            | 0.00            | 0.00        | 0.00               | 0.00        | 17,690.96          | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 17,690.96        |
| Operating Expenses         | 900.56          | 0.51        | 900.53          | 901.32          | 1.39        | 901.35             | 1.36        | 901.35             | 1.36        | 1.36        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 3,608.38         |
| Infrastructure             | 255.16          | 0.14        | 0.00            | 255.37          | 0.39        | 0.39               | 0.12        | 0.00               | 0.39        | 0.12        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 511.57           |
| <b>Total RV 6 Expenses</b> | <b>1,155.72</b> | <b>0.65</b> | <b>900.53</b>   | <b>1,156.69</b> | <b>1.78</b> | <b>18,592.31</b>   | <b>1.48</b> | <b>18,592.31</b>   | <b>1.75</b> | <b>1.48</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>21,810.91</b> |
| <b>Net RV 6 Income</b>     | <b>4,848.03</b> | <b>2.75</b> | <b>5,102.99</b> | <b>4,852.10</b> | <b>7.47</b> | <b>(12,583.31)</b> | <b>6.51</b> | <b>(12,583.31)</b> | <b>7.33</b> | <b>6.51</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>2,134.31</b>  |
| Budgeted Net Income        | 0.00            | 0.00        | (3,735.29)      | 0.00            | 0.00        | 0.00               | 0.00        | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | (3,735.29)       |
| <b>Difference</b>          | <b>4,848.03</b> | <b>2.75</b> | <b>8,838.28</b> | <b>4,852.10</b> | <b>7.47</b> | <b>(12,583.31)</b> | <b>6.51</b> | <b>(12,583.31)</b> | <b>7.33</b> | <b>6.51</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>5,869.60</b>  |



R Ranch In The Mountains Owners Association, Inc.  
2012 Stables Reserve - Income & Expenses  
January - August Actual - September - December Budgeted

|                               | January         | February          | March             | Actual<br>April   | May               | June            | July            | August          | September     | Budgeted<br>October | November      | December      | TOTAL           |
|-------------------------------|-----------------|-------------------|-------------------|-------------------|-------------------|-----------------|-----------------|-----------------|---------------|---------------------|---------------|---------------|-----------------|
| <b>Income</b>                 |                 |                   |                   |                   |                   |                 |                 |                 |               |                     |               |               |                 |
| Ride Passes                   | 210.00          | 610.00            | 515.00            | 785.00            | 425.00            | 1,207.50        | 735.00          | 435.00          | 900.00        | 900.00              | 450.00        | 300.00        | 7,472.50        |
| Stall Fees                    |                 | 690.00            | 0.00              | 40.00             | 20.00             | 140.00          | 100.00          | 150.00          |               |                     |               |               | 1,140.00        |
| Interest                      | 0.69            | 0.64              | 0.68              | 0.59              | 0.56              | 0.54            | 0.53            | 0.56            |               |                     |               |               | 4.79            |
| Miscellaneous                 |                 | 150.00            | 0.00              | 0.00              | 0.00              | 0.00            | 0.00            | 134.15          |               |                     |               |               | 284.15          |
| <b>Total Stables Income</b>   | <b>210.69</b>   | <b>1,450.64</b>   | <b>515.68</b>     | <b>825.59</b>     | <b>445.56</b>     | <b>1,348.04</b> | <b>835.53</b>   | <b>719.71</b>   | <b>900.00</b> | <b>900.00</b>       | <b>450.00</b> | <b>300.00</b> | <b>8,901.44</b> |
| <b>Expenses</b>               |                 |                   |                   |                   |                   |                 |                 |                 |               |                     |               |               |                 |
| Ranch Capital Improvements    |                 |                   |                   |                   |                   |                 |                 |                 |               |                     |               |               |                 |
| Horses                        |                 |                   | 0.00              | 0.00              | 0.00              | 1,498.77        | 0.00            | 0.00            |               |                     |               |               | 1,498.77        |
| Repairs                       |                 | 2,000.00          | 2,000.00          | 600.00            | 1,000.00          | (600.00)        | 0.00            | 0.00            |               |                     |               |               | 5,000.00        |
| Infrastructure                |                 | 274.37            | 0.00              | 0.00              | 0.00              | 0.00            | 0.00            | 0.00            |               |                     |               |               | 274.37          |
| Miscellaneous                 | 10.53           | 0.00              | 0.00              | 0.00              | 0.00              | 22.46           | 41.78           | 41.78           | 45.00         | 45.00               | 22.50         | 15.00         | 244.05          |
| <b>Total Stables Expenses</b> | <b>10.53</b>    | <b>2,274.37</b>   | <b>2,000.00</b>   | <b>625.00</b>     | <b>1,000.00</b>   | <b>921.23</b>   | <b>41.78</b>    | <b>41.78</b>    | <b>45.00</b>  | <b>45.00</b>        | <b>22.50</b>  | <b>15.00</b>  | <b>7,042.19</b> |
| <b>Stables Income</b>         | <b>200.16</b>   | <b>(823.73)</b>   | <b>(1,484.32)</b> | <b>200.59</b>     | <b>(554.44)</b>   | <b>426.81</b>   | <b>793.75</b>   | <b>677.93</b>   | <b>855.00</b> | <b>855.00</b>       | <b>427.50</b> | <b>285.00</b> | <b>1,859.25</b> |
| <b>Budgeted Net Income</b>    | <b>380.00</b>   | <b>(1,650.00)</b> | <b>(3,032.44)</b> | <b>(1,100.00)</b> | <b>1,425.00</b>   | <b>855.00</b>   | <b>1,235.00</b> | <b>950.00</b>   | <b>855.00</b> | <b>855.00</b>       | <b>427.50</b> | <b>285.00</b> | <b>1,485.06</b> |
| <b>Difference</b>             | <b>(179.84)</b> | <b>826.27</b>     | <b>1,548.12</b>   | <b>1,300.59</b>   | <b>(1,979.44)</b> | <b>(428.19)</b> | <b>(441.25)</b> | <b>(272.07)</b> | <b>0.00</b>   | <b>0.00</b>         | <b>0.00</b>   | <b>0.00</b>   | <b>374.19</b>   |

**R-Ranch In The Mountains Association**  
**January - August Actual**  
**September - December Budgeted**  
**Summary Format**

|                                 | January            | February          | March              | April              | May                | June               | July               | August            | September          | October            | November           | December           | Total               |
|---------------------------------|--------------------|-------------------|--------------------|--------------------|--------------------|--------------------|--------------------|-------------------|--------------------|--------------------|--------------------|--------------------|---------------------|
| Assessments                     | 0.00               | 607,114.00        | (535.60)           | 1,000.00           | 2,488.00           | 1,082.00           | 828.16             | 604,530.50        | 0.00               | 0.00               | 0.00               | 0.00               | 1,216,507.06        |
| Childrens Rights                | 0.00               | 0.00              | 1,050.00           | 0.00               | 350.00             | 0.00               | 0.00               | 350.00            | 910.00             | 0.00               | 0.00               | 0.00               | 2,660.00            |
| Electric Reimbursements         | 2,124.00           | 387.42            | 1,346.36           | 8,934.32           | 2,201.25           | 3,156.29           | 14,351.44          | 1,962.75          | 2,045.00           | 15,810.00          | 1,030.00           | 595.00             | 53,943.83           |
| Interest Income                 | 2.15               | 2.77              | 150.00             | 8.13               | 8.13               | 25.00              | 8.51               | 10.03             | 10.00              | 10.00              | 10.00              | 10.00              | 254.72              |
| Owner Fines & Fees              | 0.00               | 45.00             | 2,332.06           | 50.00              | 70.00              | 3,686.56           | 0.00               | 325.00            | 50.00              | 50.00              | 50.00              | 50.00              | 6,708.62            |
| Late Fees & Finance Charges     | 1,849.29           | 2,704.05          | 1,198.00           | 13,837.18          | 5,261.70           | 2,745.00           | 4,471.21           | (57.53)           | 2,500.00           | 3,500.00           | 3,500.00           | 3,000.00           | 44,508.80           |
| Ownership Sales                 | 0.00               | 0.00              | 0.00               | 350.00             | 3,795.00           | 0.00               | 2,646.00           | 374.00            | 0.00               | 0.00               | 1,500.00           | 0.00               | 8,665.00            |
| Ownership Transfers             | 325.00             | 1,574.00          | 950.00             | 1,250.00           | 1,600.00           | 450.00             | 750.00             | 700.00            | 550.00             | 550.00             | 500.00             | 500.00             | 9,699.00            |
| Reserve to Operating            | 1,794.93           | 964.88            | 2,601.65           | 6,585.36           | 3,911.05           | 5,303.22           | 2,443.16           | 2,498.50          | 3,830.25           | 3,198.45           | 1,582.50           | 1,215.00           | 35,928.95           |
| RV Moves                        | 90.00              | 150.00            | 250.00             | 165.00             | 415.00             | 712.50             | 350.00             | 325.00            | 400.00             | 400.00             | 400.00             | 100.00             | 3,757.50            |
| Pet Fees                        | 50.00              | 50.00             | 40.00              | 110.00             | 80.00              | 80.00              | 70.00              | 70.00             | 100.00             | 90.00              | 70.00              | 50.00              | 860.00              |
| Day Use Income                  | 0.00               | 0.00              | 0.00               | 0.00               | 210.00             | 185.00             | 60.00              | 40.00             | 0.00               | 0.00               | 0.00               | 0.00               | 495.00              |
| Lumpkin County Election         | 0.00               | 0.00              | 0.00               | 0.00               | 0.00               | 0.00               | 0.00               | 100.00            | 0.00               | 0.00               | 0.00               | 0.00               | 100.00              |
| Merchandise Sales               | 701.17             | 732.78            | 939.30             | 1,126.66           | 1,536.23           | 2,129.55           | 2,251.93           | 861.35            | 1,100.00           | 1,000.00           | 850.00             | 860.00             | 14,088.97           |
| Vending Income                  | 20.00              | 129.75            | 0.00               | 40.00              | 20.00              | 35.00              | 95.50              | 90.00             | 50.00              | 50.00              | 50.00              | 50.00              | 630.25              |
| Recovery of Bad Debt            | 462.07             | 62.08             | 2,976.87           | 634.08             | 361.02             | 2,562.89           | 134.90             | 114.03            | 0.00               | 0.00               | 0.00               | 0.00               | 7,307.94            |
| Miscellaneous Income            | 63.00              | 0.36              | 104.22             | 105.30             | 4.10               | (38.31)            | 157.20             | 0.00              | 100.00             | 100.00             | 100.00             | 100.00             | 795.87              |
| <b>Total Operating Income</b>   | <b>7,481.61</b>    | <b>613,917.09</b> | <b>13,402.86</b>   | <b>34,196.03</b>   | <b>22,311.48</b>   | <b>22,114.70</b>   | <b>28,618.01</b>   | <b>612,293.53</b> | <b>11,645.25</b>   | <b>24,758.45</b>   | <b>9,642.50</b>    | <b>6,530.00</b>    | <b>1,406,911.51</b> |
| Employee Expenses               | 36,762.39          | 37,045.49         | 37,047.54          | 38,903.43          | 36,934.20          | 57,735.72          | 41,975.35          | 40,683.06         | 37,869.00          | 37,869.00          | 52,674.25          | 36,883.50          | 492,382.93          |
| Administrative Expenses         | 2,928.76           | 4,886.86          | 10,037.52          | 5,717.28           | 11,241.84          | 5,842.51           | 4,517.54           | 5,627.64          | 4,977.00           | 5,377.00           | 4,152.00           | 4,977.00           | 70,282.95           |
| Cabin Expenses                  | 158.72             | 1,438.79          | 1,195.46           | 189.58             | 345.23             | 247.15             | 266.45             | 133.85            | 755.00             | 320.00             | 160.00             | 800.00             | 6,010.23            |
| Cleaning Expenses               | 1,615.47           | 1,860.72          | 1,999.73           | 1,925.40           | 2,594.80           | 4,335.31           | 4,110.82           | 803.11            | 6,906.20           | 6,906.20           | 6,906.20           | 6,906.20           | 46,870.16           |
| General Property Maintenance    | 9,098.08           | 10,708.15         | 12,587.48          | 15,570.15          | 11,061.01          | 10,944.32          | 15,768.62          | 11,019.73         | 8,725.92           | 7,575.92           | 5,615.00           | 4,625.92           | 123,300.30          |
| Lodge Expense                   | 890.91             | 837.61            | 742.00             | 970.74             | (8,894.33)         | 2,423.72           | 1,571.71           | 10,914.91         | 1,357.00           | 200.00             | 200.00             | 200.00             | 11,414.27           |
| Owner Events                    | 0.00               | 150.00            | 150.00             | 1,177.52           | 746.91             | 69.97              | 310.27             | 0.00              | 2,000.00           | 800.00             | 1,000.00           | 800.00             | 7,204.67            |
| Ownership Sales & Transfers     | 0.00               | 343.82            | 735.76             | 512.97             | 574.04             | 372.09             | 993.52             | 234.91            | 150.00             | 150.00             | 150.00             | 150.00             | 4,367.11            |
| RV Expense                      | 23.80              | 3.75              | 0.00               | 602.95             | 0.00               | 40.36              | (127.76)           | 17.07             | 485.00             | 365.00             | 385.00             | 365.00             | 2,160.17            |
| Sales & Market Expense          | 1,163.00           | 313.82            | 1,150.00           | 128.00             | 128.00             | 128.00             | 128.00             | 681.62            | 400.00             | 150.00             | 150.00             | 150.00             | 4,670.44            |
| Merchandise Sales Expense       | 424.00             | 438.59            | 1,095.81           | 535.14             | 2,199.51           | 1,313.58           | 755.33             | 217.55            | 1,300.00           | 900.00             | 500.00             | 0.00               | 9,679.51            |
| Stables Expense                 | 3,877.15           | 2,663.36          | 3,463.71           | 4,442.04           | 1,390.29           | 1,865.02           | 3,596.02           | 3,250.33          | 2,942.00           | 3,797.00           | 3,265.00           | 2,840.00           | 37,391.92           |
| Utilities Expense               | 20,394.37          | 18,727.23         | 16,157.31          | 12,642.77          | 9,899.25           | 12,773.81          | 15,756.51          | 1,194.39          | 15,085.00          | 14,965.00          | 15,385.00          | 16,215.00          | 169,165.64          |
| Insurance - Property            | 608.00             | 3,585.80          | 3,585.80           | 3,585.80           | 3,585.80           | 3,585.80           | 3,585.80           | 3,585.80          | 3,500.00           | 3,500.00           | 3,500.00           | 3,500.00           | 39,708.60           |
| Property Taxes                  | 7,000.00           | 7,000.00          | 7,000.00           | 7,000.00           | 7,000.00           | 7,000.00           | 7,000.00           | 7,000.00          | 7,000.00           | 7,000.00           | 7,000.00           | 7,000.00           | 84,000.00           |
| Bad Debt Expense                | 1,606.40           | 118,000.00        | 0.00               | 2,085.09           | 553.08             | 1,287.14           | 0.00               | 118,574.32        | 0.00               | 0.00               | 0.00               | 0.00               | 242,106.03          |
| Depreciation Expense            | 0.00               | 0.00              | 0.00               | 0.00               | 0.00               | 0.00               | 0.00               | 0.00              | 0.00               | 0.00               | 0.00               | 0.00               | 0.00                |
| Miscellaneous Expense           | 9.00               | 10.94             | 171.66             | 509.16             | 512.25             | 80.07              | (144.00)           | 959.39            | 150.00             | 150.00             | 150.00             | 150.00             | 2,708.47            |
| <b>Total Operating Expenses</b> | <b>86,560.05</b>   | <b>208,014.93</b> | <b>97,119.78</b>   | <b>96,498.02</b>   | <b>79,871.88</b>   | <b>110,044.57</b>  | <b>100,064.18</b>  | <b>204,897.68</b> | <b>93,572.12</b>   | <b>90,025.12</b>   | <b>101,192.45</b>  | <b>85,562.62</b>   | <b>1,353,423.40</b> |
| <b>Net Operating Income</b>     | <b>(79,078.44)</b> | <b>405,902.16</b> | <b>(83,716.92)</b> | <b>(62,301.99)</b> | <b>(57,560.40)</b> | <b>(87,929.87)</b> | <b>(71,446.17)</b> | <b>407,395.85</b> | <b>(81,926.87)</b> | <b>(65,266.67)</b> | <b>(91,549.95)</b> | <b>(79,032.62)</b> | <b>53,488.11</b>    |
| <b>Cumulative Income</b>        | <b>(79,078.44)</b> | <b>326,823.72</b> | <b>243,106.80</b>  | <b>180,804.81</b>  | <b>123,244.41</b>  | <b>35,314.54</b>   | <b>(36,131.63)</b> | <b>371,264.22</b> | <b>289,337.35</b>  | <b>224,070.68</b>  | <b>132,520.73</b>  | <b>53,488.11</b>   |                     |

**R-Ranch In The Mountains Association**  
**January - August Actual**  
**September - December Budgeted**  
**Detailed Format**

|                                | January         | February          | March            | April            | May              | June             | July             | August            | September        | October          | November        | December        | Total               |
|--------------------------------|-----------------|-------------------|------------------|------------------|------------------|------------------|------------------|-------------------|------------------|------------------|-----------------|-----------------|---------------------|
| <b>Actual</b>                  |                 |                   |                  |                  |                  |                  |                  |                   |                  |                  |                 |                 |                     |
| <b>Budgeted</b>                |                 |                   |                  |                  |                  |                  |                  |                   |                  |                  |                 |                 |                     |
| Assessments                    | 0.00            | 607,114.00        | (535.60)         | 1,000.00         | 2,488.00         | 1,082.00         | 828.16           | 604,530.50        | 0.00             | 0.00             | 0.00            | 0.00            | 1,216,507.06        |
| Children's Rights              | 0.00            | 0.00              | 1,050.00         | 0.00             | 350.00           | 0.00             | 0.00             | 350.00            | 970.00           | 0.00             | 0.00            | 0.00            | 2,660.00            |
| Electric - Usage Fees          | 424.00          | 392.50            | 1,343.25         | 1,383.00         | 2,201.25         | 3,148.69         | 2,860.00         | 1,962.75          | 2,045.00         | 2,060.00         | 1,030.00        | 595.00          | 19,445.44           |
| Electric - Cabin Reimbursement | 1,700.00        | (5.08)            | 0.00             | 1,700.00         | 0.00             | 0.00             | 1,774.88         | 0.00              | 0.00             | 1,250.00         | 0.00            | 0.00            | 6,419.80            |
| Electric - RV Reimbursement    | 0.00            | 0.00              | 3.11             | 5,851.32         | 0.00             | 7.60             | 9,716.56         | 0.00              | 0.00             | 12,500.00        | 0.00            | 0.00            | 28,078.59           |
| Interest Income                | 2.15            | 2.77              | 150.00           | 8.13             | 8.13             | 25.00            | 8.51             | 10.03             | 10.00            | 10.00            | 10.00           | 10.00           | 254.72              |
| Owner Fines & Fees             | 0.00            | 45.00             | 2,332.06         | 50.00            | 70.00            | 3,686.56         | 0.00             | 325.00            | 50.00            | 50.00            | 50.00           | 50.00           | 6,708.62            |
| Late Fees & Finance Charges    | 1,849.29        | 2,704.05          | 1,198.00         | 13,837.18        | 5,261.70         | 2,745.00         | 4,471.21         | (57,653)          | 2,500.00         | 3,500.00         | 3,500.00        | 3,000.00        | 44,508.80           |
| Ownership Sales                | 0.00            | 0.00              | 0.00             | 350.00           | 3,795.00         | 0.00             | 2,646.00         | 374.00            | 0.00             | 0.00             | 1,500.00        | 0.00            | 8,665.00            |
| Ownership Transfers            | 325.00          | 1,574.00          | 950.00           | 1,250.00         | 1,600.00         | 450.00           | 750.00           | 700.00            | 550.00           | 550.00           | 500.00          | 500.00          | 9,599.00            |
| Reserve to Operating           | 1,794.93        | 964.88            | 2,601.65         | 6,585.36         | 3,911.05         | 5,303.22         | 2,443.16         | 2,498.50          | 3,830.25         | 3,198.45         | 1,582.50        | 1,215.00        | 35,928.95           |
| RV/Moves                       | 90.00           | 150.00            | 250.00           | 165.00           | 415.00           | 712.50           | 350.00           | 325.00            | 400.00           | 400.00           | 400.00          | 100.00          | 3,757.50            |
| Pet Fees                       | 50.00           | 50.00             | 40.00            | 110.00           | 80.00            | 70.00            | 70.00            | 70.00             | 100.00           | 90.00            | 70.00           | 50.00           | 860.00              |
| Day Use Income                 | 0.00            | 0.00              | 0.00             | 0.00             | 210.00           | 185.00           | 60.00            | 40.00             | 0.00             | 0.00             | 0.00            | 0.00            | 495.00              |
| Lumpkin County Election        | 0.00            | 0.00              | 0.00             | 0.00             | 0.00             | 0.00             | 0.00             | 100.00            | 0.00             | 0.00             | 0.00            | 0.00            | 100.00              |
| Sales - Ice                    | 40.60           | 27.51             | 145.71           | 269.60           | 462.32           | 962.99           | 1,155.83         | 293.01            | 500.00           | 350.00           | 300.00          | 60.00           | 4,567.57            |
| Sales - Propane                | 592.53          | 583.74            | 569.94           | 698.70           | 453.10           | 405.63           | 425.34           | 296.50            | 200.00           | 200.00           | 300.00          | 500.00          | 5,225.48            |
| Sales - Souvenirs              | 68.04           | 102.79            | 135.11           | 98.48            | 541.67           | 558.00           | 511.10           | 100.36            | 300.00           | 350.00           | 150.00          | 200.00          | 3,115.55            |
| Sales - Firewood               | 0.00            | 3.74              | 78.54            | 44.88            | 49.14            | 117.93           | 109.66           | 71.48             | 50.00            | 50.00            | 50.00           | 50.00           | 675.37              |
| Sales - Gate Cards             | 0.00            | 15.00             | 10.00            | 15.00            | 30.00            | 85.00            | 50.00            | 100.00            | 50.00            | 50.00            | 50.00           | 50.00           | 505.00              |
| Vending Income                 | 20.00           | 129.75            | 0.00             | 0.00             | 20.00            | 35.00            | 95.50            | 90.00             | 50.00            | 50.00            | 50.00           | 50.00           | 630.25              |
| Recovery of Bad Debt           | 462.07          | 62.08             | 2,976.87         | 634.08           | 361.02           | 2,562.89         | 134.90           | 114.03            | 0.00             | 0.00             | 0.00            | 0.00            | 7,307.94            |
| Miscellaneous Income           | 63.00           | 0.36              | 104.22           | 105.30           | 4.10             | (38.31)          | 157.20           | 0.00              | 100.00           | 100.00           | 100.00          | 100.00          | 795.87              |
| <b>Total Operating Income</b>  | <b>7,481.61</b> | <b>613,917.09</b> | <b>13,402.86</b> | <b>34,196.03</b> | <b>22,311.48</b> | <b>22,114.70</b> | <b>28,618.01</b> | <b>612,293.53</b> | <b>11,645.25</b> | <b>24,758.45</b> | <b>9,642.50</b> | <b>6,530.00</b> | <b>1,406,911.51</b> |
| Employee - Payroll/Salary Exp. | 28,475.98       | 28,617.17         | 28,474.34        | 29,775.63        | 30,150.66        | 49,027.05        | 32,848.71        | 32,948.66         | 29,480.00        | 29,480.00        | 42,870.00       | 28,580.00       | 390,728.20          |
| Employee - Payroll Tax Expense | 4,060.83        | 3,768.04          | 3,836.84         | 3,042.04         | 3,328.69         | 4,856.00         | 3,097.01         | 2,886.33          | 2,907.00         | 2,907.00         | 4,232.25        | 2,821.50        | 41,743.53           |
| Employee - Payroll Fees & Exp  | 400.91          | 221.57            | 194.82           | 423.68           | 176.73           | 269.43           | 258.45           | 318.98            | 180.00           | 180.00           | 270.00          | 180.00          | 3,074.57            |
| Employee - Health Insurance Ex | 3,824.67        | 3,797.04          | 3,899.87         | 4,020.41         | 2,636.45         | 2,860.51         | 4,210.57         | 3,685.76          | 4,125.00         | 4,125.00         | 4,125.00        | 4,125.00        | 45,435.28           |
| Employee - Workers Comp Ins.   | 0.00            | 641.67            | 641.67           | 1,641.67         | 641.67           | 722.73           | 1,560.61         | 843.33            | 1,177.00         | 1,177.00         | 1,177.00        | 1,177.00        | 11,401.35           |
| Admin - Accounting Fees        | 0.00            | 0.00              | 0.00             | 0.00             | 6,708.00         | 0.00             | 0.00             | 225.00            | 0.00             | 0.00             | 0.00            | 0.00            | 7,478.00            |
| Admin - Bank Fees              | 0.00            | 0.00              | 26.40            | 5.10             | 0.00             | 53.93            | 1.50             | 1.50              | 10.00            | 10.00            | 10.00           | 10.00           | 128.43              |
| Admin - Business Fees          | 297.80          | 0.00              | 505.00           | 150.00           | 300.00           | 30.00            | 435.00           | 95.00             | 0.00             | 0.00             | 0.00            | 0.00            | 1,812.80            |
| Admin - Collection Expense     | (332.83)        | 250.00            | 250.00           | 0.00             | 0.00             | 0.00             | 0.00             | 0.00              | 250.00           | 250.00           | 250.00          | 250.00          | 1,167.17            |
| Admin - Computer Expense       | 59.90           | 59.00             | 1,503.00         | 0.00             | 1,500.00         | 1,200.00         | (78.00)          | 1,500.00          | 0.00             | 0.00             | 0.00            | 0.00            | 5,743.90            |
| Admin - Dues & Subscriptions   | 11.95           | 11.95             | 12.95            | 11.95            | 13.45            | 39.45            | 12.95            | 13.45             | 12.00            | 12.00            | 12.00           | 12.00           | 176.10              |
| Admin - Emp Develop & Training | 0.00            | 75.00             | 75.00            | 0.00             | 0.00             | 0.00             | 0.00             | 49.00             | 75.00            | 75.00            | 75.00           | 75.00           | 499.00              |
| Admin - Gifts                  | 0.00            | 0.00              | 0.00             | 75.00            | 0.00             | 0.00             | 0.00             | 180.10            | 50.00            | 50.00            | 50.00           | 50.00           | 455.10              |
| Admin - Legal Fees             | 0.00            | 0.00              | 0.00             | 0.00             | 0.00             | 0.00             | 0.00             | 0.00              | 0.00             | 0.00             | 0.00            | 0.00            | 0.00                |
| Admin - Merchant Fees          | 141.28          | 368.23            | 887.83           | 1,477.40         | 1,763.24         | 940.22           | 874.29           | 658.84            | 1,000.00         | 1,500.00         | 800.00          | 800.00          | 11,211.33           |
| Admin - Mileage Reimbursement  | 80.30           | 123.53            | 81.40            | 0.00             | 29.70            | 48.67            | 111.67           | 0.00              | 50.00            | 50.00            | 50.00           | 50.00           | 675.27              |
| Admin - Office Building Repair | 0.00            | 0.00              | 2,556.23         | 65.94            | 0.00             | 0.00             | 367.00           | 0.00              | 50.00            | 50.00            | 50.00           | 50.00           | 3,189.17            |
| Admin - Office Expense         | 404.61          | 447.56            | 649.34           | 921.48           | 330.74           | 446.72           | 623.27           | 306.65            | 450.00           | 600.00           | 450.00          | 450.00          | 6,080.37            |
| Admin - Printing / Copying Exp | 427.97          | 715.21            | 525.75           | 732.68           | 423.01           | 506.34           | 489.56           | 541.75            | 785.00           | 785.00           | 535.00          | 785.00          | 7,252.29            |
| Admin - Radio Expense          | 307.16          | 321.26            | 321.26           | 321.26           | 320.90           | 320.90           | 320.90           | 320.07            | 400.00           | 400.00           | 400.00          | 400.00          | 4,153.71            |
| Admin - Shipping / Postage Exp | 395.16          | 1,348.48          | 972.28           | 849.92           | 0.00             | 1,011.87         | 145.15           | 568.31            | 600.00           | 300.00           | 125.00          | 800.00          | 7,116.17            |
| Admin - Telephone / Cable Exp  | 1,135.46        | 1,166.64          | 1,126.08         | 1,106.55         | 1,088.61         | 1,244.41         | 1,171.93         | 1,167.97          | 1,245.00         | 1,295.00         | 1,345.00        | 1,245.00        | 14,337.65           |

# R-Ranch In The Mountains Association

## January - August Actual

## September - December Budgeted

### Detailed Format

|                                | January   | February   | March     | April    | May         | June      | July      | August     | September | October   | November  | December  | Total      |
|--------------------------------|-----------|------------|-----------|----------|-------------|-----------|-----------|------------|-----------|-----------|-----------|-----------|------------|
| Admin - Sales Tax Expense      | 0.00      | 0.00       | 0.00      | 0.00     | (1,235.81)  | 0.00      | 42.30     | 17.06      | 0.00      | 0.00      | 0.00      | 0.00      | (1,193.51) |
| Cabin - Bathroom Repair Exp    | 77.72     | 949.94     | 600.00    | 0.00     | 0.00        | 218.83    | 0.00      | 8.11       | 40.00     | 20.00     | 20.00     | 0.00      | 114.18     |
| Cabin - Cottage Repair & Maint | 81.00     | 488.85     | 595.46    | 189.58   | 345.23      | 28.32     | 249.33    | 108.68     | 600.00    | 300.00    | 125.00    | 800.00    | 3,679.60   |
| Cabin - Repair & Maintenance   | 1,493.04  | 1,208.93   | 1,399.73  | 1,457.18 | 1,703.63    | 3,337.87  | 2,975.76  | 2,696.35   | 6,006.20  | 6,006.20  | 6,006.20  | 6,006.20  | 2,216.45   |
| Cleaning - Service Expense     | 122.43    | 651.79     | 600.00    | 483.22   | 891.17      | 997.44    | 1,135.06  | 803.11     | 900.00    | 900.00    | 900.00    | 900.00    | 9,269.22   |
| Cleaning - Supply Expense      | 90.38     | 42.38      | 1,163.19  | 42.38    | 42.38       | 44.88     | 44.88     | 708.13     | 0.00      | 0.00      | 0.00      | 0.00      | 1,470.47   |
| GPM - Equip Rental Expense     | 3,991.27  | 2,700.00   | 2,547.10  | 314.07   | 140.76      | 0.00      | 748.34    | 36.31      | 0.00      | 0.00      | 0.00      | 0.00      | 10,477.85  |
| GPM - Equip Repair Expense     | 1,800.00  | 450.00     | 2,062.57  | 0.00     | 2,693.56    | (16.45)   | 5,066.05  | 1,713.26   | 0.00      | 0.00      | 0.00      | 0.00      | 5,801.56   |
| GPM - Fence / Pasture Expense  | 6.92      | 349.45     | 0.00      | 0.00     | 224.07      | 27.51     | 223.43    | 271.55     | 250.00    | 250.00    | 250.00    | 250.00    | 2,102.93   |
| GPM - General Maintenance Exp  | 0.00      | 157.10     | 0.00      | 0.00     | 340.11      | 2,154.00  | 2,801.88  | 15.92      | 250.00    | 250.00    | 250.00    | 250.00    | 6,469.01   |
| GPM - Grounds/Property Repair  | 0.00      | 0.00       | 4.26      | 0.00     | 0.00        | 45.44     | 0.00      | 461.51     | 25.00     | 25.00     | 25.00     | 25.00     | 611.21     |
| GPM - Keys & Locks             | 0.00      | 0.00       | 0.00      | 0.00     | 0.00        | 0.00      | 0.00      | 0.00       | 4,100.00  | 2,050.00  | 0.00      | 0.00      | 27,675.00  |
| GPM - Lawn Svc & Landscape Exp | 0.00      | 0.00       | 1,025.00  | 4,100.00 | 4,100.00    | 4,100.00  | 4,100.00  | 4,100.00   | 210.00    | 210.00    | 210.00    | 210.00    | 2,794.75   |
| GPM - Pest Control Services    | 0.00      | 210.00     | 514.00    | 300.00   | 210.00      | 510.75    | 210.00    | 0.00       | 380.00    | 380.00    | 380.00    | 380.00    | 1,900.00   |
| GPM - Road Repair Expense      | 0.00      | 380.00     | 0.00      | 0.00     | 0.00        | 0.00      | 0.00      | 0.00       | 3,060.92  | 3,060.92  | 3,870.00  | 3,060.92  | 39,397.82  |
| GPM - Security Contract        | 3,059.92  | 3,060.92   | 3,060.92  | 3,060.92 | 3,060.92    | 3,866.39  | 3,348.92  | 3,826.15   | 150.00    | 150.00    | 150.00    | 150.00    | 1,902.77   |
| GPM - Supplies Expense         | 59.86     | 283.62     | 8.52      | 234.93   | 140.09      | 211.80    | 229.30    | 134.65     | 100.00    | 100.00    | 100.00    | 100.00    | 2,460.11   |
| GPM - Tools Expense            | 13.98     | 24.76      | 2,000.00  | 13.89    | 7.48        | 0.00      | 0.00      | 0.00       | 200.00    | 200.00    | 200.00    | 200.00    | 5,387.83   |
| GPM - Vehicle Maint & Repair   | 75.75     | 3,049.92   | 201.92    | 165.77   | 0.00        | 0.00      | 857.25    | 237.22     | 0.00      | 0.00      | 0.00      | 0.00      | 0.00       |
| GPM - Vehicle Taps & Tires     | 0.00      | 0.00       | 0.00      | 0.00     | 0.00        | 0.00      | 0.00      | 228.84     | 1,157.00  | 0.00      | 0.00      | 0.00      | 3,861.49   |
| Lodge - Pool Chemical Expense  | 35.31     | 0.00       | 0.00      | 423.33   | 715.02      | 161.00    | 1,140.99  | 12.00      | 150.00    | 150.00    | 150.00    | 150.00    | 4,747.59   |
| Lodge - Pool Repair & Maint    | 742.00    | 742.00     | 742.00    | 293.16   | 700.58      | 915.95    | 0.00      | 10,674.07  | 50.00     | 50.00     | 50.00     | 50.00     | 2,550.36   |
| Lodge - Repair & Maint Exp     | 113.60    | 95.61      | 0.00      | 254.25   | (10,309.93) | 964.27    | 558.49    | (127.77)   | 0.00      | 0.00      | 0.00      | 0.00      | 254.73     |
| Lodge - Kitchen Supplies       | 0.00      | 0.00       | 0.00      | 0.00     | 0.00        | 382.50    | 0.00      | 0.00       | 2,000.00  | 800.00    | 1,000.00  | 800.00    | 7,204.67   |
| Owner Events                   | 0.00      | 150.00     | 150.00    | 1,177.52 | 746.91      | 69.97     | 993.52    | 234.91     | 150.00    | 150.00    | 150.00    | 150.00    | 4,367.11   |
| Ownership Sales & Transfers    | 0.00      | 343.82     | 735.76    | 512.97   | 574.04      | 372.09    | 993.52    | 310.27     | 135.00    | 15.00     | 35.00     | 15.00     | 318.30     |
| RV - Bathroom Repair & Exp     | 0.00      | 3.75       | 0.00      | 58.59    | 0.00        | 0.00      | 38.89     | 17.07      | 350.00    | 350.00    | 350.00    | 350.00    | 1,841.87   |
| RV - Repair & Maintenance Exp  | 23.80     | 0.00       | 0.00      | 544.36   | 0.00        | 40.36     | (166.65)  | 0.00       | 400.00    | 150.00    | 150.00    | 150.00    | 4,670.44   |
| Sales & Market Expense         | 1,163.00  | 313.82     | 1,150.00  | 128.00   | 128.00      | 128.00    | 128.00    | 681.62     | 500.00    | 200.00    | 100.00    | 0.00      | 2,662.83   |
| Sales Expense - Ice            | 0.00      | 75.25      | 58.80     | 134.65   | 327.20      | 645.05    | 404.33    | 217.55     | 0.00      | 700.00    | 0.00      | 0.00      | 3,371.82   |
| Sales Expense - Propane        | 424.00    | 363.34     | 437.01    | 400.49   | 378.45      | 668.53    | 0.00      | 0.00       | 800.00    | 0.00      | 400.00    | 0.00      | 2,779.00   |
| Sales Expense - Souvenirs      | 0.00      | 0.00       | 600.00    | 0.00     | 916.00      | 0.00      | 63.00     | 0.00       | 0.00      | 0.00      | 0.00      | 0.00      | 577.86     |
| Sales Expense - Gate Cards     | 0.00      | 0.00       | 0.00      | 0.00     | 577.86      | 0.00      | 0.00      | 0.00       | 0.00      | 0.00      | 0.00      | 0.00      | 288.00     |
| Sales Expense - Firewood       | 0.00      | 0.00       | 0.00      | 0.00     | 0.00        | 0.00      | 288.00    | 0.00       | 1,540.00  | 1,620.00  | 1,540.00  | 1,540.00  | 12,829.40  |
| Stables - Feed                 | 1,122.53  | 1,586.79   | 1,539.48  | 661.71   | 53.48       | 648.79    | 42.74     | 933.88     | 800.00    | 800.00    | 1,200.00  | 800.00    | 9,480.00   |
| Stables - Ferrier Expense      | 840.00    | 640.00     | 800.00    | 715.00   | 610.00      | 595.00    | 1,005.00  | 675.00     | 300.00    | 300.00    | 300.00    | 300.00    | 4,493.43   |
| Stables - General Expense      | 314.62    | 236.57     | 299.23    | 382.37   | 587.22      | 504.33    | 551.62    | 417.47     | 25.00     | 0.00      | 25.00     | 0.00      | 954.26     |
| Stables - Repair & Maintenance | 600.00    | 0.00       | 25.00     | 0.00     | 0.00        | 0.00      | 289.57    | 9.69       | 200.00    | 200.00    | 200.00    | 200.00    | 1,818.80   |
| Stables - Tack & Equipment     | 200.00    | 200.00     | 200.00    | 0.00     | 0.00        | 37.95     | 349.91    | 30.94      | 77.00     | 877.00    | 0.00      | 0.00      | 7,816.03   |
| Stables - Vet Fees / Medicine  | 800.00    | 0.00       | 600.00    | 2,692.96 | 139.59      | 78.95     | 1,377.18  | 1,183.35   | 13,050.00 | 11,700.00 | 11,700.00 | 11,700.00 | 123,224.06 |
| Utilities - Electricity        | 10,948.07 | 10,308.98  | 10,480.31 | 8,921.34 | 9,016.63    | 11,530.19 | 13,888.54 | 16,260.51  | 360.00    | 1,440.00  | 2,160.00  | 3,690.00  | 24,212.63  |
| Utilities - Propane            | 3,983.47  | 6,636.73   | 4,276.24  | 1,406.17 | 0.00        | 248.02    | 0.00      | 12.00      | 25.00     | 25.00     | 25.00     | 25.00     | 100.00     |
| Utilities - Sewer Treat Plant  | 0.00      | 0.00       | 0.00      | 0.00     | 0.00        | 0.00      | 0.00      | 0.00       | 1,500.00  | 800.00    | 1,500.00  | 800.00    | 12,985.36  |
| Utilities - Trash Removal      | 834.84    | 863.81     | 1,420.76  | 1,456.26 | 882.62      | 878.83    | 865.85    | 1,182.39   | 0.00      | 1,000.00  | 0.00      | 0.00      | 4,247.00   |
| Utilities - Water Testing Fees | 1,449.00  | 0.00       | 0.00      | 899.00   | 0.00        | 0.00      | 939.00    | 0.00       | 120.00    | 0.00      | 0.00      | 0.00      | 4,396.59   |
| Utilities - Water Treatment RM | 3,178.99  | 917.71     | 0.00      | 0.00     | 0.00        | 116.77    | 63.12     | 0.00       | 3,500.00  | 3,500.00  | 3,500.00  | 3,500.00  | 39,708.60  |
| Insurance - Property           | 608.00    | 3,585.80   | 3,585.80  | 3,585.80 | 3,585.80    | 3,585.80  | 3,585.80  | 3,585.80   | 7,000.00  | 7,000.00  | 7,000.00  | 7,000.00  | 84,000.00  |
| Property Taxes                 | 7,000.00  | 7,000.00   | 7,000.00  | 7,000.00 | 7,000.00    | 7,000.00  | 7,000.00  | 7,000.00   | 0.00      | 0.00      | 0.00      | 0.00      | 242,106.03 |
| Bad Debt Expense               | 1,606.40  | 118,000.00 | 0.00      | 2,085.09 | 553.08      | 1,287.14  | 0.00      | 118,574.32 | 0.00      | 0.00      | 0.00      | 0.00      |            |

# R-Ranch In The Mountains Association

## January - August Actual

## September - December Budgeted

### Detailed Format

|                          | January     | February   | March       | April       | May         | June        | July        | August     | September   | October     | November    | December    | Total        |
|--------------------------|-------------|------------|-------------|-------------|-------------|-------------|-------------|------------|-------------|-------------|-------------|-------------|--------------|
| Depreciation Expense     | 0.00        | 0.00       | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00       | 0.00        | 0.00        | 0.00        | 0.00        | 0.00         |
| Miscellaneous Expense    | 9.00        | 10.94      | 171.66      | 509.16      | 512.25      | 80.07       | (144.00)    | 959.39     | 150.00      | 150.00      | 150.00      | 150.00      | 2,708.47     |
| Total Operating Expenses | 86,560.05   | 208,014.93 | 97,119.78   | 96,498.02   | 79,871.88   | 110,044.57  | 100,064.18  | 204,897.68 | 93,572.12   | 90,025.12   | 101,192.45  | 85,562.62   | 1,353,423.40 |
| Net Operating Income     | (79,078.44) | 405,902.16 | (83,716.92) | (62,301.99) | (57,560.40) | (87,929.87) | (71,446.17) | 407,395.85 | (81,926.87) | (65,266.67) | (91,549.95) | (79,032.62) | 53,488.11    |
| Cumulative Income        | (79,078.44) | 326,823.72 | 243,106.80  | 180,804.81  | 123,244.41  | 35,314.54   | (36,131.63) | 371,264.22 | 289,337.35  | 224,070.68  | 132,520.73  | 53,488.11   |              |

# STABLE REPORT

September 15, 2012

## RIDE NUMBERS:

August 2012 – The stables received \$465.00 in ride passes.

September 2012 – (to date) – The stables had received to date, \$240.00 in ride passes.

## FENCING PROGRESS:

The new fiberglass fencing is progressing well. The fencing along the barn pasture will be painted once the remainder of the new fencing is in place. Attached is the estimate for the additional road frontage fencing along the west side of Stone Pile Gap Road along Putt-Putt and Office Pastures. The additional estimate accounts for a \$1.00 per foot discount and includes demolition of the existing board fence and paint.

## HAY:

Earlier this week, we baled and put away 375 large square bales. We will be tracking hay usage going forward.

## UPCOMING EVENTS:

**September 22** – Tack Sale at the Pavilion. On this day, afternoon rides will be conducted.

**October 12-14** – Junior Wrangler Annual Ride Event – We are planning an *off-Ranch* ride event for the Junior Wranglers this year. Details will be going out Monday, September 17<sup>th</sup>.

**October 20** – Saturday – Gold Rush Parade. The stables will be closed Saturday only for participation in the Annual Gold Rush Festival parade. An email blast will go out next week.

**November 3** – Annual Gold Card Ride – We are attempting to plan an overnight camping trip for the Annual Gold Card Ride event this year. Details will be sent out over the next week.

## REHOMING OF HORSES:

Letters have been sent out regarding the some of the horses we wish to re-home.

**Mason:** Contact was made with the previous owners for Mason, a registered APHA gelding. The owner, Sheryl Traylor provided verbal permission to sell Mason, releasing him to the Ranch

**Rhubarb:** A letter and request for release was recently sent to Mindy Keheley. A reply/response has not been received.

**Renegade:** A letter and request for release was sent to Richard Moore regarding Renegade, a saddlebred gelding. Richard Moore contacted us on Monday, September 10. He provided a verbal release for both Renegade as well as Captain Jack.

*Once releases are received, an email blast will go out to all owners informing them that these horses are available for adoption/re-homing. Owners will be provided 10 days to indicate interest. If after 10 days, no interest is shown, these horses will be re-homed to non-owner/interested parties. Currently, we have*

# STABLE REPORT

September 15, 2012

*located someone who is interested in adopting three horses together: Sugar, Molly-Molly and Rhubarb (still pending release). I also have a separate commitment for Renegade. Meagan Delaney has expressed willingness to take Krissy.*

## HORSES:

**Scarlet** -- Doing exceptionally well on the line. We are extremely pleased with this mare.

**Sis** -- Sis was examined by Doc Hinton earlier this month -- It was determined that she has been previously treated for *fusing hocks* by Doc Hinton (about a year or so earlier). However, the benefits of hyaluronic acid treatment/injection is only expected to last approximately 3 months. Doc Hinton administered another shot to the mare.

**Romeo** -- Romeo's feet have made remarkable improvement and he is back in a normal shoe. He is being utilized frequently online and is proving to be a gentle, stable and reliable trail mount.

**Cocola** --It has been determined that he does not possess a nature which is conducive to *line use*. Curtis Teague of Step Above Stables in Blairsville has agreed to take him back and provide an another horse in his place. We will be making arrangements to return Cola to Blairsville over the course of the next week or so.

**SUGAR** -- Sugar was recently examined by Doc Hinton to inspect a growth under her tail. Doc Hinton believes the growth to be a (cancerous) carcinoma. No treatment prescribed.

# Palmer Fencing

Date: 9-7-12

ESTIMATE

R RANCH  
PO BOX 310  
DALLAS TX 75201  
30533

| Description                | Amount                    |
|----------------------------|---------------------------|
| 926 " PAST OFFICE ON RIGHT | \$9,335.00                |
| 255 " PAST OFFICE ON LEFT  | \$2,295.00                |
|                            | <p>Total: \$11,630.00</p> |

Thank you for your business!

business!

*Leid O Palmer*



# August 2012

|           |               |                                  | OWNERS    |       |        | GUESTS |        |           |
|-----------|---------------|----------------------------------|-----------|-------|--------|--------|--------|-----------|
| DAY       | DATE          | WEATHER                          | HORSES IN | TRAIL | CORRAL | TRAIL  | CORRAL | COLLECTED |
| Saturday  | 07-21-2012    | Sunny to Hard Rain by 11:30AM    | 17        | 8     | 0      | 0      | 0      | \$0.00    |
| Sunday    | 07-22-2012    | Sunny - OT   PM Rides CX to heat | 17        | 12    | 3      | 0      | 0      | \$0.00    |
| Monday    | 07-23-2012    | Sunny HEAT 95 + H - CLOSED       | 11        | 0     | 0      | 0      | 0      | \$0.00    |
| Tuesday   | 07-24-2012    |                                  |           |       |        |        |        |           |
| Wednesday | 07-25-2012    |                                  |           |       |        |        |        | \$0.00    |
| Thursday  | 07-26-2012    | Sunny HEAT 92+ 50H HALF DAY[1]   | 20        | 12    | 3      | 0      | 0      | \$0.00    |
| Friday    | 07-27-2012    | Sunny HEAT 92+ 50H HALF DAY      | 20        | 14    | 3      | 0      | 0      | \$0.00    |
| Saturday  | 07-28-2012    | Sunny HEAT 90+ 49H HALF DAY      | 20        | 20    | 2      | 0      | 0      | \$0.00    |
| Sunday    | 07-29-2012    | Sunny HEAT 91+ 35H HALF DAY      | 20        | 16    | 10     | 3      | 0      | \$75.00   |
| Monday    | 07-30-2012    | Sunny HEAT 92+ 57H HALF DAY      | 20        | 18    | 1      | 1      | 0      | \$25.00   |
| Tuesday   | 07-31-2012    |                                  |           |       |        |        |        | \$0       |
| Wednesday | 08-01-2012    |                                  |           |       |        |        |        | \$15.00   |
| Thursday  | 08-02-2012    | Sunny HEAT 92+ 62H - OT          | 19        | 13    | 4      | 1      | 0      | \$30.00   |
| Friday    | 08-03-2012    | Sunny HEAT 91+ 59H - OT          | 19        | 18    | 6      | 2      | 0      | \$150.00  |
| Saturday  | 08-04-2012[2] | Overcast to Rain                 | 22        | 16    | 2      | 6      | 0      | \$15.00   |
| Sunday    | 08-05-2012    | Sunny HEAT 90+ 86H               | 16        | 19    | 5      | 1      | 0      | \$0.00    |
| Monday    | 08-06-2012    | Sunny HEAT 88+ 92H               | 13        | 4     | 0      | 0      | 0      |           |
| Tuesday   | 08-07-2012    |                                  |           |       |        |        |        |           |
| Wednesday | 08-08-2012    |                                  |           |       |        |        |        | \$0.00    |
| Thursday  | 08-09-2012    | Overcast/Rain 89F+ 76H           | 12        | 8     | 4      | 0      | 0      | \$0.00    |
| Friday    | 08-10-2012    | Cloudy & Overcast 83F + 70%H[3]  | 15        | 0     | 0      | 0      | 0      | \$75.00   |
| Saturday  | 08-11-2012    | Sunny & Clear 80F + 30%H         | 17        | 15    | 5      | 5      | 2      | \$25.00   |
| Sunday    | 08-12-2012    | Sunny & Clear 85F + 51%H         | 17        | 15    | 3      | 1      | 0      | \$0.00    |
| Monday    | 08-13-2012    | Overcast - Sunny 86F + 49%H      | 15        | 3     | 1      | 0      | 2      |           |
| Tuesday   | 08-14-2012    |                                  |           |       |        |        |        |           |
| Wednesday | 08-15-2012    |                                  |           |       |        |        |        | \$25.00   |
| Thursday  | 08-16-2012    | Sunny & Clear 83F + 35%H         | 15        | 1     | 0      | 0      | 0      | \$0.00    |
| Friday    | 08-17-2012    | Overcast 85F + 36%H              | 14        | 2     | 0      | 0      | 0      | \$25.00   |
| Saturday  | 08-18-2012    | Rained 81F + 41%H                | 15        | 13    | 6      | 1      | 0      | \$0.00    |
| Sunday    | 08-19-2012    | Sunny & Clear 85F + 49%H         | 15        | 17    | 4      | 0      | 0      | \$0.00    |
| Monday    | 08-20-2012    | Sunny & Clear 83F + 57%H         | 13        | 3     | 0      | 0      | 0      |           |
| Tuesday   | 08-21-2012    |                                  |           |       |        |        |        |           |
| Wednesday | 08-22-2012    |                                  |           |       |        |        |        | \$0.00    |
| Thursday  | 08-23-2012    | Sunny & Clear 83F + 40%H         | 10        | 0     | 0      | 0      | 0      | \$0.00    |
| Friday    | 08-24-2012    | Sunny & Clear 84F + 45%H         | 13        | 8     | 0      | 0      | 0      | \$0.00    |
| Saturday  | 08-25-2012    | Sunny & Clear 82F + 47%H         | 17        | 29    | 4      | 2      | 0      | \$105.00  |
| Sunday    | 08-26-2012    | Sunny & Clear 85F + 49%H         | 17        | 13    | 2      | 5      | 0      |           |

[illegible]

| September 2012 |            |                                      |           |        |        |           |
|----------------|------------|--------------------------------------|-----------|--------|--------|-----------|
|                |            |                                      | HORSES IN | OWNERS |        | GUESTS    |
| DAY            | DATE       | WEATHER                              |           | TRAIL  | CORRAL | COLLECTED |
| Saturday       | 09.01.2012 | Clear & Sunny 85F + 63%H AM ONLY     | 20        | 23     | 9      | \$100.00  |
| Sunday         | 09.02.2012 | Rainy/Overcast 85F + 88%H AM ONLY    | 20        | 9      | 6      | \$20.00   |
| Monday         | 09.03.2012 | Rainy/Overcast 79F + 93%H AM ONLY    | 20        | 30     | 5      | \$20.00   |
| Tuesday        | 09.04.2012 | Closed - (Rain all day)              |           |        |        |           |
| Wednesday      | 09.05.2012 | Closed (Rain all day)                |           |        |        |           |
| Thursday       | 09.06.2012 | Overcast/Clear - 83 + 70%H - AM ONLY | 22        | 2      | 0      | \$0.00    |
| Friday         | 09.07.2012 | [1] Overcast/Clear - 86 + 58%H       | 9         | 0      | 0      | \$0.00    |
| Saturday       | 09.08.2012 | Overcast/Rainy - 86 + 60%H - AM ONLY | 12        | 6      | 0      | \$0.00    |
| Sunday         | 09.09.2012 | Clear - 80 + 48%H                    | 18        | 31     | 12     | \$100.00  |
| Monday         | 09.10.2012 | Clear - 78 + 32%H                    | 13        | 4      | 0      | \$0.00    |
| Tuesday        | 09.11.2012 |                                      |           |        |        |           |
| Wednesday      | 09.12.2012 |                                      |           |        |        |           |
| Thursday       | 09.13.2012 | Partly Cloudy - Baled 375 SB Hay     | 10        | 0      | 0      | \$0.00    |
| Friday         | 09.14.2012 | Overcast                             | 10        | 0      | 0      | \$240     |

|           |            |                                      |           |       |        | OWNERS |        | GUESTS    |  |
|-----------|------------|--------------------------------------|-----------|-------|--------|--------|--------|-----------|--|
| DAY       | DATE       | WEATHER                              | HORSES IN | TRAIL | CORRAL | TRAIL  | CORRAL | COLLECTED |  |
| Saturday  | 09.01.2012 | Clear & Sunny 85F + 63%H AM ONLY     | 20        | 23    | 9      | 4      | 1      | \$100.00  |  |
| Sunday    | 09.02.2012 | Rainy/Overcast 85F + 88%H AM ONLY    | 20        | 9     | 6      | 4      | 0      | \$20.00   |  |
| Monday    | 09.03.2012 | Rainy/Overcast 79F + 93%H AM ONLY    | 20        | 30    | 5      | 4      | 0      | \$20.00   |  |
| Tuesday   | 09.04.2012 | Closed - (Rain all day)              |           |       |        |        |        |           |  |
| Wednesday | 09.05.2012 | Closed (Rain all day)                |           |       |        |        |        |           |  |
| Thursday  | 09.06.2012 | Overcast/Clear - 83 + 70%H - AM ONLY | 22        | 2     | 0      | 0      | 0      | \$0.00    |  |
| Friday    | 09.07.2012 | [1]<br>Overcast/Clear - 86 + 58%H    | 9         | 0     | 0      | 0      | 0      | \$0.00    |  |
| Saturday  | 09.08.2012 | Overcast/Rainy - 86 + 60%H - AM ONLY | 12        | 6     | 0      | 0      | 0      | \$0.00    |  |
| Sunday    | 09.09.2012 | Clear - 80 + 48%H                    | 18        | 31    | 12     | 4      | 0      | \$100.00  |  |
| Monday    | 09.10.2012 | Clear - 78 + 32%H                    | 13        | 4     | 0      | 0      | 0      | \$0.00    |  |
| Tuesday   | 09.11.2012 |                                      |           |       |        |        |        |           |  |
| Wednesday | 09.12.2012 |                                      |           |       |        |        |        |           |  |
| Thursday  | 09.13.2012 | Partly Cloudy - Baled 375 SB Hay     | 10        | 0     | 0      | 0      | 0      | \$0.00    |  |
| Friday    | 09.14.2012 | Overcast                             | 10        | 0     | 0      | 0      | 0      | \$240.00  |  |

Sales Report- August- September 2012

Transfers- 6

New Sales- 2

Total for 2012- New Sales 24

Wedding- Booked

4- Collected - \$3,000 in deposits

**Weddings- Gross**

**2010**

\$71,420.85 - weddings

\$12,866.00 - lodging

\$84,286.85

**2011**

\$101,255.52- weddings

\$5,632.00- lodging

\$106,887.52

**2012**

\$82,053.50- weddings

\$7045.00- lodging

\$89,098.50-- four cancel ( \$18,000) kept \$500 – non refundable lodge deposit)

**Wedding gross- 2010- 2012**

\$254,729.87

**Lodging gross- 2010-2012**

\$25,543.00

**TOTAL WEDDING & LODGING 2010-2012 - \$280,272.87**

**POLICY AND GUIDELINES COMMITTEE  
RRANCH IN THE MOUNTAINS  
RANCH OWNERS' ASSOCIATION, INC.**

**MEMORANDUM**

To: Board of Directors  
From: Policy and Guidelines Committee, W. M. Poole-Chairman   
Date: September 14, 2012  
Re: Presentation to Board of Directors – Saturday, September 15, 2012

---

Ladies and Gentlemen,

Since I have an appointment Saturday afternoon which will require my leaving the Board Meeting at 12:00 o'clock, I have asked Fawn Howell to make this presentation on behalf of the Policy and Guidelines Committee, if our position on the Agenda is not reached by that time.

During this past month and following the last Board Meeting, we have dealt with three issues, as follows:

1. Alternative revision to Section 8 regarding allowing guests to bring horses onto RRanch property.
2. Email request from owner, Michael Carbonara, to reconsider revision to Policy and Guidelines regarding horse trailers.
3. Request from the Director for a review of Section 1.18 and Section 1.19 of the Policies and Guidelines and for guidance regarding appropriate release of RRanch records.

Our Committee met by conference call on Thursday, September 13 and our recommendations with respect to each of these issues are as follows:

- 1. Alternative revision to Section 8 regarding allowing guests to bring horses onto RRanch property**

In response to the discussion at the last Board of Directors meeting from Owners and Members of the Board that the current policy that guests are not allowed to bring horses onto the Ranch unless they are participating in a sanctioned and approved in advance riding club event, we were asked to submit an alternative proposal allowing guests of Owners to bring horses on Ranch. We have prepared this alternative proposal and have discussed it with the Stable Manager and the Ranch Manager. A copy of the alternative proposal is attached as **Exhibit A**. However, due to the importance of this issue and the more important issue which was the subject of our previous recommendation to strengthen the Policies and Guidelines provisions regarding the requirement of a current Coggins test, our recommendation to you is that you

accept our previous proposed revisions to Section 8, copy attached as Exhibit B, which maintains the current policy that no guests are allowed to bring horses onto the Ranch except in authorized and sanctioned groups and strengthens and clarifies our position on the Coggins Certificate requirement.

If it is the wisdom of the Board that a possible revision of this policy should be considered, we would encourage the Board to solicit input from the Owners on this issue prior to making such change. This recommendation is made particularly in light of the fact that apparently the policy was previously changed to the ~~correct~~ <sup>current</sup> policy, at the request of the Owners and the Board.

2. **Email request from owner, Michael Carbonara, to reconsider revision to Policy and Guidelines regarding horse trailers.**

Based on instructions from the Board, we understand that this matter is being considered by the Owners' Issues Committee.

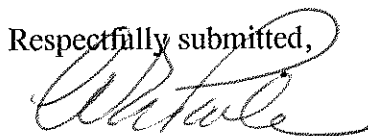
3. **Request from the Director for a review of Section 1.18 and Section 1.19 of the Policies and Guidelines for guidance regarding appropriate release of RRanch records.**

We have reviewed the existing policy found in Sections 1.18 and 1.19 and have agreed with the Manager that the references in those sections to Section 1.17 should be revised to refer to Section 1.18. Accordingly, attached as Exhibit C, is a proposed revision to the Policies and Guidelines, changing these references.

We have also discussed the topic generally with the Manager and have advised her that our interpretation of the Policies and Guidelines provisions would require her to provide information to members of the Board of Directors which they reasonably request in accordance with their role as a Director, but only to the extent that such release of information does not violate other legal obligations, thereby exposing the Ranch to possible legal liability. Specifically, records containing Social Security Numbers, health information, credit information or any other personal information which would be likely to be perceived by an Owner to be in violation of their privacy rights should not be released without specific authorization and direction from the Board of Directors.

There was no further business considered by the Committee during the past month.

Respectfully submitted,



William M. Poole  
Chairman

## **EXHIBIT B**

### **ARTICLE VIII STABLE**

#### **Section 8.1 DAYS STABLE IS CLOSED.**

The stable is closed Tuesdays, Wednesdays and Christmas.

#### **Section 8.2 STABLE RULES.**

The welfare of the horses and rider safety are of paramount importance. Stable Rules pertaining to the operation of the stable, assignment of horses, proper attire, handling and riding of horses are published and enforced by the Stable Manager. These rules will apply to both personal horses of Owners and visitors and as well as to the Ranch's herd. The Stable Manager is vested with the authority to enforce the Stable Rules and to make decisions regarding exceptions when necessary.

Although our horses are well-trained trail horses, it must be remembered that they are large, powerful animals. They must be treated with care and respect in order to avoid injury to them and to you. We anticipate your complete cooperation in the enforcement of these rules.

- 8.2.1 Absolutely no smoking is allowed at the barn and its immediate area or on the trails.
- 8.2.2 No more than one rider is allowed on a horse at any time.
- 8.2.3 Horses may not be run on any R- Ranch trail. Penalty for this will be warning and/or fines.
- 8.2.4 All trail rides must have a minimum of two (2) riders. Owners over 18 years of age of personal horses may ride their personal horse alone.
- 8.2.5 Horses may not be ridden in the following areas: Cabin areas, RV areas, Tent area, on the grounds or in the parking lots of the office, lodge or chapel. Horse drawn carriages are exempt; however, such horses must have a "diaper" bag if used in such areas.
- 8.2.6 The minimum age for trail riding is six (6) years old. Children under six (6) may ride in the arena with adult supervision & under the direction of the Stable Manager or staff.
- 8.2.7 Children/youth on trail rides must be able to control their horses. Children (ages 6-12) must be accompanied by an adult in a 3 child to 1 adult ratio. Youth/adults (over 12 years of age) ride at the discretion of the Stable Manager.
- 8.2.8 Only horses are allowed in the barn and immediate area. No other personal animals will be permitted. (See also **ARTICLE X, Section 10.3**).
- 8.2.9 R-Ranch is not responsible for the condition of the trails. Owners/guests ride at their own risk.
- 8.2.10 Trail rides will be cancelled at the discretion of the Stable Manager in the event of any inclement weather.
- 8.2.11 Owners' of all horses must provide proof that horses have a negative Coggin's test not more than 12 months old.
- 8.2.12 Reservation for a stall must be made with the Stable Manager at least 48 hours in advance of bringing an Owners' horse on the property.
- 8.2.13 The mixing of Owner's personal horses and Ranch horses on trail rides, in the arenas, or in the stable area must be approved by the Stable Manager in advance.
- 8.2.14 R-Ranch is not responsible for any accidents to horses or riders while Owners or visitors have their own horses on Ranch property.

- 8.2.15 Closed toe shoes must be worn at all times while in the stable areas. Long pants will also be required while riding.
- 8.2.16 Requests for specific horses for riding will be accommodated when possible, but the final decision is at the discretion of the Stable Manager.
- 8.2.17 Anyone acting in a disorderly or disruptive manner or mistreating the horses in any manner will be asked to leave the barn/arena areas and may be denied riding privileges in the future.
- 8.2.18 When in the vicinity of the horses, all children must be under strict parental supervision.
- 8.2.19 "Standby Only" trail or arena rides are subject to the availability of qualified guides.
- 8.2.20 Liability waivers must be signed at the office by all Owners and guests, and by parents/legal Guardians/custodians for minor children. R-Ranch is not responsible for any personal horse or accidents to personal horses or riders while Owners or visitors have their personal horses on Ranch property.
- 8.2.21 Current Stable rules will be posted at the stable. Stable Manager may request modification of the rules as needed, subject to approval by the Board.

### **Section 8.3 GUEST LIMITATIONS.**

Up to fifty percent (50%) of the riders on each trail ride may consist of guests or groups (Article II, Section 2.1 applies). Additional riders (Owner's or groups) may be accommodated on a space available basis. No group rides on holiday weekends. Reservations for a group ride of ten (10) or more must be made a week in advance. A guest riding pass is valid for a single ride only.

### **Section 8.4 PERSONAL HORSES.**

Owners may bring personal horses to the R-Ranch, but only while they are visiting or staying on the Ranch. Guests of Owners are not permitted to bring personal horses onto R-Ranch property except as provided for in Section 8.7 below. All Owners' personal horses brought onto the Ranch must meet health and veterinary criteria as established by the Stable Manager and all Owners must comply with the Stable Rules.

Proof of current (within 12 months) negative Coggins test for equine infectious anemia is required for all horses entering R-Ranch property.

The name of the horse's Owner listed on the Coggins paperwork must also match a name appearing on that R-Ranch Owner's deed. A Bill of Sale will not be accepted in place of, nor will it satisfy or negate, this requirement.

Owners' horses that have been newly acquired are not permitted on property until at least 30 days after the date reflected on the new Coggins paperwork as Date Blood Drawn. Under Name and Address of Owner, Coggins paperwork must reflect the name of an Owner that also appears on the R-Ranch Owner's deed.

If an Owner wishes to bring a horse onto R-Ranch property with Coggins paperwork that is less than 30 days old, based on the Date Blood Drawn, that Owner may do so if able to provide the previous year's Coggins paperwork along with the current Coggins. In such cases, both sets of Coggins paperwork must reflect the same horse Owner's name, and the horse Owner's name must appear as a name on the R-Ranch Owner's deed.



Personal horses may be grazed only in the designated Owners' Pasture. Reservations for stabling personal horses must be made with the Ranch office at least 48 hours in advance. Riders age 12 and up only are permitted to be at the barn and ride personal horses in the corral and lower arena without a parent present. Trail riding of personal horses alone is permitted for riders age 18 and over. No more than one rider is allowed on a horse at any time. The lower arena closes at 11:00 p.m. and all riders must be out of the arena with the lights off by 11:00 p.m. R-Ranch is not responsible for any accident to horses or riders while Owners have their personal horses on the property.

**Section 8.5 GUEST PASSES.**

A guest riding pass is valid for a single ride only.

**Section 8.6 OWNERS' PASTURE.**

Owners who bring personal horses to the Ranch and use the Owners' Pasture must sign in and out of the Owners' Pasture log at the front desk. Owners who are sharing the Owners' Pasture at any given time are responsible for working out among themselves the organization of their personal horse within the Owners' Pasture. Owners utilizing the Owners' Pasture are responsible for the Owners' Pasture fencing. Owners are responsible for their own personal horses at all times while utilizing the Owners' Pasture.

**Section 8.7 NON OWNER/NON-RANCH HORSES.**

Visiting horses, not belonging to the ranch or a specific ranch Owner, shall be permitted on R-Ranch property ONLY when accompanied by a member of a scheduled saddle/trail club visit or other special ride event where approval is obtained in advance and reservations are booked in advance. Overnight accommodations and stall rentals by advance agreement with Stable Manager will be required. Stable rules as designated by the Stable Manager including the Coggins requirement as provided for in Section 8.4 above, shall apply with regard to all visiting horses. The Coggins must reflect the name of the guest staying on R-Ranch property. A Bill of Sale will not negate or satisfy this requirement.

## **EXHIBIT C**

### **Extract from R Ranch Policies & Guidelines:**

#### **Section 1.17 FIREWORKS.**

All classes of fireworks are prohibited on R-Ranch.

#### **Section 1.18 COMMERCIAL OR PROFESSIONAL ACTIVITY.**

Use of the Ranch by owners is restricted to recreational purposes only such as hiking, camping, horseback riding, swimming and other such outdoor sports. No owner shall make any commercial or professional use of the Ranch whatsoever. The Association shall have the exclusive right to engage in commercial and professional activities related to the Ranch and all such profits therefrom shall be common profits of the Association and shall be held, used and disbursed for the benefit of all of the owners to be applied to the payment of common expenses and as otherwise provided in Article VI, Section 6.4.3 of the Declaration of Covenants. Owners are not permitted to compete with the Association in any profit making activity related to the Ranch, included but not limited to, advertising for or engaging in concessions, food and beverage services, souvenirs, events, etc. Section 1.18 shall be deemed violated if a Member receives any value, monetary or otherwise, in connection with the sale of concessions, food or beverages, souvenirs etc. Section 1.18 shall also be deemed violated if a Member is engaged in the advertising or promotion of any competing activity enumerated herein.

#### **Section 1.19 INSPECTIONS OF RECORDS.**

- a) Subject to the provisions of O.C.G.A§14-3-830 governing standards of conduct of directors, which requires that directors discharge their duties "(1)(A) In a manner the director believes in good faith to be in the best interest of the corporation; and (B) With the care an ordinarily prudent person in a like position would exercise under similar circumstances"; all directors shall have the right at any reasonable time to inspect books, records and documents of the Ranch and the physical properties owned or controlled by the Ranch. The right of inspection by a director includes the right to make extracts and copies of documents. A director's request for any records for the purpose of or in connection with any competing activity enumerated in Section 1.18 shall be deemed to be a violation of O.C.G.A§14-3-830 (1)(A) and a director will not be permitted access to any records for such purpose. Any request for access to information, other than information available to all Members, must be approved by the Executive Director.
- b) In no event shall records be available for inspection or copying by any Member or director in violation of any applicable law, rule or regulation governing the protection of confidential or proprietary information. For example, personnel records, medical information and collection activity shall not be released under any circumstances.

## EXHIBIT A

### Horses Owned by Guests of Owners

Guests of Owners shall be allowed to bring their own horses when visiting the Ranch as a guest of an Owner; however, all of the stables' rules with respect to such horses, especially the Coggins test requirement, and rules regarding horse trailers shall apply. Such guests of Owners shall only be allowed to bring their own horses to the Ranch for one visit with a maximum total of two days and one overnight. Guests bringing their own horses onto the Ranch shall be subject to charges for boarding and use of stalls, access to the Ranch trails and horse trailer parking as shall be established by the Ranch Manager and the Stable Manager. All visits of guests' horses to the Ranch must be coordinated in advance with the Stable Manager and shall be subject to availability of horse stalls and trailer parking as may be determined by the Stable Manager in his or her sole discretion, giving preference to Owners' horses and trailers. All guest horses must be kept in horse stalls assigned by the Stable Manager when not being ridden or under the control of the Owner's guest.

*Tabled —  
requires changing Exhibit B.*



**Policy & Guidelines Change**

Tuesday, September 11, 2012 1:31 PM

**From:** "MICHAEL CARBONARA" <carbonaram@bellsouth.net>  
**To:** board@rranchga.com  
**Cc:** "Bill Poole" <Bill.Poole@NelsonMullins.com>, "Sharon Caldwell" <scaldwell@rranchga.com>

September 11, 2012

Board of Directors  
R-Ranch in the Mountains  
65 R-Ranch Road  
Dahlonega, GA 30533

Dear Board Members,

I am writing to respectfully request that you reverse the decision made at the July Board Meeting to allow horse trailers with living quarters and holding tanks to occupy sites in any of the RV areas. This decision violates Section 2.3 of the R-Ranch Covenants, which states that "no Owner shall create a nuisance for any other Owner". Horse trailers, even when cleaned, transmit odors and attract flies, which many of our Owners consider a nuisance.

Toy haulers, on the other hand, do not create any adverse condition, and in my opinion, should be allowed.

It was improper for the Board to enact a Policy and Guidelines change to benefit the few, at the expense of the vast majority, specifically one that violates the Covenants. A change that should be considered for future policy change proposals, would be to have a reading at a Board meeting, then hold over the vote for any Policy & Guidelines change proposal until the next meeting. This would allow time to thoroughly investigate any conflicts with the Documents of Incorporation, Bylaws, and Covenants.

I would respectfully ask that this letter be read publicly at the next Board meeting on September 15, 2012.

Sincerely yours,

Michael P. Carbonara, #0862  
678-777-5008

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*go thru proper channels - to Sharon, Mrs. Carver  
than BOD*



R-Ranch Petition

Wednesday, August 1, 2012 4:14 PM

From: "MICHAEL CARBONARA" <carbonaram@bellsouth.net>

To: undisclosed-recipients

Hi,

My name is Mike Carbonara, an Owner at R-Ranch, and I'm circulating a petition to the Board to reverse the change to the Policy and Guidelines that they made at the last meeting, allowing horse trailers to occupy sites in the RV areas. If you agree, and would like to sign the petition, please enter your name and Owner # below and send it to me at [carbonaram@bellsouth.net](mailto:carbonaram@bellsouth.net), or see me on the weekend at RV site #305 to sign in person. I would also ask that you forward this to all R-Ranch Owners in your address book.

Thanks for your help and support,

Mike Carbonara  
678-947-5008

**PETITION**

**We the undersigned Owners, petition the R-Ranch Board of Directors to reverse the decision to allow horse trailers with RVIA certification in RV areas 1, 2, 3, 4, 5, 7 and future RV areas. Horse trailers in RV areas, even when washed out will emit odors and attract flies, which constitutes a nuisance, not permitted per Section 2.3 of the Covenants.**

**PRINT NAME**

**OWNER #**

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## **Marketing Committee Update**

Meeting held at 7:30 pm on Sept 14, 2012. Present were Wendy Wood, Sales, Mike Carbonara, Rick Upton, Christy Griffin, Rich Miramonti, Board Liaison, Iris Koplen and Sharon Caldwell .

Discussion was held re Ducky Derby profits. We are going to order 4000 yellow balloons for the Gold Rush Festival . They will have the R-Ranch logo with our website and Dahlonaga added. Cost will be \$520. We are going to need a tent for the festival. Sharon will go to Sams and get the 5 commercial tents we requested and were approved to buy from Rodeo profits. We will see if they can be ordered and picked up at the store. Rick is sending Wendy the info.

We also discussed ordering coozies as a fundraiser. Wendy found them at Quality Logo Products, Inc. for \$.75.

Christy will call Skyline and order the banner for \$250, which was budgeted for and needed for events...

Wendy and Christy are going to check some options for shirts. Denim; sweats, twill and also license tags.

Referral Business card promo. We will add the logo and QR code and website. We will place a minimal order to begin with. Rick is going to take care of ordering.

Future RV Shows:

Atlanta Jan already approved

Birmingham Feb 22-24<sup>th</sup>. 2013 If approved in budget.

### **ACTION ITEM:**

Marketing is going to sponsor a You Tube video contest for owners. 2-3 ½ minutes long; no questionable language, must be on property, about property. Wendy will do an email blast, if approved by BOD. Oct 15<sup>th</sup> deadline; Winner will be selected and presented at Owners meeting. We are requesting this short video clip be shown at the Owners Meeting.

Next Marketing Committee meeting will be November 16<sup>th</sup> at 7:30 PM.