

**R-Ranch**

**Board of Director's Meeting**

**November 17, 2018**

**Meeting Minutes**

- I. CALL TO ORDER- 9:30 A.M.-** President, Holly Sell
- II. OPENING PRAYER-** Carolyn Ponte
- III. PPEDGE OF ALLEGIANCE-** Jim Kaminsky
- IV. Review/APPROVE/AMEND/ACCEPT AGENDA-** Motion made by Alex Griffin to approve/accept, Seconded by Ron Cagle
- V. SUSPEND READING OCTOBER2018 BOD Meeting Minutes –** Motion to suspend by Sue Burton, Seconded by Ron Cagle
- VI. APPROVE/AMEND/ACCEPT OCTOBER 2018 BOD MEETING MINUTES –** Motion made to approve/amend/accept by Ron Cagle, Seconded by Ashley Spenner.
- VII. REPORTS – Attached where submitted**
  - a. Financial Report- Judy Crofts/Blaine Griffith
  - b. Executive Director's Report
  - c. R-Ranch Grounds Report
  - d. Stables report
  - e. Sales Report
  - f. Events Report
  - g. Treasurer's Report
  - h. President's Report

**STANDING COMMITTEE REPORTS – Attached where submitted**

- 1. Accommodations Committee
- 2. Covenants/Bylaws/Policy & Guidelines Committee
- 3. Finance Committee – Final budget submitted.
- 4. Land Use/Fire Wise Committee
- 5. Marketing Committee
- 6. Owner's Concerns Committee
- 7. Nominating Committee
- 8. Strategic Planning committee – Asset management update

**BOARD APPOINTED COMMITTEE**

- a) Rodeo Committee – June 15<sup>th</sup> weekend 2019
- b) Rainbow Dam Committee

VIII. OLD BUSINESS – No old business

IX. NEW BUSINESS – No new business

X. ADJOURN GENERAL MEETING

Time: 11:05am

The next meeting of the R-ranch board of Directors will be held on December 15, 2018 at 9:30 A.M. in the R-Ranch board room.

XI. EXECUTIVE SESSION- YES



**R-Ranch**

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**November 17, 2018**

**Agenda**

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- IV. Review/APPROVE/AMEND/ACCEPT AGENDA-**
- V. SUSPEND READING OCTOBER2018 BOD Meeting Minutes**
- VI. APPROVE/AMEND/ACCEPT OCTOBER 2018 BOD MEETING MINUTES**
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**BOARD APPOINTED COMMITTEE**

- a) Rodeo Committee
- b) Rainbow Dam Committee

- VIII. OLD BUSINESS – No old business**

IX. **NEW BUSINESS – No new business**

X. **ADJOURN GENERAL MEETING**

**Time:** \_\_\_\_\_

The next meeting of the R-ranch board of Directors will be held on December 15, 2018 at 9:30 A.M. in the R-Ranch board room.

XI. **EXECUTIVE SESSION- YES**

R-Ranch In The Mountains®  
Balance Sheet  
October 31, 2018

ASSETS

|                               |    |                |
|-------------------------------|----|----------------|
| Current Assets                |    |                |
| Petty Cash                    | \$ | 200.00         |
| Register Cash                 |    | 300.00         |
| Operating Bank Account        |    | 239,809.58     |
| Lodge Bank Account            |    | 16,796.08      |
| Cabin Project Bank Account    |    | 88,842.30      |
| Property Tax Escrow Bank Acct |    | 103,735.53     |
| Payroll Bank Account          |    | 1,616.84       |
| Rodeo Project Bank Account    |    | 20,051.79      |
| Rainbow Dam Bank Account      |    | 150,287.70     |
| Cap Imp/Legal Account         |    | 81,979.20      |
| RV Bank Account               |    | 202,398.22     |
| RV-6 Project Bank Account     |    | 11,750.60      |
| Accounts Receivable           |    | 519,942.00     |
|                               |    | 1,437,709.84   |
|                               |    |                |
| Property and Equipment        |    |                |
| Furniture & Fixtures          |    | 112,068.44     |
| Vehicles                      |    | 33,182.00      |
| Machinery & Equipment         |    | 381,233.07     |
| Horses & Sports Equipment     |    | 61,007.14      |
| Buildings and Improvements    |    | 1,440,692.16   |
| Fixed Assets - Cabin          |    | 57,370.36      |
| Fixed Assets - Inf            |    | 9,041.26       |
| Fixed Assets - Lodge          |    | 52,027.81      |
| Fixed Assets - RV             |    | 105,307.49     |
| Fixed Assets - RV6            |    | 30,902.56      |
| Fixed Assets - Stable         |    | 6,642.34       |
| Fixed Assets - Rodeo          |    | 5,920.50       |
| Accumulated Depreciation      |    | (1,171,111.03) |
|                               |    | 1,124,284.10   |
|                               |    |                |
| Other Assets                  |    |                |
| Unsold Ranch Memberships      |    | 608,465.00     |
|                               |    | 608,465.00     |
|                               |    |                |
| Total Assets                  | \$ | 3,170,458.94   |

LIABILITIES AND CAPITAL

|                       |    |            |
|-----------------------|----|------------|
| Current Liabilities   |    |            |
| Sales Tax Payable     | \$ | 271.97     |
| Accrued Property Tax  |    | 94,238.96  |
| Prepaid Assessments   |    | 25,966.52  |
| Cabin - Storm Damage  |    | 3,523.25   |
| Other Payables        |    | 1,976.40   |
|                       |    | 125,977.10 |
|                       |    |            |
| Long-Term Liabilities |    |            |
|                       |    | 0.00       |
|                       |    |            |
| Total Liabilities     |    | 125,977.10 |

Unaudited - For Management Purposes Only

R-Ranch In The Mountains®  
Balance Sheet  
October 31, 2018

|                                |                     |                            |
|--------------------------------|---------------------|----------------------------|
| Capital                        |                     |                            |
| Lodge Retained Earning         | 114,029.32          |                            |
| RV Retained Earnings           | 176,067.78          |                            |
| RV 6 Retained Earnings         | 93,672.97           |                            |
| Cabin Retained Earning         | 117,338.80          |                            |
| Stable Retained Earnings       | 16,177.37           |                            |
| Infrastructure Retained Earn   | 16,415.49           |                            |
| Legal Retained Earnings        | 23,995.81           |                            |
| Dam Retained Earnings          | 250,289.62          |                            |
| Undesignated Net Assets        | 2,416,148.70        |                            |
| Current Year Net Assets Change | <u>(179,538.31)</u> |                            |
| Total Capital                  |                     | <u>3,044,597.55</u>        |
| Total Liabilities & Capital    | \$                  | <u><u>3,170,574.65</u></u> |

R-Ranch In The Mountains®  
Income Statement  
Compared with Budget  
For the Ten Months Ending October 31, 2018

|                               | Month<br>Actual   | Month<br>Budget   | Month<br>Variance  | Year to Date<br>Actual | Year to Date<br>Budget | Year to Date<br>Variance |
|-------------------------------|-------------------|-------------------|--------------------|------------------------|------------------------|--------------------------|
| <b>Revenues</b>               |                   |                   |                    |                        |                        |                          |
| Assessments                   | \$ 147,707.03     | \$ 160,765.00     | (13,057.97)        | \$ 1,076,718.9         | \$ 1,018,714.0         | 58,004.98                |
| Assessment - Special Dam A    | 80.50             | 80.50             | 0.00               | 10,911.80              | 10,911.80              | 0.00                     |
| Childrens Rights              | 0.00              | 117.00            | (117.00)           | 400.00                 | 2,084.00               | (1,684.00)               |
| Electric - Usage Fees - RV    | 6,174.45          | 5,200.00          | 974.45             | 41,943.98              | 47,048.00              | (5,104.02)               |
| Electric - Usage Fees - Cabin | 2,149.50          | 1,738.00          | 411.50             | 17,573.72              | 19,762.00              | (2,188.28)               |
| Electric - RV Reimbursement   | 7,509.98          | 6,625.00          | 884.98             | 34,680.39              | 29,490.00              | 5,190.39                 |
| Electric - Cabin Reimbusem    | 960.28            | 1,033.00          | (72.72)            | 7,008.82               | 6,410.00               | 598.82                   |
| Interest Income               | 25.99             | 9.00              | 16.99              | 97.59                  | 69.00                  | 28.59                    |
| Owner Fines & Fees            | 280.58            | 188.00            | 92.58              | 2,182.24               | 793.00                 | 1,389.24                 |
| Late Fees & Finance Charges   | 1,900.68          | 1,522.00          | 378.68             | 21,843.21              | 14,120.00              | 7,723.21                 |
| Ownership Sales               | 1,495.00          | 3,990.00          | (2,495.00)         | 11,470.00              | 37,291.00              | (25,821.00)              |
| Ownership Transfers           | 2,542.00          | 1,778.00          | 764.00             | 35,939.00              | 16,970.00              | 18,969.00                |
| RV Moves                      | 785.00            | 443.00            | 342.00             | 6,339.12               | 4,046.00               | 2,293.12                 |
| Pet Fees                      | 240.00            | 143.00            | 97.00              | 1,710.00               | 1,502.00               | 208.00                   |
| Day Use Income                | 0.00              | 13.00             | (13.00)            | 520.00                 | 831.00                 | (311.00)                 |
| Linen Kit Income              | 0.00              | 160.00            | (160.00)           | 420.00                 | 1,477.00               | (1,057.00)               |
| Sales - Ice                   | 296.26            | 352.00            | (55.74)            | 3,014.56               | 3,812.00               | (797.44)                 |
| Sales - Propane               | 898.06            | 833.00            | 65.06              | 7,132.20               | 5,520.00               | 1,612.20                 |
| Sales - Souvenirs             | 37.38             | 86.00             | (48.62)            | 1,229.12               | 1,678.00               | (448.88)                 |
| Sales - Firewood              | 320.00            | 255.00            | 65.00              | 1,285.00               | 1,491.00               | (206.00)                 |
| Sales - Gate Cards            | 25.00             | 30.00             | (5.00)             | 175.00                 | 345.00                 | (170.00)                 |
| Sales - Store                 | 829.11            | 756.00            | 73.11              | 8,193.23               | 7,623.00               | 570.23                   |
| Vending Income                | 0.00              | 131.00            | (131.00)           | 2,754.50               | 1,260.00               | 1,494.50                 |
| RV RI - Monthly Adoption F    | 100.00            | 315.00            | (215.00)           | 6,282.90               | 3,006.00               | 3,276.90                 |
| RV RI - Yearly Adoption Fee   | 5,400.00          | 4,681.00          | 719.00             | 57,147.38              | 55,845.00              | 1,302.38                 |
| RV RI - Guest & Group Fees    | 6,426.30          | 3,389.00          | 3,037.30           | 18,882.00              | 17,570.00              | 1,312.00                 |
| RV-6 Interest                 | 2.02              | 2.00              | 0.02               | 18.70                  | 20.00                  | (1.30)                   |
| Cabin RI - Adoption Fees      | 1,380.00          | 1,380.00          | 0.00               | 14,536.50              | 14,706.00              | (169.50)                 |
| Cabin RI - Guest & Group Fe   | 6,120.87          | 3,886.00          | 2,234.87           | 27,582.56              | 32,651.00              | (5,068.44)               |
| Cabin RI - Cottage Fees       | 2,293.86          | 3,215.00          | (921.14)           | 24,887.86              | 28,862.00              | (3,974.14)               |
| Cabin - Special Projects (DD  | 0.00              | 0.00              | 0.00               | 35.00                  | 0.00                   | 35.00                    |
| Lodge RI - Wedding Fees       | 2,250.00          | 9,453.00          | (7,203.00)         | 46,231.40              | 56,872.00              | (10,640.60)              |
| Lodge RI - Group Fees         | 3,000.00          | 1,565.00          | 1,435.00           | 20,272.00              | 13,042.00              | 7,230.00                 |
| Lodge RI - Miscellaneous Fe   | 0.00              | 0.00              | 0.00               | 150.00                 | 313.00                 | (163.00)                 |
| RV Adopt - Infra/Cap Imp      | 5,400.00          | 4,681.00          | 719.00             | 53,311.70              | 55,845.00              | (2,533.30)               |
| Cabin Adopt - Infra/Cap Imp   | 1,380.00          | 1,380.00          | 0.00               | 12,578.50              | 14,706.00              | (2,127.50)               |
| Dam - Interest                | 40.89             | 0.00              | 40.89              | 326.44                 | 0.00                   | 326.44                   |
| Stables RI - Riding Pass Fees | 510.00            | 878.00            | (368.00)           | 6,665.00               | 10,861.00              | (4,196.00)               |
| Stables RI - Stall Fees       | 0.00              | 30.00             | (30.00)            | 370.00                 | 215.00                 | 155.00                   |
| Stables RI - Fundraiser Inco  | 0.00              | 0.00              | 0.00               | 823.00                 | 0.00                   | 823.00                   |
| Recovery of Bad Debt          | 75.00             | 0.00              | 75.00              | 4,419.32               | 1,526.25               | 2,893.07                 |
| Rodeo Income - Ticket Sales   | 0.00              | 0.00              | 0.00               | 29,224.95              | 22,813.00              | 6,411.95                 |
| Rodeo Income - Parking        | 0.00              | 0.00              | 0.00               | 3,405.94               | 3,153.00               | 252.94                   |
| Rodeo Income - Vendors        | 0.00              | 0.00              | 0.00               | 3,057.00               | 4,139.00               | (1,082.00)               |
| Rodeo Income - Sponsors       | 0.00              | 0.00              | 0.00               | 11,700.00              | 12,644.00              | (944.00)                 |
| Rodeo Income - T Shirts       | 0.00              | 70.00             | (70.00)            | 167.00                 | 2,323.00               | (2,156.00)               |
| Sponsored Events-Income       | 1,807.00          | 0.00              | 1,807.00           | 1,907.00               | 0.00                   | 1,907.00                 |
| Miscellaneous Income          | 0.00              | 0.00              | 0.00               | 0.77                   | 1,440.00               | (1,439.23)               |
| <b>Total Revenues</b>         | <b>210,442.74</b> | <b>221,172.50</b> | <b>(10,729.76)</b> | <b>1,637,525.3</b>     | <b>1,585,800.0</b>     | <b>51,725.33</b>         |
| <b>Cost of Sales</b>          |                   |                   |                    |                        |                        |                          |
| <b>Total Cost of Sales</b>    | <b>0.00</b>       | <b>0.00</b>       | <b>0.00</b>        | <b>0.00</b>            | <b>0.00</b>            | <b>0.00</b>              |

For Management Purposes Only

R-Ranch In The Mountains®  
Income Statement  
Compared with Budget  
For the Ten Months Ending October 31, 2018

|                              | Month<br>Actual | Month<br>Budget | Month<br>Variance | Year to Date<br>Actual | Year to Date<br>Budget | Year to Date<br>Variance |
|------------------------------|-----------------|-----------------|-------------------|------------------------|------------------------|--------------------------|
| Gross Profit                 | 210,442.74      | 221,172.50      | (10,729.76)       | 1,637,525.3            | 1,585,800.0            | 51,725.33                |
| <b>Expenses</b>              |                 |                 |                   |                        |                        |                          |
| Employee - Payroll/Salary Ex | 40,479.64       | 46,553.00       | (6,073.36)        | 448,298.15             | 512,082.00             | (63,783.85)              |
| Employee - Payroll Tax Expe  | 3,385.33        | 4,432.00        | (1,046.67)        | 39,921.92              | 48,752.00              | (8,830.08)               |
| Employee - Payroll Fees & E  | 350.63          | 716.00          | (365.37)          | 5,151.44               | 5,430.00               | (278.56)                 |
| Employee - Benefits          | 8,627.35        | 6,900.00        | 1,727.35          | 45,064.71              | 69,000.00              | (23,935.29)              |
| Employee - Workers Comp I    | 229.24          | 2,210.00        | (1,980.76)        | 35,651.39              | 22,100.00              | 13,551.39                |
| Commission Expenses          | 400.00          | 3,187.00        | (2,787.00)        | 10,083.90              | 22,367.00              | (12,283.10)              |
| Admin - Accounting Fees      | 0.00            | 50.00           | (50.00)           | 5,618.20               | 5,221.00               | 397.20                   |
| Admin - Bank Fees            | 40.00           | 134.00          | (94.00)           | 589.82                 | 799.00                 | (209.18)                 |
| Admin - Business Fees        | 0.00            | 13.00           | (13.00)           | 1,496.00               | 1,690.00               | (194.00)                 |
| Admin - Collection Expense   | 0.00            | 684.00          | (684.00)          | (530.00)               | 1,842.00               | (2,372.00)               |
| Admin - Computer Expense     | 330.97          | 793.00          | (462.03)          | 7,347.94               | 8,509.00               | (1,161.06)               |
| Admin - Dues & Subscriptio   | 26.51           | 71.00           | (44.49)           | 456.05                 | 1,108.00               | (651.95)                 |
| Admin - Emp Develop & Tra    | 0.00            | 100.00          | (100.00)          | 1,130.67               | 1,000.00               | 130.67                   |
| Admin - Gifts                | 0.00            | 40.00           | (40.00)           | 377.04                 | 360.00                 | 17.04                    |
| Admin - Legal Fees           | 0.00            | 100.00          | (100.00)          | 17.70                  | 1,000.00               | (982.30)                 |
| Admin - Operate Merchant F   | (986.64)        | 0.00            | (986.64)          | (2,749.48)             | (52.00)                | (2,697.48)               |
| Admin - Mileage Reimburse    | 0.00            | 38.00           | (38.00)           | 395.85                 | 421.00                 | (25.15)                  |
| Admin - Office Building Rep  | 137.50          | 114.00          | 23.50             | 398.53                 | 211.00                 | 187.53                   |
| Admin - Office Expense       | 442.57          | 423.00          | 19.57             | 5,443.48               | 6,206.00               | (762.52)                 |
| Admin - Printing / Copying E | 501.04          | 529.00          | (27.96)           | 5,307.78               | 5,313.00               | (5.22)                   |
| Admin - Cell Phone Expense   | 185.72          | 141.00          | 44.72             | 1,617.71               | 1,410.00               | 207.71                   |
| Admin - Shipping / Postage   | 1,154.81        | 770.00          | 384.81            | 4,765.13               | 5,206.00               | (440.87)                 |
| Admin - Telephone / Cable E  | 1,465.98        | 1,307.00        | 158.98            | 14,494.73              | 13,680.00              | 814.73                   |
| Lodge - Tax Expense          | 0.00            | 0.00            | 0.00              | 10,049.00              | 0.00                   | 10,049.00                |
| Cleaning - Supply Expense    | 213.03          | 631.00          | (417.97)          | 5,359.24               | 5,623.00               | (263.76)                 |
| GPM - Equip Rental Expense   | 0.00            | 34.00           | (34.00)           | 886.98                 | 1,416.00               | (529.02)                 |
| GPM - Equip Repair Expense   | 39.00           | 1,178.00        | (1,139.00)        | 5,468.97               | 10,921.00              | (5,452.03)               |
| GPM - Cabin Repair & Main    | 0.00            | 178.00          | (178.00)          | 555.63                 | 1,535.00               | (979.37)                 |
| GPM - Fence / Pasture Expen  | 296.91          | 94.00           | 202.91            | 7,467.98               | 6,622.00               | 845.98                   |
| GPM - Fuel Expense           | 2,982.02        | 580.00          | 2,402.02          | 11,872.19              | 9,486.00               | 2,386.19                 |
| GPM - General Maintenance    | 590.95          | 781.00          | (190.05)          | 7,585.33               | 4,856.00               | 2,729.33                 |
| GPM - Grounds/Property Re    | 209.85          | 717.00          | (507.15)          | 3,149.93               | 5,524.00               | (2,374.07)               |
| GPM - Keys & Locks           | 0.00            | 0.00            | 0.00              | 186.46                 | 279.00                 | (92.54)                  |
| GPM - Lawn Svc & Landscap    | 0.00            | 3,448.00        | (3,448.00)        | 38,004.30              | 41,417.00              | (3,412.70)               |
| GPM - Lodge Pool Chemical    | 484.67          | 344.00          | 140.67            | 5,730.98               | 5,882.00               | (151.02)                 |
| GPM - Lodge Pool Repair &    | 8.05            | 117.00          | (108.95)          | 2,262.13               | 2,113.00               | 149.13                   |
| GPM - Lodge Repair & Main    | 3,105.89        | 1,008.00        | 2,097.89          | 8,060.96               | 5,117.00               | 2,943.96                 |
| GPM - Lodge Kitchen Suppli   | 27.42           | 0.00            | 27.42             | 420.85                 | 25.00                  | 395.85                   |
| GPM - Pest Control Services  | 518.41          | 70.00           | 448.41            | 3,274.96               | 2,429.00               | 845.96                   |
| GPM - Pest Control Services  | 0.00            | 0.00            | 0.00              | 0.00                   | 1,100.00               | (1,100.00)               |
| GPM - Road Repair Expense    | 0.00            | 100.00          | (100.00)          | 0.00                   | 300.00                 | (300.00)                 |
| GPM - RV Repair & Maint E    | 80.40           | 0.00            | 80.40             | 80.40                  | 689.00                 | (608.60)                 |
| GPM - Supplies Expense       | 0.00            | 76.00           | (76.00)           | 950.86                 | 1,339.00               | (388.14)                 |
| GPM - Tools Expense          | 0.00            | 63.00           | (63.00)           | 275.11                 | 578.00                 | (302.89)                 |
| GPM - Vehicle Maint & Rep    | 1,751.51        | 756.00          | 995.51            | 5,872.72               | 9,960.00               | (4,087.28)               |
| GPM - Vehicle Tags & Titles  | 0.00            | 0.00            | 0.00              | 242.16                 | 260.00                 | (17.84)                  |
| GPM - Maintenance Bldg Re    | 0.00            | 0.00            | 0.00              | 36.04                  | 0.00                   | 36.04                    |
| GPM - Operat Security Contr  | 1,679.33        | 0.00            | 1,679.33          | 12,137.31              | 0.00                   | 12,137.31                |
| GPM - RV Security Contract   | 1,679.33        | 0.00            | 1,679.33          | 12,137.31              | 0.00                   | 12,137.31                |
| GPM - Cabin Security Contra  | 1,679.34        | 0.00            | 1,679.34          | 12,137.36              | 0.00                   | 12,137.36                |
| GPM - Lodge Security Contr   | 0.00            | 0.00            | 0.00              | 269.00                 | 0.00                   | 269.00                   |
| Owner Events                 | 240.36          | 400.00          | (159.64)          | 311.46                 | 1,800.00               | (1,488.54)               |
| Owners & Board Meeting Ex    | 0.00            | 5.00            | (5.00)            | 465.14                 | 445.00                 | 20.14                    |
| Ownership Sales & Transfers  | 812.70          | 650.00          | 162.70            | 6,478.17               | 5,037.00               | 1,441.17                 |

For Management Purposes Only

R-Ranch In The Mountains®  
Income Statement  
Compared with Budget  
For the Ten Months Ending October 31, 2018

|                               | Month<br>Actual | Month<br>Budget | Month<br>Variance | Year to Date<br>Actual | Year to Date<br>Budget | Year to Date<br>Variance |
|-------------------------------|-----------------|-----------------|-------------------|------------------------|------------------------|--------------------------|
| Sales & Market Expense        | 2,790.00        | 125.00          | 2,665.00          | 6,530.65               | 7,160.00               | (629.35)                 |
| Sales Expense - Ice           | 315.57          | 327.00          | (11.43)           | 1,747.29               | 2,306.00               | (558.71)                 |
| Sales Expense - Propane       | 575.07          | 318.00          | 257.07            | 4,832.33               | 2,354.00               | 2,478.33                 |
| Sales Expense - Souvenirs     | 0.00            | 114.00          | (114.00)          | 740.00                 | 2,021.00               | (1,281.00)               |
| Sales Expense - Gate Cards    | 0.00            | 155.00          | (155.00)          | 915.27                 | 582.00                 | 333.27                   |
| Sales Expense - Firewood      | 0.00            | 175.00          | (175.00)          | 412.50                 | 841.00                 | (428.50)                 |
| Sales Expense - Store         | 593.05          | 612.00          | (18.95)           | 4,999.11               | 5,546.00               | (546.89)                 |
| Sporting Equipment            | 0.00            | 463.00          | (463.00)          | 5.98                   | 1,075.00               | (1,069.02)               |
| Stables - Feed                | 1,229.45        | 552.00          | 677.45            | 12,202.41              | 7,972.00               | 4,230.41                 |
| Stables - Ferrier Expense     | 740.00          | 1,027.00        | (287.00)          | 11,165.02              | 11,964.00              | (798.98)                 |
| Stables - General Expense     | 264.61          | 306.00          | (41.39)           | 2,186.02               | 2,433.00               | (246.98)                 |
| Stables - Repair & Maintena   | 1,212.28        | 1,306.00        | (93.72)           | 2,333.89               | 2,909.00               | (575.11)                 |
| Stables - Tack & Equipment    | 0.00            | 64.00           | (64.00)           | 654.94                 | 727.00                 | (72.06)                  |
| Stables - Vet Fees / Medicine | 703.10          | 1,316.00        | (612.90)          | 13,387.91              | 9,088.00               | 4,299.91                 |
| Stables - Jr. Wrangler Expens | 9.98            | (4.00)          | 13.98             | 583.53                 | (32.00)                | 615.53                   |
| Stables - Horses              | (501.00)        | 0.00            | (501.00)          | (913.50)               | 0.00                   | (913.50)                 |
| Stables - Tools               | 23.89           | 0.00            | 23.89             | 276.82                 | 0.00                   | 276.82                   |
| RV RE - Bath Houses           | 90.50           | 109.00          | (18.50)           | 692.25                 | 798.00                 | (105.75)                 |
| RV RE - Pad Improvements      | 0.00            | 200.00          | (200.00)          | 1,910.00               | 2,000.00               | (90.00)                  |
| RV RE - Grounds               | 0.00            | 1,887.00        | (1,887.00)        | 9,642.39               | 5,036.00               | 4,606.39                 |
| RV RE - Roads                 | 0.00            | 0.00            | 0.00              | 350.00                 | 1,000.00               | (650.00)                 |
| RV RE - Improvements          | 0.00            | 100.00          | (100.00)          | 2,397.07               | 1,000.00               | 1,397.07                 |
| RV RE - Miscellaneous         | 0.00            | 100.00          | (100.00)          | 87.11                  | 1,000.00               | (912.89)                 |
| Cabin RE - Bath Houses        | 6.46            | 79.00           | (72.54)           | 138.31                 | 779.00                 | (640.69)                 |
| Cabin RE - Rainbow Cabins     | 367.39          | 386.00          | (18.61)           | 2,269.58               | 6,327.00               | (4,057.42)               |
| Cabin RE - Chapel Hill Cabi   | 117.37          | 200.00          | (82.63)           | 1,821.61               | 617.00                 | 1,204.61                 |
| Cabin RE - Cottages           | 489.32          | 257.00          | 232.32            | 1,536.10               | 594.00                 | 942.10                   |
| Cabin RE - Grounds            | 0.00            | 100.00          | (100.00)          | 2,366.34               | 1,000.00               | 1,366.34                 |
| Cabin RE - Roads              | 0.00            | 5,000.00        | (5,000.00)        | 450.00                 | 15,892.00              | (15,442.00)              |
| Cabin RE - Improvements       | 0.00            | 300.00          | (300.00)          | (112.13)               | 3,000.00               | (3,112.13)               |
| Cabin RE - Miscellaneous      | 0.00            | 140.00          | (140.00)          | 100.10                 | 727.00                 | (626.90)                 |
| Lodge RE - Event Decoration   | 0.00            | 0.00            | 0.00              | 49.00                  | 60.00                  | (11.00)                  |
| Lodge RE - Event Coordinati   | 1,250.00        | 0.00            | 1,250.00          | 8,245.00               | 0.00                   | 8,245.00                 |
| Lodge RE - Event Staff        | 1,769.22        | 72.00           | 1,697.22          | 15,922.98              | 1,344.00               | 14,578.98                |
| Lodge RE - Event Clean/Sup    | 100.55          | 0.00            | 100.55            | 465.55                 | 1,289.00               | (823.45)                 |
| Lodge RE - Event Security     | 220.00          | 0.00            | 220.00            | 485.00                 | 0.00                   | 485.00                   |
| Lodge RE - Event Improvem     | 847.93          | 8.00            | 839.93            | 7,382.90               | 2,157.00               | 5,225.90                 |
| Lodge RE - Event Linens       | 0.00            | 195.00          | (195.00)          | 90.00                  | 1,163.00               | (1,073.00)               |
| Lodge RE - Event Marketing    | 0.00            | 103.00          | (103.00)          | 452.89                 | 347.00                 | 105.89                   |
| Lodge RE Capital Improvem     | 0.00            | 4,654.00        | (4,654.00)        | 0.00                   | 10,356.00              | (10,356.00)              |
| Dam Expenses                  | 478.67          | 478.67          | 0.00              | 23,115.87              | 23,115.87              | 0.00                     |
| Legal Expenses                | 0.00            | 0.00            | 0.00              | 1,522.42               | 633.89                 | 888.53                   |
| Rodeo Expense - Stock Contr   | 0.00            | 0.00            | 0.00              | 4,000.00               | 4,500.00               | (500.00)                 |
| Rodeo Exp - 4L Ticket Split   | 0.00            | 0.00            | 0.00              | 14,103.50              | 12,373.00              | 1,730.50                 |
| Rodeo Expense - Prize Mone    | 0.00            | 0.00            | 0.00              | 4,000.00               | 4,000.00               | 0.00                     |
| Rodeo Expense - Advertising   | 0.00            | 0.00            | 0.00              | 1,368.60               | 1,729.00               | (360.40)                 |
| Rodeo Expense - Security &    | 0.00            | 0.00            | 0.00              | 1,280.00               | 1,047.00               | 233.00                   |
| Rodeo Expense - Seating       | 0.00            | 0.00            | 0.00              | 4,000.00               | 5,667.00               | (1,667.00)               |
| Rodeo Expense - Sanitation    | 0.00            | 0.00            | 0.00              | 1,250.00               | 1,558.00               | (308.00)                 |
| Rodeo Expense - T-Shirts      | 0.00            | 0.00            | 0.00              | 2,176.38               | 3,670.00               | (1,493.62)               |
| Rodeo Expense - Sponsors E    | 0.00            | 0.00            | 0.00              | 368.08                 | 808.00                 | (439.92)                 |
| Rodeo Expense - In-House E    | 0.00            | 0.00            | 0.00              | 6,067.32               | 1,955.00               | 4,112.32                 |
| Rodeo Expense - Upgrades      | 0.00            | 0.00            | 0.00              | 5,545.42               | 1,000.00               | 4,545.42                 |
| Rodeo Exp - Tent, ATM Fees    | 0.00            | 0.00            | 0.00              | 0.00                   | 200.00                 | (200.00)                 |
| Rodeo Exp - Insurance (Rain   | 0.00            | 0.00            | 0.00              | 328.00                 | 0.00                   | 328.00                   |
| Rodeo Expense - Merchant F    | 0.00            | 0.00            | 0.00              | 1,009.93               | 0.00                   | 1,009.93                 |
| Rodeo Expense - Supplies      | 0.00            | 0.00            | 0.00              | 568.71                 | 1,593.00               | (1,024.29)               |

For Management Purposes Only

R-Ranch In The Mountains®  
Income Statement  
Compared with Budget  
For the Ten Months Ending October 31, 2018

|                                | Month<br>Actual     | Month<br>Budget     | Month<br>Variance  | Year to Date<br>Actual | Year to Date<br>Budget | Year to Date<br>Variance |
|--------------------------------|---------------------|---------------------|--------------------|------------------------|------------------------|--------------------------|
| Utilities - Electricity-Opera  | 2,232.28            | 1,661.00            | 571.28             | 24,653.74              | 24,640.00              | 13.74                    |
| Utilities - Electricity-RV     | 7,561.44            | 5,284.00            | 2,277.44           | 61,103.13              | 55,131.00              | 5,972.13                 |
| Utilities - Electricity-Cabins | 2,572.17            | 1,581.00            | 991.17             | 48,153.85              | 41,634.00              | 6,519.85                 |
| Utilities - Electricity-Lodge  | 2,017.99            | 1,325.00            | 692.99             | 20,345.94              | 14,958.00              | 5,387.94                 |
| Utilities - Propane-Operating  | 421.81              | 212.00              | 209.81             | 5,625.66               | 5,150.00               | 475.66                   |
| Utilities - Propane-RV         | 0.00                | 210.00              | (210.00)           | 1,768.80               | 1,727.00               | 41.80                    |
| Utilities - Propane-Cabins     | 0.00                | 212.00              | (212.00)           | 871.27                 | 5,342.00               | (4,470.73)               |
| Utilities - Propane-Lodge      | 456.25              | 1,578.00            | (1,121.75)         | 8,135.32               | 9,914.00               | (1,778.68)               |
| Utilities O - Sewer Treat Plnt | 1,500.00            | 2,065.00            | (565.00)           | 3,196.17               | 6,261.00               | (3,064.83)               |
| Utilities RV- Sewer Treat Pln  | 0.00                | 200.00              | (200.00)           | 689.47                 | 2,000.00               | (1,310.53)               |
| Utilities C - Sewer Treat Plnt | 0.00                | 200.00              | (200.00)           | 864.47                 | 2,000.00               | (1,135.53)               |
| Utilities L - Sewer Treat Plnt | 0.00                | 200.00              | (200.00)           | 0.00                   | 2,000.00               | (2,000.00)               |
| Utilities - Trash Removal      | 965.00              | 1,082.00            | (117.00)           | 9,909.00               | 9,754.00               | 155.00                   |
| Utilities - Water Testing Fees | 0.00                | 620.00              | (620.00)           | 5,581.81               | 6,056.00               | (474.19)                 |
| Utilities - Water Treatment R  | 0.00                | 0.00                | 0.00               | 6,403.81               | 7,151.00               | (747.19)                 |
| Insurance - Property           | 0.00                | 15,234.00           | (15,234.00)        | 64,885.00              | 60,936.00              | 3,949.00                 |
| Property Taxes                 | 8,616.00            | 8,616.00            | 0.00               | 86,160.00              | 86,160.00              | 0.00                     |
| Operating - Infrastructure     | 0.00                | 4,200.00            | (4,200.00)         | 12,008.41              | 18,700.00              | (6,691.59)               |
| RV - Infrastructure            | 0.00                | 0.00                | 0.00               | 4,168.11               | 6,800.00               | (2,631.89)               |
| Cabin - Infrastructure         | 2,498.19            | 0.00                | 2,498.19           | 11,219.96              | 10,300.00              | 919.96                   |
| Lodge - Infrastructure         | 0.00                | 0.00                | 0.00               | 1,557.19               | 4,950.00               | (3,392.81)               |
| Sponsored Events - Expenses    | 161.00              | 0.00                | 161.00             | 161.00                 | 0.00                   | 161.00                   |
| Miscellaneous Expense          | 0.00                | 0.00                | 0.00               | 1.00                   | 0.00                   | 1.00                     |
| <b>Total Expenses</b>          | <b>115,865.36</b>   | <b>146,239.67</b>   | <b>(30,374.31)</b> | <b>1,359,047.1</b>     | <b>1,417,253.7</b>     | <b>(58,206.61)</b>       |
| <b>Net Operating Income</b>    | <b>94,577.38</b>    | <b>74,932.83</b>    | <b>19,644.55</b>   | <b>278,478.23</b>      | <b>168,546.29</b>      | <b>109,931.94</b>        |
| Other Income/Expense           |                     |                     |                    |                        |                        |                          |
| Bad Debt Expense               | 32,964.11           | 0.00                | 32,964.11          | 458,016.54             | 0.00                   | 458,016.54               |
| <b>Net Income</b>              | <b>\$ 61,613.27</b> | <b>\$ 74,932.83</b> | <b>(13,319.56)</b> | <b>\$ (179,538.31)</b> | <b>\$ 168,546.29</b>   | <b>(348,084.60)</b>      |

R-Ranch In The Mountains®  
Statement of Cash Flow  
For the ten Months Ended October 31, 2018

|  | Current Month | Year to Date    |
|--|---------------|-----------------|
| <b>Cash Flows from operating activities</b>  |               |                 |
| Net Income   | \$ 61,613.27  | \$ (179,538.31) |
| Adjustments to reconcile net<br>income to net cash provided<br>by operating activities |               |                 |
| Accounts Receivable  | 22,262.00     | 203,166.81      |
| Sales Tax Payable  | 271.97        | 70.31           |
| Accrued Property Tax   | 8,616.00      | 86,160.00       |
| Prepaid Assessments  | 2,687.34      | (5,497.22)      |
| Prepaid Special Dam Assessment   | 0.00          | (231.00)        |
| Cabin - Storm Damage   | 0.00          | 3,523.25        |
| Other Payables   | (288.90)      | 1,976.40        |
|  | <hr/>         | <hr/>           |
| Total Adjustments  | 33,548.41     | 289,168.55      |
|  | <hr/>         | <hr/>           |
| Net Cash provided by Operations  | 95,161.68     | 109,630.24      |
|  | <hr/>         | <hr/>           |
| <b>Cash Flows from investing activities</b>  |               |                 |
| Used For   |               |                 |
| Net cash used in investing   | 0.00          | 0.00            |
|  | <hr/>         | <hr/>           |
| <b>Cash Flows from financing activities</b>  |               |                 |
| Proceeds From  |               |                 |
| Used For   |               |                 |
| Net cash used in financing   | 0.00          | 0.00            |
|  | <hr/>         | <hr/>           |
| Net increase <decrease> in cash  | \$ 95,161.68  | \$ 109,630.24   |
|  | <hr/> <hr/>   | <hr/> <hr/>     |
| <b>Summary</b>   |               |                 |
| Cash Balance at End of Period  | \$ 917,767.84 | \$ 917,767.84   |
| Cash Balance at Beg of Period  | (812,019.76)  | (553,975.53)    |
|  | <hr/>         | <hr/>           |
| Net Increase <Decrease> in Cash  | \$ 105,748.08 | \$ 363,792.31   |
|  | <hr/> <hr/>   | <hr/> <hr/>     |

**PEACHTREE CUSTOMER ACCOUNT STATUS/ UNIT STATUS**

|                  |          |          |          |         |         |         |         |         |         |         |         |         |          |          |          |
|------------------|----------|----------|----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|----------|
| Active           | 755      | 791      | 808      | 825     | 795     | 839     | 735     | 769     | 814     | 828     | 817     | 837     | 665      | 727      | 765      |
| Suspended        | 265      | 229      | 208      | 191     | 224     | 174     | 270     | 246     | 202     | 188     | 202     | 186     | 355      | 296      | 252      |
| Litigation       | 81       | 81       | 86       | 88      | 86      | 94      | 94      | 93      | 102     | 102     | 102     | 101     | 111      | 109      | 109      |
| Howe             | 11       | 11       | 11       | 11      | 11      | 11      | 11      | 11      | 11      | 11      | 11      | 11      | 11       | 11       | 11       |
| R-Ranch/Invent   | 190      | 188      | 191      | 187     | 185     | 188     | 198     | 191     | 184     | 185     | 183     | 180     | 178      | 177      | 183      |
| BD W/O           | 90       | 90       | 88       | 88      | 88      | 83      | 82      | 82      | 77      | 77      | 77      | 77      | 71       | 71       | 71       |
| Hardship         | 8        | 9        | 7        | 7       | 8       | 6       | 5       | 4       | 6       | 5       | 5       | 5       | 6        | 6        | 6        |
| Bankruptcy       | 10       | 11       | 11       | 12      | 12      | 13      | 13      | 13      | 13      | 13      | 12      | 12      | 12       | 12       | 12       |
| Closed           | 168      | 168      | 168      | 169     | 169     | 170     | 170     | 169     | 169     | 169     | 169     | 169     | 169      | 169      | 169      |
| Research/Problem | 22       | 22       | 22       | 22      | 22      | 22      | 22      | 22      | 22      | 22      | 22      | 22      | 22       | 22       | 22       |
| TOTAL UNITS      | 1600     | 1600     | 1600     | 1600    | 1600    | 1600    | 1600    | 1600    | 1600    | 1600    | 1600    | 1600    | 1600     | 1600     | 1600     |
| Status as of:    | 10/23/15 | 11/20/15 | 12/18/15 | 1/16/16 | 2/19/16 | 3/18/16 | 4/22/16 | 5/20/16 | 6/24/16 | 7/15/16 | 8/19/16 | 9/16/16 | 10/21/16 | 11/18/16 | 12/16/16 |

**PEACHTREE CUSTOMER ACCOUNT STATUS/ UNIT STATUS**

|                  |         |         |         |         |         |         |         |         |         |          |          |          |         |         |         |
|------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------|----------|----------|---------|---------|---------|
| Active           | 782     | 786     | 815     | 703     | 775     | 800     | 810     | 802     | 828     | 700      | 685      | 735      | 792     | 783     | 831     |
| Suspended        | 245     | 213     | 198     | 308     | 240     | 218     | 211     | 225     | 201     | 331      | 347      | 304      | 259     | 313     | 252     |
| Litigation       | 108     | 132     | 130     | 129     | 128     | 126     | 123     | 122     | 121     | 120      | 115      | 110      | 108     | 45      | 43      |
| R-Ranch/Invent   | 174     | 178     | 166     | 164     | 161     | 159     | 159     | 155     | 157     | 156      | 0        | 0        | 0       | 0       | 0       |
| BD W/O           | 71      | 71      | 71      | 71      | 71      | 71      | 69      | 69      | 69      | 69       | 70       | 69       | 70      | 71      | 70      |
| Hardship         | 6       | 6       | 6       | 12      | 11      | 13      | 14      | 14      | 10      | 10       | 5        | 5        | 3       | 7       | 6       |
| Bankruptcy       | 11      | 11      | 11      | 11      | 11      | 10      | 10      | 9       | 9       | 9        | 14       | 14       | 12      | 9       | 7       |
| Closed           | 169     | 169     | 169     | 169     | 169     | 169     | 170     | 170     | 171     | 171      | 171      | 171      | 172     | 173     | 172     |
| Research/Problem | 22      | 22      | 22      | 22      | 22      | 22      | 22      | 22      | 22      | 22       | 22       | 22       | 21      | 21      | 21      |
| TOTAL UNITS      | 1600    | 1600    | 1600    | 1601    | 1600    | 1600    | 1600    | 1600    | 1600    | 1600     | 1600     | 1600     | 1448    | 1433    | 1402    |
| Status as of:    | 1/20/17 | 2/17/17 | 3/17/17 | 4/21/17 | 5/19/17 | 6/19/17 | 7/14/17 | 8/18/17 | 9/22/17 | 10/20/17 | 11/17/17 | 12/21/17 | 1/19/18 | 2/16/18 | 3/16/18 |

Goal is 1200 units

|               |         |         |         |         |         |         |          |          |   |   |   |   |   |   |   |
|---------------|---------|---------|---------|---------|---------|---------|----------|----------|---|---|---|---|---|---|---|
| Active        | 773     | 802     | 830     | 840     | 822     | 832     | 735      | 760      |   |   |   |   |   |   |   |
| Suspended     | 283     | 258     | 221     | 203     | 217     | 200     | 292      | 259      |   |   |   |   |   |   |   |
| TOTAL UNITS   | 1056    | 1060    | 1051    | 1043    | 1039    | 1032    | 1027     | 1019     | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Status as of: | 4/27/18 | 5/18/18 | 6/22/18 | 7/21/18 | 8/17/18 | 9/14/18 | 10/26/18 | 11/16/18 |   |   |   |   |   |   |   |

Goal is 1200 units



## Executive Director Board Report

Nov Meeting

- Work began on Rainbow Island and will continue pending weather.
- Maintenance has continued great strides in cleaning the lake bed and shoreline. The goal is to have the work completed as the island is done so we may get some water back in the lake.
- The Surveyors have come back out and re-marked the shoreline.
- The initial "path" around the lake is completed and will be improved upon as weather, island allows.
- RV surveying has been completed, topographic map has come back. Hal will be drawing up some proposals based on the topographic maps.
- Second housekeeper has left, and we are in search of another.
- October was a great and busy month, many successful events/weddings.
- Coordinated and received two bridges from Port Royal Marina. The 37' will be used at the lodge for hillside weddings and the 50' will be used to access Carbonaro Island. Looking to get one more to compete path over spillway.
- Have had 3 site visits completed by IT companies and have only received back completed proposal. Checking with one more company before moving forward.
- Working with McGriff Insurance to review Property/GL and Workman's Comp. They have sent out information to 21 carriers.
- Continuing to work with Denise and lodge operations and marketing. We have behind the power curve this year, but we are starting to look better.
- Dade county completed their reunion. Another successful year. They have given their deposit to return for 2019.
- Looking forward to some slowdown to catch a breather before pushing on with continuous improvements in all areas.

October 31, 2018

**Collections and other tasks: Summary for the month of October:**

1. Chapel Hill Adoptions (All adoptions including CHIG members):
  - a. Continuing to monitor, communicate with and bill for any cabin on "CHIG" or "First Right of Refusal" terms.
  - b. Director doing inspections as required.
  
2. Lottery:
  - a. October had 9 sites for Lottery;
    - i. 26 sites were available to choose from
    - ii. 1 Arena site was available for Monthly Adoptions: Only Arena was available for monthly this time.
    - iii. 3 CH Cabins were available for monthly adoption.
  - b. Attended and assisted Lottery: Completed contracts and collected payments.
  - c. Recorded all owner changes to reservation system and Electricity/Meters spreadsheet for electricity monitoring and billing.
  
3. Dade County:
  - a. Calculated accommodation receipts for 2018 = \$15,221.04. See attached spreadsheet.
    - i. Note: Does not include any payments for the Lodge, accommodations only.
  - b. Applied (entered in ROS) all advance deposits for next year (2019).
  
4. Quarterly Electric bills:
  - a. Judy read all the meters and I created and mailed 148 Electric Bills.
  
5. Collections summary:
  - a. Printed and mailed 299 statements to owners that have a balance due.
  - b. Deed Recovery: Sent out 3 Quitclaims in effort to recover deeds back to the ranch. Includes, deceased owners and those that have met their settlement commitments and agreed to return their ownership to the ranch.
  - c. Prepared 7 Quitclaims and PT-61's for transfers.
  - d. Signed up 3 more owners for the Deed Take Back Program. Potentially for January, February and March 2019, if they pay the participation fee.
  - e. Collection Total for October: \$ 20,723.40

Report by: Wendy Byrd

October MAINT. Report

Worked on LAKE bed pulled wire TO MORE CABINS  
IN CHAPEL Hill Rewired some CABINS  
GENERAL MAINT.

# R-Ranch Stable Report

OCT 01-31, 2018

## Summary:

Weather wise OCT was an unusual month this year. It started out in the high 80s (we even hit Heat category-II) and finished off in the 50s and 60s. We were 50 Riders and 1 Pass short of our 4-year average. We have several owners finishing their requirements for their Silver Card and should complete this by NOV.

We've begun preparations for winter weather by rotating pastures once again (OCT 8<sup>th</sup>). We also placed Hay Rings in Putt Putt pasture on OCT 21 in to facilitate feeding Round-bales once the temperature drops.

On OCT 10-11 Hurricane Michael literally came blowing in. Surprisingly we suffered only minor impacts to our trails and pasture. I'm sure the finance committee was as happy as I was that our chainsaws saw little use (LoL).

I took advantage of some slow time at the Stable to haul some firewood down to the Rodeo arena for the Bonfire and band you had scheduled. I heard that all went well. On OCT 18-19<sup>th</sup> I had help from Water (Owner's son) and Blaine respectively in moving the logs. As the hour grew near I began to wonder who would split the wood in time for the event...luckily I was curious how well my new Splitting-axe worked...it worked well. For future events such as this I recommend that you coordinate with me in advance. I am happy to help. When I clear trails of fallen trees I try to organize the timber in a manner that it will cure vs rot so that it can be used for such events. All I need is time and help to get it out of the woods. It is much more difficult now that we don't have equipment that is capable of trail work.

In our continued efforts to bring down the herd to a more affordable size we were able to sell one of our older horses on OCT 20<sup>th</sup>. He was becoming less useful/capable and would soon be in the same boat as Klinger, very limited use and unsellable. He has gone to a good home with Jana & Randy Bennett out of Musella, GA. He has a pasture buddy there and is used occasionally.

## Events:

After weeks of preparation the **Haunted Barn** was a big success on OCT 26-27. We are all still emotionally scarred from all of the gruesome props. Suzanne continues to try and surprise me by placing a prop in my office...luckily I'm used to finding unexpected things in rooms I enter, I always make PID (Positive Identification) before deciding to engage or not.

## Projects:

### ❖ Hay:

- OCT 13<sup>th</sup> we put out some of last year's square bales when the temperature dropped down to 38F to get the horses through the night.
- We will wait as long as the weather permits before putting out Round-bales.

### ❖ Fencing:

# R-Ranch Stable Report

OCT 01-31, 2018

- Rainbow Pasture: (no change)
  - We removed sections of North and South fence lines as well as the Middle Northern gate to provide access for construction equipment. This is in anticipation fill dirt removal for the Rainbow Lake Island construction.
  - The southern portion of the Rainbow Pasture fence line from the cabins east to the maintenance road is brittle and dangerous barbed wire that should be replaced this winter.
- Office Pasture: NSTR
- Lodge Pasture:
  - Replace Energizer for electric fence.
- Chapel Hill:
  - Northern (Cabin Side) fence line damaged from the constant abuse from horses. Still requires an electric hot wire along the top to prevent to prevent escape.
- Old Owner's Pasture: NSTR
- Barn Pasture:
  - We created a large holding pen on the SE-corner of Barn pasture (next to the Rodeo RVs) by installing several posts and an old 12' gate we had previously harvested from an old fence.
  - This will allow us to put horses out in a secure are when it is slow during the off-season but in a location that will allow us to more easily/quickly bring in a few horses when we get a late request for rides on a slow day.

## Projects continued:

- ❖ Stable Gutters & Rotten Barn wood: (No change)
  - Both estimates have come in and have been submitted to the Executive Director. Theses repairs combined will be close to \$10,000.

## Maintenance:

- ❖ F-350:
  - Still has a fuel leak above the intake manifold.
- ❖ Kubota ATV:
  - Front tires will need to be replaced in the next few months due to worn tread. The back tires are holding up pretty good.
  - Service will be due in DEC.
- ❖ Chainsaws:
  - NSTR
- ❖ Stock Trailer:
  - Fixed wiring for tail lights. (No cost).

# R-Ranch Stable Report

OCT 01-31, 2018

## Equine Care:

- ❖ Dewormer: (Due again after 1<sup>st</sup> hard frost, NOV)
  - SEP 20 we Dewormed the entire Herd with Jeffers Ivermectin.
  - The next treatment will be for Tape worm following the 1<sup>st</sup> hard frost.
  
- ❖ Vaccine: (Due again OCT 2018)
  - We will administer the next Semi-annual Vaccine to all our horses the 1<sup>st</sup> week in NOV 2018. This will protect them from:
    - Eastern Equine Encephalitis (EEE).
    - Western Equine Encephalitis (WEE).
    - Tetanus.
    - Rhino (EHV 1 & 4).
    - Influenza.
    - West Nile virus.
  
- ❖ Farrier / Hoof Care:
  - Our interval between shoeing is 4-6 weeks. I've attached the Horseshoeing List as Encl-2.
  - We currently have eight (8) horses bare foot. Normally there are six (6). Currently there are two (2) that have minor hoof damage and will be should once there is sufficient growth.
  
- ❖ Vet:
  - OCT 12<sup>th</sup> Captain managed to injure his chest while goofing around with Spirit. It required several internal and 22 external stiches. He has since healed up nicely and is back on line.

## Herd development/training:

- Our herd count is now 28 with the sale of Redman. (See Encl-1 Horse Roster & Ride Times).
- As a whole our herd is doing well. Suzanne's "Herd report" goes into detail and is attached. Please see Encl-3.

# R-Ranch Stable Report

OCT 01-31, 2018

**Rider & Pass #s:**

| 2018  |              |              |             |             | TREND |    |    |    |       | 2014-2017 Average (4-Year Ave.) |              |             |             |  |
|-------|--------------|--------------|-------------|-------------|-------|----|----|----|-------|---------------------------------|--------------|-------------|-------------|--|
| Month | Month Riders | Month Passes | Year Riders | Year Passes | MR    | MP | YR | YP | Month | Month Riders                    | Month Passes | Year Riders | Year Passes |  |
| JAN   | 91           | 12           | 91          | 12          |       |    |    |    | JAN   | 126                             | 11           | 126         | 11          |  |
| FEB   | 68           | 6            | 159         | 18          |       |    |    |    | FEB   | 87                              | 9            | 213         | 26          |  |
| MAR   | 111          | 9            | 270         | 27          |       |    |    |    | MAR   | 167                             | 23           | 394         | 49          |  |
| APR   | 358          | 40           | 628         | 67          |       |    |    |    | APR   | 352                             | 56           | 744         | 106         |  |
| MAY   | 253          | 38           | 881         | 105         |       |    |    |    | MAY   | 362                             | 46           | 1,076       | 152         |  |
| JUN   | 316          | 35           | 1,197       | 140         |       |    |    |    | JUN   | 351                             | 54           | 1,426       | 209         |  |
| JUL   | 402          | 72           | 1,599       | 212         |       |    |    |    | JUL   | 523                             | 69           | 1,950       | 276         |  |
| AUG   | 199          | 31           | 1,798       | 243         |       |    |    |    | AUG   | 277                             | 25           | 2,197       | 302         |  |
| SEP   | 268          | 35           | 2,066       | 278         |       |    |    |    | SEP   | 320                             | 41           | 2,466       | 346         |  |
| OCT   | 252          | 31           | 2,318       | 309         |       |    |    |    | OCT   | 302                             | 36           | 2,782       | 407         |  |
| NOV   |              |              |             |             |       |    |    |    | NOV   | 252                             | 35           | 3,034       | 443         |  |
| DEC   |              |              |             |             |       |    |    |    | DEC   | 107                             | 15           | 3,142       | 458         |  |

| KEY |             |
|-----|-------------|
|     | : Increase  |
|     | : No Change |
|     | : Decrease  |

❖ **Trail Status:**

- Taylor and I did a lot of trimming on Crystal Lake and Rustic Trails.
- We placed several loads of gravel on Creekside Trail with the Kubota ATV to sure up a mucky spot.

# R-Ranch Stable Report

OCT 01-31, 2018

| Western Sector (8)          |        |                       |                        |
|-----------------------------|--------|-----------------------|------------------------|
| Trail Name                  | Status | Last Ridden / Cleared | Remarks                |
| Ridge Loop                  |        |                       |                        |
| Ridge                       |        |                       |                        |
| Cotton                      |        |                       |                        |
| Gary's Loop                 |        |                       |                        |
| Waterfall                   |        |                       | Downed Trees           |
| Knee Knocker                |        |                       |                        |
| Indian Mound                |        |                       |                        |
| Wild Turkey                 |        |                       |                        |
| Eastern Sector (13)         |        |                       |                        |
| Trail Name                  | Status | Last Ridden / Cleared | Remarks                |
| High Meadow                 |        |                       |                        |
| Satterfield                 |        |                       |                        |
| Jarad                       |        |                       |                        |
| Burnt Out                   |        |                       | Overgrowth             |
| RV-7 Bypass                 |        |                       |                        |
| Nemo                        |        |                       |                        |
| Crystal                     |        |                       |                        |
| Pennywise                   |        |                       |                        |
| Nickum's Blunder            |        |                       |                        |
| Rustic; Outer & Inner Loops |        |                       |                        |
| Archery                     |        |                       | Downed Trees           |
| Wagon Wheel                 |        |                       | Downed Trees           |
| Creek Side                  |        |                       | Soggy                  |
| Southern Sector (6)         |        |                       |                        |
| Trail Name                  | Status | Last Ridden / Cleared | Remarks                |
| Rainbow                     |        |                       | Due to Island Project  |
| Ed Owen                     |        |                       | Time & Mult. WX Events |
| Tire Tree                   |        |                       | Time & Mult. WX Events |
| Gooch Gap                   |        |                       |                        |
| Piano                       |        |                       |                        |
| Lake                        |        |                       |                        |

# R-Ranch Stable Report

OCT 01-31, 2018

**KEY:**

|                             |  |   |  |
|-----------------------------|--|---|--|
| Trail Clearance Status Key: |  | < 2 weeks since last Ridden / Cleared; No adverse WX                    |  |
|                             |  | > 2 Weeks since last Ridden / Cleared; Adverse WX event; Minor Obstacle |  |
|                             |  | = Reported / Observed Hazard  |  |

v/r

Herbert L. Kirkover  
CSM USA (RET)  
Stable Manager

**Enclosures:**

- Encl-1: Horse Roster (recommend "By Herd" tab/sheet).
- Encl-2: Farrier List (2017)
- Encl-3: Herd Report.

## OCTOBER 2018 HERD REPORT

Suzanne Wandersee. Assistant Stable Manager, Trainer,  
and Queen of the Apple-Brined Turkey (Happy Thanksgiving!)

### General Health and Welfare

October was its usual mix of warm and cold. Cooler nights meant the end of good pasture grass, so time for some of our adipose-challenged chubbies to lose some weight. We will watch our older horses closely now and supplement with more feed if they start dropping weight.

### Individual Health Issues

**Pickles:** Pickles has been responding well to Previcox, an arthritis medication we have been trying out. He gets it for a few days prior to and during work. The cost is about \$10 to \$15 per month depending on usage. We think this is well worth it and will continue to watch his arthritis closely.

**Jeb:** Jeb's allergies are starting to act up, right on schedule. During the winter months he struggles with breathing issues. If he is very bad this year we will find a new home for him. A backyard horse situation may be a better fit, since he can be treated as an individual and get more specialized care.

**Captain:** Captain decided things were getting boring, so decided to run into the Kubota while playing with Spirit. He managed to gash open a deep wound on his chest, which required stitches and two weeks off. Stitches have been removed, wound has healed well and he is back on line. Taylor and I ran into the Kubota a few times to try and get two weeks off, but it didn't work for us.

**Thorpe:** Thorpe's feet were cracking and suffering from some chips. We pulled his shoes for a while and it looks like he can be shod and go back to work by mid-November. Georgia is tough on horse hooves.

### Behavioral Issues and Training

A few horses were getting a little sour in September. The busy summer, added to unusual heat in September, caused some grumpiness issues. We gave the grumpy guys some time off and they are all back working, refreshed and back to normal.

Horses still in regular training include Dodge, Bella, and FancyGirl. Scoot and Cougar still get some light training to keep them from backsliding. FancyGirl is best used as a trail horse and is taking out kids and intermediate adults. She should do well with beginning riders by next summer. Bella's foot is better but she still suffers from occasional gimpiness. She is a handful to ride though and probably will be best sold or traded for a horse that can be ridden by more of our R-Ranch riders. Dodge is in the same class as Bella. He is just too much of a challenge for the majority of R-Ranch owners. All other horses are doing well and in need of only an occasional correctional ride to get them back on track.

## Horse Roster by herd

As of: OCT 20, 2018

| <b>Blue Herd (12)</b> |            |   |    |              | <b>Sex</b> | <b>Age</b> | <b>Level</b> | <b>Remarks</b> |
|-----------------------|------------|---|----|--------------|------------|------------|--------------|----------------|
| 1                     | Bella      | M | 10 | Working      |            |            |              |                |
| 2                     | Captain    | G | 20 | Beginner     |            |            |              |                |
| 3                     | Chili      | M | 17 | Experienced  |            |            |              |                |
| 4                     | Ed         | G | 20 | Experienced  |            |            |              |                |
| 5                     | Fancy      | M | 15 | Experienced  |            |            |              |                |
| 6                     | Feather    | M | 14 | Intermediate |            |            |              |                |
| 7                     | Frodo      | G | 18 | Corral:      |            |            |              |                |
| 8                     | Jake       | G | 10 | Intermediate |            |            |              |                |
| 9                     | Klinger    | G | 29 | Corral:      |            |            |              |                |
| 10                    | Maddie     | M | 12 | Experienced  |            |            |              |                |
| 11                    | Pickles    | G | 15 | Experienced  |            |            |              |                |
| 12                    | Spirit     | G | 17 | Intermediate |            |            |              |                |
| <b>Red Herd (16)</b>  |            |   |    |              | <b>Sex</b> | <b>Age</b> | <b>Level</b> | <b>Remarks</b> |
| 13                    | Dart       | G | 24 | Experienced  |            |            |              |                |
| 14                    | Cash       | G | 19 | Intermediate |            |            |              |                |
| 15                    | Cooley     | G | 15 | Intermediate |            |            |              |                |
| 16                    | Cougar     | M | 17 | Experienced  |            |            |              |                |
| 17                    | Dakota     | G | 14 | Intermediate |            |            |              |                |
| 18                    | Dodge      | G | 21 | Experienced  |            |            |              |                |
| 19                    | Fancy-Girl | M |    | Intermediate |            |            |              |                |
| 20                    | Jeb        | G | 12 | Intermediate |            |            |              |                |
| 21                    | Leo        | G | 15 | Beginner     |            |            |              |                |
| 22                    | Molly      | M | 17 | Experienced  |            |            |              |                |
| 23                    | Nugget     | G | 16 | Intermediate |            |            |              |                |
| 24                    | Scarlett   | M | 19 | Intermediate |            |            |              |                |
| 25                    | Scoot      | M | 12 | Experienced  |            |            |              |                |
| 26                    | Sis        | M | 18 | Experienced  |            |            |              |                |
| 27                    | Thorpe     | G | 14 | Experienced  |            |            |              |                |
| 28                    | Tonka      | G | 19 | Experienced  |            |            |              |                |

28 Total # Horses



## OCTOBER 2018 STABLE REPORT

Suzanne Wandersee. Assistant Stable Manager, Trainer,  
and Queen of the Apple-Brined Turkey (Happy Thanksgiving!)

### General Health and Welfare

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## November 2018 Board Meeting-- October Lodge Report

| Income for October 2018              |                |
|--------------------------------------|----------------|
| Wedding Cash Accounting              | \$2,250        |
| Events Cash Accounting               | \$3,000        |
| Misc. Cash Accounting                |                |
| <b>Total Income for October 2018</b> | <b>\$5,250</b> |

|  |                            |
|--|----------------------------|
| <b>Total Expenses for October 2018</b> | <b>\$6,776</b>             |
| Income - Expenses =                    | <b>-\$1,526</b> in the Red |

| Projected Cash Value of Weddings/Events in 2018 |                 |
|---|-----------------|
| Total Value of 2018 Weddings and Events         | \$80,348        |
| Less Deposits Collected in 2017                 | \$14,000        |
| Plus Deposits collected in 2018 for 19,20       | \$10,150        |
| <b>2018 Cash value of Events</b>                | <b>\$76,498</b> |

|                                |                       |
|--------------------------------|-----------------------|
| Budgeted Revenue 2018          | \$77,996              |
| Less 2018 cash value of events | \$76,498              |
|                                | <b>\$1,498</b> behind |

*(Revenue still outstanding for 2018 is \$9,975)*

### October: Contact Summary

Contacts

36

|    |             |                                  |        |   |            |
|----|-------------|----------------------------------|--------|---|------------|
| 32 | Emails      |                                  |        |   |            |
|    | 8           | from RR Ranch Web Site           |        |   |            |
|    | 9           | from Here Comes the Guide        |        |   |            |
|    | 2           | Wedding Wire                     |        |   |            |
|    | 2           | Chamber of Commerce              |        |   |            |
|    | 2           | from the Knot Magazine           |        |   |            |
|    | 2           | Attended a wedding/sorority here |        |   |            |
|    | 5           | Referred by Friend               |        |   |            |
| 4  | Phone Calls | 2                                | Owners | 2 | Non-Owners |
|    | Walk-ins    |                                  | Owner  |   | Non-Owners |

Of the 36 contacts:

|    |                         |  |
|----|-------------------------|--|
| 36 | Weddings                |  |
|    | Afternoon Conference    |  |
|    | Family Reunion          |  |
|    | UNG Graduation Luncheon |  |
| 36 |                         |  |

Of the dates requested:

|    |                                |
|----|--------------------------------|
| 19 | dates were available           |
| 8  | dates were not available       |
| 9  | dates have not yet been chosen |
| 36 |                                |

Tours Generated: 9

**Results:**

Krista Morgan pipeline RR Web 10-16-18 tour wants Ceremony only  
 Morgan Taylor pipeline Knot Mag 11-21-18 Tour scheduled Wants May 2nd instead of Oct 17th  
 Christine Fites Booked RR Web 10-23 and 11-7 tour Booked March 3, 2019  
 Casi Higon Booked Owner 10-24 and 11-7 tour Booked November 22, 2018 chapel only  
 Jillian Nichols pipeline RR Wed 10-27 and 11-2 No date yet Came to an Event at R Ranch  
 Vanessa Pillay Booked HCTG 10-7 and 10-29 tour Booked November 2, 2019 Here Comes the Guide  
 Pamela Harriman Booked RR Wed 10-26 tour Booked November 4, 2018 Chapel wedding Friend had been to a we  
 Victoria Dennis Booked Chamber Expo 9-28-18 tour and 10-12 tour booked october 12, 2019  
 Kim Gorglione *Not Avail.* Phone 10-10 tour Wanted 4-20-20 Turns out it is Easter- so Not available

| 2018 Event Summary  |    |   | Source of Wedding |    |
|---|----|---|-------------------|----|
| Weddings  | 20 | ( 9 Owner Weddings and 11 Non-Owner Weddings) | RR Web            | 7  |
| Events  | 14 | (8 Owner Parties and 6 Community Events)      | Phone             | 4  |
| RR Events   | 30 | (non-revenue)                                 | Owner             | 9  |
| <div style="border: 1px solid black; padding: 2px;">                     To Date: Total Value of Revenue projected: \$80,348                 </div> |    |   | Total             | 20 |
| <i>Available Weekends left to book for Weddings or Events: December 8</i>   |    |   |                   |    |

| 2019 Event Summary   |    |   | Source of Wedding |   |
|--|----|---|-------------------|---|
| Weddings   | 9  | (2 Owner Wedding and 7 Non-Owner Wedding) | RR Web            | 3 |
| Events   | 4  | (2 Owner Event and 2 Non-Owner Event)     | Cham.Expo         | 2 |
| RR Events  | 15 | (non-revenue)                             | HCTG              | 1 |
| <div style="border: 1px solid black; padding: 2px;">                     To Date: Total Value of Revenue projected: \$49,425                 </div>  |    |   | Owner             | 2 |
| <i>The 16 R Ranch nonrevenue events are:</i><br>Vet the Candidates, Meet the Candidates, Lottery, Meet & Greet the Candidates, April Owner's Weekend<br>Easter Egg Hunt, Memorial Day, Rodeo, Independence, Labor Day, Lottery, Owner's Weekend Oct,<br>Thanksgiving, Bk with Santa, Employee Appreciation Lunch, Christmas, and New Year's Eve party<br>(Other R Ranch or R Life parties have not yet been added) |    |   | childhood         | 1 |
|  |    |   | Total             | 9 |

| 2020 Event Summary  |    |                     |
|---|----|---------------------|
| Weddings  | 0  |                     |
| Events  | 1  | (1 community event) |
| RR Events   | 15 | (non-revenue)       |
| <div style="border: 1px solid black; padding: 2px;">                     To Date: Total Value of Revenue projected: \$750                 </div>  |    |                     |
| <i>The 16 R Ranch nonrevenue events are:</i><br>Vet the Candidates, Meet the Candidates, Lottery, Meet & Greet the Candidates, April Owner's Weekend,<br>Easter Egg Hunt, Memorial Day, Rodeo, Independence, Labor Day, Lottery, Owner's Weekend Oct,<br>Thanksgiving, Bk with Santa, Employee Appreciation Lunch, Christmas, and New Year's Eve party<br>(Other R Ranch or R Life parties have not yet been added) |    |                     |

Sample Report: Completed Activities

Generated By:

Paula Robinson

R-Ranch In the Mountains

11/14/2018 1:17 PM

Filtered By:

Show: My activities

Show: Open & Completed Activities

Show: Tasks and Events

Date Field: Date equals Custom (10/1/2018 to 10/31/2018)

| Count Assigned | Status      |           | Grand Total | Subject        | Date       | Priority | Task | Company / Account          | Contact                  | Lead             | Opportunity |
|----------------|-------------|-----------|-------------|----------------|------------|----------|------|----------------------------|--------------------------|------------------|-------------|
|                | Not Started | Completed |             |                |            |          |      |                            |                          |                  |             |
| Paula Robinson | 1           | 147       | 148         |                |            |          |      |                            |                          |                  |             |
|                | 1           |           |             | follow up call | 10/3/2018  | Normal   |      | 1 Jessica Hagstrom         |                          | Jessica Hagstrom |             |
|                |             | 1         |             | Other          | 10/8/2018  | Normal   |      | 1 -                        |                          |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Joey Tidwell             | Joey Tidwell             |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Sandra McNeil            | Sandra McNeil            |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Laurie Rose              | Laurie Rose              |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Cindy Nettke             | Cindy Nettke             |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Alex Anaya               | Alex Anaya               |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Maria Saigado            | Maria Saigado            |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 James Powell             | James Powell             |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Trena Fuller             | Trena Fuller             |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Barry Bentley            | Barry Bentley            |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Chris McPherson          | Chris McPherson          |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Linda Lum                | Linda Lum                |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 David Ball               | David Ball               |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Christy Burdell          | Christy Burdell          |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Roger Lunceford          | Roger Lunceford          |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Karen Dunahoo            | Karen Dunahoo            |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Mark Lungerski           | Mark Lungerski           |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Coy Goff                 | Coy Goff                 |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Tim Lyles                | Tim Lyles                |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Bonnie Sanders           | Bonnie Sanders           |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Davis Wood               | Davis Wood               |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Jesse Beasley            | Jesse Beasley            |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Ron Carr                 | Ron Carr                 |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Theresa Retherford       | Theresa Retherford       |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Dale Mowery              | Dale Mowery              |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Mike Neisler             | Mike Neisler             |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Debra Brooks             | Debra Brooks             |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Stephen Marley           | Stephen Marley           |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Carl Knox                | Carl Knox                |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Linda Holovack           | Linda Holovack           |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Judy Simmons             | Judy Simmons             |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Daniel Evans             | Daniel Evans             |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Judy Watson              | Judy Watson              |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Adam Ho                  | Adam Ho                  |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Nikole Miranda           | Nikole Miranda           |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Jamie Moore              | Jamie Moore              |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Bill & Linda Deatley     | Bill & Linda Deatley     |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Shannon Jackson          | Shannon Jackson          |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Sharon Walters           | Sharon Walters           |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Ronald Johnson           | Ronald Johnson           |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 George Ledford           | George Ledford           |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Debra Valentine          | Debra Valentine          |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Robbie Archer            | Robbie Archer            |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Christy Travis           | Christy Travis           |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Maureen Burke            | Maureen Burke            |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 CJ Gibbons               | CJ Gibbons               |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Lesley Ledford           | Lesley Ledford           |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Cassandra & Russell Laws | Cassandra & Russell Laws |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Kenneth Hall             | Kenneth Hall             |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Sonia Dickson            | Sonia Dickson            |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Teresa Gray              | Teresa Gray              |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Dan Petty                | Dan Petty                |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Max Yost                 | Max Yost                 |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Jennie Amos              | Jennie Amos              |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Charles Dean             | Charles Dean             |                  |             |
|                |             | 1         |             | Mass Email:    | 10/13/2018 | Normal   |      | 1 Terrylo Stewart          | Terrylo Stewart          |                  |             |

|   |             |            |        |                            |                          |   |   |
|---|-------------|------------|--------|----------------------------|--------------------------|---|---|
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Marguerite Cammarata     | Marguerite Cammarata     | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Denise Holley            | Denise Holley            | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Donna Sims               | Donna Sims               | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Keith & Julie Gawronski  | Keith & Julie Gawronski  | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Donna Oldham             | Donna Oldham             | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Alison Gurley            | Alison Gurley            | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Jessica Koster           | Jessica Koster           | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Emily Matheny            | Emily Matheny            | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Michael Foster           | Michael Foster           | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Tony Matheny             | Tony Matheny             | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Stormy Jones             | Stormy Jones             | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Amber Thrower            | Amber Thrower            | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Brian & Sheila Massey    | Brian & Sheila Massey    | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Brandon Reed             | Brandon Reed             | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Jennifer Link            | Jennifer Link            | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Sally H                  | Sally H                  | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Tammy Laughlin           | Tammy Laughlin           | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Tom Hogan                | Tom Hogan                | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Rich Marino              | Rich Marino              | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Chris Bissell            | Chris Bissell            | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Dr. Tammy Reed           | Tammy Reed               | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Gregg & Darlene Davis    | Gregg & Darlene Davis    | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Farrah Griffin           | Farrah Griffin           | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Sandra Gamble            | Sandra Gamble            | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Silvana Barboza          | Silvana Barboza          | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Lloyd Dalton             | Lloyd Dalton             | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Cheryl Orr               | Cheryl Orr               | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Cheyenne Bedgood         | Cheyenne Bedgood         | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Annette Kohle            | Annette Kohle            | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Danny Brock              | Danny Brock              | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Gail Schoepf             | Gail Schoepf             | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Darryl Hamilton          | Darryl Hamilton          | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Randall Coward           | Randall Coward           | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Arnold Reed              | Arnold Reed              | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Debbie & Richard Cochran | Debbie & Richard Cochran | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Bud Stanford             | Bud Stanford             | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Heather Gray             | Heather Gray             | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Trisha Galloway          | Trisha Galloway          | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Linda Lescanec           | Linda Lescanec           | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Phyllis Beaven           | Phyllis Beaven           | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Scott Powell             | Scott Powell             | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Alicia Gadwin            | Alicia Gadwin            | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Dusty Brown              | Dusty Brown              | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Eric & Sarah Marlowe     | Eric & Sarah Marlowe     | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Paul Marchbanks          | Paul Marchbanks          | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Missy Gaines             | Missy Gaines             | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 William Ingram           | William Ingram           | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Angel Edwards            | Angel Edwards            | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Jennifer Mead            | Jennifer Mead            | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Donna Braden             | Donna Braden             | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Ken Bence                | Ken Bence                | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Leigh Martin             | Leigh Martin             | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Debra Bence              | Debra Bence              | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Pamela Jones             | Pamela Jones             | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Lisa Bishop              | Lisa Bishop              | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Mike Martin              | Mike Martin              | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Janet Kehr               | Janet Kehr               | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Billy Kellner            | Billy Kellner            | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Ted Brickenden           | Ted Brickenden           | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Sharon Cooper            | Sharon Cooper            | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Jerry Love               | Jerry Love               | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Jon Lapp                 | Jon Lapp                 | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Tammy Turner             | Tammy Turner             | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Rebecca Bradley          | Rebecca Bradley          | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Keith & Kim Sanders      | Keith & Kim Sanders      | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Susan Heinberg           | Susan Heinberg           | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Sandra Long              | Sandra Long              | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Ada Krauss               | Ada Krauss               | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Gina Holtsinger          | Gina Holtsinger          | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Debbi Myerly             | Debbi Myerly             | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Kristine Huffman         | Kristine Huffman         | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Ellen Davis              | Ellen Davis              | - | - |
| 1 | Mass Email: | 10/13/2018 | Normal | 1 Scott Presutti           | Scott Presutti           | - | - |

|                    |             |            |            |            |                     |                     |   |   |
|--------------------|-------------|------------|------------|------------|---------------------|---------------------|---|---|
| 1                  | Mass Email: | 10/13/2018 | Normal     | 1          | Deadra McCrary      | Deadra McCrary      | - | - |
| 1                  | Mass Email: | 10/13/2018 | Normal     | 1          | Cheryl Ramsey       | Cheryl Ramsey       | - | - |
| 1                  | Mass Email: | 10/13/2018 | Normal     | 1          | Katie McClain       | Katie McClain       | - | - |
| 1                  | Mass Email: | 10/13/2018 | Normal     | 1          | Kathi Ludwig        | Kathi Ludwig        | - | - |
| 1                  | Mass Email: | 10/13/2018 | Normal     | 1          | Tammy Parsons       | Tammy Parsons       | - | - |
| 1                  | Mass Email: | 10/13/2018 | Normal     | 1          | Kim Baggett         | Kim Baggett         | - | - |
| 1                  | Mass Email: | 10/13/2018 | Normal     | 1          | Grant Peterson      | Grant Peterson      | - | - |
| 1                  | Mass Email: | 10/13/2018 | Normal     | 1          | James Gelren        | James Gelren        | - | - |
| 1                  | Mass Email: | 10/13/2018 | Normal     | 1          | Denise Morris       | Denise Morris       | - | - |
| 1                  | Mass Email: | 10/13/2018 | Normal     | 1          | Ken Turner          | Ken Turner          | - | - |
| 1                  | Mass Email: | 10/13/2018 | Normal     | 1          | Al Cantrell         | Al Cantrell         | - | - |
| 1                  | Mass Email: | 10/13/2018 | Normal     | 1          | Mike Brooks         | Mike Brooks         | - | - |
| 1                  | Mass Email: | 10/13/2018 | Normal     | 1          | Gina McDonald       | Gina McDonald       | - | - |
| 1                  | Mass Email: | 10/13/2018 | Normal     | 1          | Sherry Dudley       | Sherry Dudley       | - | - |
| 1                  | Mass Email: | 10/13/2018 | Normal     | 1          | Susan Holmes        | Susan Holmes        | - | - |
| 1                  | Mass Email: | 10/13/2018 | Normal     | 1          | Joyce & David Allen | Joyce & David Allen | - | - |
| 1                  | Mass Email: | 10/13/2018 | Normal     | 1          | Beverly Seaman      | Beverly Seaman      | - | - |
| 1                  | Mass Email: | 10/13/2018 | Normal     | 1          | Marla Knight        | Marla Knight        | - | - |
| <b>Grand Total</b> |             | <b>1</b>   | <b>147</b> | <b>148</b> |                     |                     |   |   |

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## October Monthly House Keeping report

We cleaned 53 single, 32 Duplex, 12 cottages and 44 Chapel hill for a total of 141 total cabins cleaned this month.

We received new quilts for the twin beds in 1600 and have installed then redecorated the room to better accommodate the cabin feel of the cottage.

We finished hanging all the curtains in the rainbow duplexes, also installed all hand-crafted tiebacks.

We replaced rocking chairs on 1701 and 1702 porches.

Our new employee has decided not to return so we are still looking for a correct fit for our team.

## November 2018 Report Accommodations Committee

- November Lottery: Saturday 11/03/18
  - 23 owners
  - 8 of 8 RV spots leased for one year
  - 4 Monthlies RV sites (1: 3 month In Arena)
  - 1 Premium Cabin
  - 0 Total Rehab Cabins

December will have 4 RV's sites available for adoption, 2 Premium Cabin, and 5 Total Rehab Cabins.

### Topics and Discussions during Committee Meeting:

- Committee working P&G on the Guest Policy update. Need help getting this completed.

### Request Board Approval:

The Accommodations Committee is requesting Board approval for a Spring Fling fund raiser to be led by this committee. This fund raiser would be:

- April 27<sup>th</sup>: Owners Weekend 12 p.m. – 4 p.m. (to not interfere with CHIQ fundraiser later the same day)
  - Open to the Public
  - Held in the Arena
  - Local Artist (singer)
  - Food
  - Activity for kids
  - Need approval so planning can begin
  - Cost: TBD
- April 27<sup>th</sup> – after spaghetti dinner (CHIQ) have dance at lodge:
  - Top 10 Play list
  - DJ'ed b an Accommodation Committee member
  - \$5 cover charge
  - Owners event
- All proceeds will go toward a non-budgeted Project which will help the overall appearance of the Ranch
  - Proposed Project: Pool-House: replace current siding. Will confirm which project once list of approved budget items is known.

Becky Mooney  
Accommodation Committee - Chair